



DURANGO AREA ASSOCIATION OF REALTORS®

2019 MLS Data Yearly Statistical Release

The table below provides an overview of the 1st quarter of real estate sales in La Plata County as compared to the same period of previous years. Overall residential sales throughout the County showed a negligible increase of .5% in median price, with a more substantial 7.4% decrease in units sold. Durango In-Town Homes showed an 4.9% decrease in median price, with 10% fewer units sold. For Durango Country Homes, the median sales price was up slightly at .9%, with a sizable 18.3% decrease in the number of sales. The Durango Area Condos & Townhomes category (which excludes resort areas) saw a 1.6% increase in median value with no change in the number of sales. Sales for Bayfield In-Town Homes reflected a 3.2% decrease in the median price, with an 80% increase in the number of units sold. (Note: this category is relatively small, so a few sales can have a big swing in the numbers- ex: 5 sales vs 9 sales). Bayfield Country Homes showed an 8.3% decrease in the median sales price, but with an increase in the number of sales by 5.3%. Durango Mountain Homes in the resort areas of Tamarron/Glacier Club on up through the Ski Resort had sales down by 50%, with the median sales price down by 15.3%. However, the Durango Mountain Condos & Townhomes had a 20.7% increase in the median sales price, with a 14.3% increase in the number of units sold. Lastly, Vacant Land within the 1-10 acre/residential zoning category showed an 13.7% increase in median sales price, but with a 31.6% decrease in the number sold. These statistics do NOT include sales of vacant lots under 1 acre or over 10 acres, commercial buildings, commercially zoned vacant land or multi-family dwellings.

What does this all mean? Well, it could indicate things are leveling out, but it probably has more to do with the difference in the weather we had during the 1st quarter winters of 2018 and 2019.

Reach out to your favorite local REALTOR® to learn more about the market and get statistics on specific types of properties and price ranges of interest to you.

	Q1 2016	Q1 2017	Q1 2018	Q1 2019	18-19 Change	% Change
La Plata County Homes						
Median	\$ 354,450	\$ 355,000	\$ 365,000	\$ 366,750	\$ 1,750	0.5%
# sold	184	201	203	188	-15	-7.4%
Durango In-town Homes						
median	\$ 415,000	\$ 415,000	\$ 548,950	\$ 522,000	\$ (26,950)	-4.9%
# sold	22	33	30	27	-3	-10.0%
Durango Country Homes						
median	\$ 382,500	\$ 409,750	\$ 465,000	\$ 469,225	\$ 4,225	0.9%
# sold	62	78	71	58	-13	-18.3%
Durango Condos & Townhomes						
Median	\$ 334,000	\$ 329,000	\$ 310,500	\$ 315,450	\$ 4,950	1.6%
# sold	47	37	42	42	0	0.0%
Bayfield In-Town Homes						
Median	\$ 286,500	\$ 304,000	\$ 329,000	\$ 318,500	\$ (10,500)	-3.2%
# sold	6	11	5	9	4	80.0%
Bayfield Country Homes						
Median	\$ 374,900	\$ 296,250	\$ 327,000	\$ 300,000	\$ (27,000)	-8.3%
# sold	17	20	19	20	1	5.3%
Durango Mountain Homes --Resort Area						
Median	\$ 1,348,750	\$ 1,204,000	\$ 653,925	\$ 554,000	\$ (99,925)	-15.3%
# sold	4	2	4	2	-2	-50.0%
Durango Mountain Condos & Townhomes						
Median	\$ 208,000	\$ 185,000	\$ 140,000	\$ 169,000	\$ 29,000	20.7%
# sold	18	19	21	24	3	14.3%
Land, 1-10 Acres, La Plata County Residential						
Median	\$ 79,250	\$ 105,000	\$ 95,000	\$ 108,000	\$ 13,000	13.7%
# sold	16	19	19	13	-6	-31.6%



REALTOR®

*Disclaimers: Totals for this ad no longer include Mobile Homes sold without land. Commercial properties were removed from Land Sales.

DISCLAIMER: This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS®, INC. and is based on MLS Statistics only. Data maintained is deemed reliable but not guaranteed and may not reflect all real estate activity.

For a more in-depth analysis or further information on these MLS Statistics, please contact your local REALTOR®



DURANGO AREA ASSOCIATION OF REALTORS®

2019 STATISTICS

Quarter: First

DATES: January 1 to March 31, 2019

Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES								(La Plata County Only) **
Durango	\$564,754	\$522,000	\$15,248,365	27	137	\$1,375,000	\$182,000	Below \$100,000
Bayfield	\$323,222	\$318,500	\$2,909,000	9	130	\$485,000	\$237,500	7
Ignacio	\$210,750	\$210,750	\$421,500	2	132	\$220,000	\$201,500	
COUNTRY HOMES								
La Plata County Combined**	\$534,860	\$430,000	\$44,393,422	83	148	\$6,535,000	\$145,000	\$100,000 - \$149,999
Durango	\$603,957	\$469,225	\$35,029,550	58	147	\$6,535,000	\$193,000	5
Bayfield	\$405,852	\$300,000	\$8,117,050	20	141	\$1,480,000	\$213,000	
Ignacio	\$249,364	\$262,900	\$1,246,822	5	186	\$375,000	\$145,000	
Vallecito	\$0	\$0	\$0	0	0	\$0	\$0	\$150,000 - \$239,999
Durango Mountain Area	\$554,000	\$554,000	\$1,108,000	2	110	\$610,000	\$498,000	22
CONDO/TOWNHOMES								
Durango	\$334,260	\$315,450	\$14,038,950	42	131	\$899,000	\$105,000	
Bayfield	\$254,900	\$254,900	\$254,900	1	186	\$254,900	\$254,900	\$240,000 - \$499,999
Durango Mountain Area	\$204,968	\$169,000	\$4,919,250	24	114	\$720,000	\$57,250	106
FARM/RANCH								
La Plata County Combined**	\$1,200,000	\$1,200,000	\$1,200,000	1	104	\$1,200,000	\$1,200,000	
LAND (In Town)								\$500,000 - \$999,999
Durango	\$223,500	\$249,000	\$894,000	4	136	\$291,000	\$105,000	43
Bayfield	\$79,900	\$79,900	\$79,000	1	77	\$79,900	\$79,900	
Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**								1,000,000 +
Lots under 1 Acre	\$106,393	\$105,075	\$851,150	8	507	\$256,000	\$5,000	5
1 to 9.9 Acres	\$150,550	\$108,750	\$1,505,500	10	160	\$475,000	\$48,000	
10 to 34.99 Acres	\$223,400	\$120,000	\$1,117,000	5	546	\$640,000	\$59,000	TOTAL
35 Acres or More	\$336,066	\$211,950	\$2,016,400	6	379	\$1,100,000	\$72,500	188
Farm & Ranch (Agricultural)	\$0	\$0	\$0	0	0	\$0	\$0	
Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
Durango Mountain Area Land	\$92,000	\$92,000	\$92,000	1	292	\$92,000	\$92,000	
BUSINESS & INCOME (La Plata County Combined)**								
Business Opportunities	\$75,000	\$75,000	\$75,000	1	900	\$75,000	\$75,000	
Commercial Land	\$0	\$0	\$0	0	0	\$0	\$0	
Mobile/Modular - No Land	\$53,100	\$59,950	\$212,400	4	83	\$62,500	\$30,000	
Multi-Family	\$1,005,000	\$650,000	\$3,015,000	3	49	\$1,830,000	\$535,000	
FRACTIONAL & TIMESHARES								
1/8 Fractional - ALL RESORTS	\$62,500	\$62,500	\$62,500	1	489	\$62,500	\$62,500	
1/4 Fractional - ALL RESORTS	\$32,000	\$32,000	\$32,000	1	15	\$32,000	\$32,000	

**La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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2019 1st Qtr Residential Sales Trends

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Durango In Town Homes												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 564,754	\$ 606,530	\$ 497,574	\$ 414,594	\$ 472,535	\$ 387,866	\$ 356,014	\$ 405,055	\$ 412,276	\$ 388,944	\$ 379,640	\$ 467,830
Median Price	\$ 522,000	\$ 548,950	\$ 415,000	\$ 415,000	\$ 425,000	\$ 330,000	\$ 329,950	\$ 325,000	\$ 346,500	\$ 404,000	\$ 370,000	\$ 388,250
Total Volume	\$ 15,248,365	\$ 18,195,900	\$ 16,419,965	\$ 9,121,070	\$ 17,483,800	\$ 12,799,605	\$ 11,392,450	\$ 8,101,100	\$ 7,008,698	\$ 3,500,500	\$ 7,972,450	\$ 17,777,572
Number Sold	27	30	33	22	37	33	32	20	17	9	21	38
Avg. Days on Market	137	147	179	148	119	136	143	191	247	184	140	187
High Price	\$ 1,375,000	\$ 1,262,000	\$ 1,575,000	\$ 599,900	\$ 1,018,000	\$ 1,275,000	\$ 825,000	\$ 921,700	\$ 930,000	\$ 533,000	\$ 645,000	\$ 1,260,000
Low Price	\$ 182,000	\$ 330,000	\$ 324,000	\$ 287,500	\$ 299,900	\$ 219,900	\$ 228,000	\$ 200,000	\$ 240,500	\$ 237,500	\$ 251,000	\$ 230,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	-7%	22%	20%	-12%	17%	9%	-12%	-2%	6%	2%	-19%	2%
Median Price	-5%	32%	0%	-2%	16%	0%	2%	-6%	-14%	9%	-5%	-1%
Total Volume	-16%	11%	80%	-48%	11%	12%	41%	16%	100%	-56%	-55%	29%
Number Sold	-10%	-9%	50%	-41%	-5%	3%	60%	18%	89%	-57%	-45%	27%
Avg. Days on Market	-7%	-18%	21%	24%	5%	-5%	-25%	-23%	34%	31%	-25%	-12%
High Price	9%	-20%	163%	-41%	23%	55%	-10%	-1%	74%	-17%	-49%	29%
Low Price	-45%	2%	13%	-4%	39%	-4%	14%	-17%	1%	-5%	9%	6%
Bayfield In Town Homes												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 323,222	\$ 308,600	\$ 292,036	\$ 292,166	\$ 284,500	\$ 276,900	\$ 169,816	\$ 192,700	\$ 242,416	\$ 242,666	\$ 295,300	\$ 269,891
Median Price	\$ 318,500	\$ 329,000	\$ 304,000	\$ 286,500	\$ 275,000	\$ 266,500	\$ 170,000	\$ 191,400	\$ 238,000	\$ 247,500	\$ 295,000	\$ 261,950
Total Volume	\$ 2,909,000	\$ 1,543,000	\$ 3,212,400	\$ 1,753,000	\$ 1,422,500	\$ 1,384,500	\$ 1,018,900	\$ 578,100	\$ 1,454,500	\$ 1,456,000	\$ 1,476,500	\$ 3,778,484
Number Sold	9	5	11	6	5	5	6	3	6	6	5	14
Avg. Days on Market	130	124	106	117	144	130	166	195	199	72	163	160
High Price	\$ 485,000	\$ 340,000	\$ 398,000	\$ 335,000	\$ 370,000	\$ 346,000	\$ 275,000	\$ 214,200	\$ 367,000	\$ 300,000	\$ 450,000	\$ 417,327
Low Price	\$ 237,500	\$ 215,000	\$ 91,000	\$ 242,000	\$ 220,000	\$ 195,000	\$ 60,000	\$ 172,500	\$ 162,500	\$ 190,000	\$ 213,000	\$ 205,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	5%	6%	0%	3%	16%	63%	-12%	-21%	0%	-18%	9%	3%
Median Price	-3%	8%	6%	4%	12%	57%	-11%	-20%	-4%	-16%	13%	-6%
Total Volume	89%	-52%	83%	23%	-42%	36%	76%	-60%	0%	-1%	-61%	11%
Number Sold	80%	-55%	83%	20%	-50%	-17%	100%	-50%	0%	20%	-64%	8%
Avg. Days on Market	5%	17%	-9%	-19%	13%	-22%	-15%	-2%	176%	-56%	2%	55%
High Price	43%	-15%	19%	-9%	3%	26%	28%	-42%	22%	-33%	8%	20%
Low Price	10%	136%	-62%	10%	65%	225%	-65%	6%	-14%	-11%	4%	13%

2019 1st Qtr Residential Sales Trends

Ignacio In Town Homes												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 210,750	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -
Median Price	\$ 210,750	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -
Total Volume	\$ 421,500	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ 216,500	\$ 279,500	\$ 239,900	\$ 322,000	\$ 209,000	\$ -	\$ -
Number Sold	2	1	0	1	1	2	2	1	2	1	0	0
Avg. Days on Market	132	69	0	115	72	221	109	634	353	77	0	0
High Price	\$ 220,000	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ -	\$ -
Low Price	\$ 201,500	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ 38,500	\$ 122,500	\$ 239,900	\$ 77,000	\$ 209,000	\$ -	\$ -
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	-16%	100%	-100%	-36%	0%	-23%	-42%	49%	-23%	0%	0%	-100%
Median Price	-16%	100%	-100%	-36%	0%	-23%	-42%	49%	-23%	0%	0%	-100%
Total Volume	69%	100%	-100%	-36%	0%	-23%	17%	-25%	54%	0%	0%	-100%
Number Sold	100%	100%	-100%	0%	0%	0%	100%	-50%	100%	0%	0%	-100%
Avg. Days on Market	91%	100%	-100%	60%	0%	103%	-83%	80%	358%	0%	0%	-100%
High Price	-12%	100%	-100%	-36%	0%	13%	-35%	-2%	17%	0%	0%	-100%
Low Price	-19%	100%	-100%	-36%	0%	-69%	-49%	212%	-63%	0%	0%	-100%
Country Homes - La Plata County Combined												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 534,860	\$ 472,780	\$ 412,399	\$ 394,176	\$ 373,647	\$ 365,839	\$ 360,292	\$ 318,231	\$ 424,875	\$ 392,298	\$ 459,404	\$ 412,624
Median Price	\$ 430,000	\$ 419,750	\$ 369,000	\$ 365,800	\$ 322,500	\$ 321,500	\$ 330,000	\$ 310,000	\$ 342,000	\$ 284,300	\$ 379,000	\$ 328,000
Total Volume	\$ 44,393,422	\$ 47,278,015	\$ 43,301,940	\$ 35,475,915	\$ 33,254,587	\$ 35,852,276	\$ 27,382,263	\$ 16,866,291	\$ 22,518,400	\$ 16,476,552	\$ 21,592,000	\$ 34,247,846
Number Sold	83	100	105	90	89	98	76	53	53	42	47	83
Avg. Days on Market	148	140	156	152	177	215	192	209	204	217	233	192
High Price	\$ 6,535,000	\$ 2,800,000	\$ 1,500,000	\$ 1,200,000	\$ 1,400,000	\$ 1,250,000	\$ 1,700,000	\$ 752,000	\$ 2,100,000	\$ 1,275,000	\$ 1,450,000	\$ 1,235,000
Low Price	\$ 145,000			\$ 69,500	\$ 135,000	\$ 56,736	\$ 59,000	\$ 58,800	\$ 47,500	\$ 140,000	\$ 61,500	\$ 55,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	13%	15%	5%	5%	11%	2%	13%	-25%	8%	-15%	11%	-3%
Median Price	2%	14%	1%	13%	16%	-3%	6%	-9%	20%	-25%	16%	-5%
Total Volume	-6%	9%	22%	7%	20%	31%	62%	-25%	37%	-24%	-37%	-19%
Number Sold	-17%	-5%	17%	1%	9%	29%	43%	0%	26%	-11%	-43%	-16%
Avg. Days on Market	6%	-10%	3%	-14%	1%	12%	-8%	2%	-6%	-7%	21%	4%
High Price	133%	87%	25%	-14%	3%	-26%	126%	-64%	65%	-12%	17%	-38%
Low Price	0%	0%	-100%	-49%	184%	-4%	0%	24%	-66%	128%	12%	-37%

2019 1st Qtr Residential Sales Trends

Country Homes - Durango												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 603,957	\$ 530,107	\$ 452,650	\$ 422,201	\$ 427,664	\$ 426,419	\$ 380,387	\$ 369,174	\$ 474,402	\$ 538,436	\$ 518,620	\$ 461,341
Median Price	\$ 469,225	\$ 465,000	\$ 409,750	\$ 382,500	\$ 380,000	\$ 347,450	\$ 345,000	\$ 373,500	\$ 347,500	\$ 385,000	\$ 500,000	\$ 423,000
Total Volume	\$ 35,029,550	\$ 37,637,615	\$ 35,306,711	\$ 26,176,515	\$ 26,087,537	\$ 28,996,510	\$ 19,780,163	\$ 11,444,400	\$ 17,078,500	\$ 10,230,297	\$ 18,151,700	\$ 21,221,696
Number Sold	58	71	78	62	61	68	52	31	36	19	35	46
Avg. Days on Market	147	127	149	149	155	199	184	192	176	223	247	182
High Price	\$ 6,535,000	\$ 2,800,000	\$ 1,500,000	\$ 1,185,000	\$ 1,400,000	\$ 1,250,000	\$ 1,700,000	\$ 752,000	\$ 2,100,000	\$ 1,275,000	\$ 1,450,000	\$ 1,235,000
Low Price	\$ 193,000	\$ 175,000	\$ 82,000	\$ 69,500	\$ 135,000	\$ 93,000	\$ 59,000	\$ 100,000	\$ 47,500	\$ 150,000	\$ 180,000	\$ 55,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	14%	17%	7%	-1%	5%	12%	3%	-22%	-12%	4%	12%	-2%
Median Price	1%	13%	7%	1%	9%	1%	-8%	7%	-10%	-23%	18%	12%
Total Volume	-7%	7%	35%	0%	43%	47%	73%	-33%	67%	-44%	-14%	-31%
Number Sold	-18%	-9%	26%	2%	36%	31%	68%	-14%	89%	-46%	-24%	-30%
Avg. Days on Market	16%	-15%	0%	-4%	5%	8%	-4%	9%	-21%	-10%	36%	4%
High Price	133%	87%	27%	-15%	3%	-26%	126%	-64%	65%	-12%	17%	-38%
Low Price	10%	113%	18%	-49%	25%	58%	-41%	111%	-68%	-17%	227%	-67%
Country Homes - Bayfield												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 405,852	\$ 359,905	\$ 320,230	\$ 394,817	\$ 258,128	\$ 251,791	\$ 308,943	\$ 217,287	\$ 328,908	\$ 290,950	\$ 276,630	\$ 366,928
Median Price	\$ 300,000	\$ 327,000	\$ 296,250	\$ 374,900	\$ 251,500	\$ 225,000	\$ 232,450	\$ 198,425	\$ 311,000	\$ 257,000	\$ 284,000	\$ 269,850
Total Volume	\$ 8,117,050	\$ 6,838,200	\$ 6,404,600	\$ 6,711,900	\$ 4,130,050	\$ 5,791,200	\$ 4,943,100	\$ 2,607,451	\$ 3,946,900	\$ 4,946,155	\$ 2,766,300	\$ 8,439,350
Number Sold	20	19	20	17	16	23	16	12	12	17	10	23
Avg. Days on Market	141	168	190	121	182	215	202	216	240	233	127	217
High Price	\$ 1,480,000	\$ 816,000	\$ 735,000	\$ 1,200,000	\$ 395,000	\$ 519,000	\$ 840,000	\$ 370,000	\$ 530,000	\$ 515,000	\$ 525,000	\$ 1,175,000
Low Price	\$ 213,000	\$ 216,000	\$ 215,000	\$ 136,500	\$ 159,000	\$ 63,000	\$ 62,200	\$ 58,800	\$ 214,000	\$ 170,000	\$ 61,500	\$ 160,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	13%	12%	-19%	53%	-7%	-18%	42%	-34%	13%	5%	-25%	-11%
Median Price	-8%	10%	-21%	49%	7%	-3%	17%	-36%	21%	-10%	5%	-19%
Total Volume	19%	7%	-5%	63%	-45%	17%	90%	-34%	-20%	79%	-67%	14%
Number Sold	5%	-5%	18%	6%	-41%	44%	33%	0%	-29%	70%	-57%	28%
Avg. Days on Market	-16%	-12%	57%	-34%	-15%	6%	-6%	-10%	3%	83%	-41%	-13%
High Price	81%	11%	-39%	204%	-28%	-38%	127%	-30%	3%	-2%	-55%	-29%
Low Price	-1%	0%	58%	-14%	235%	1%	6%	-73%	26%	176%	-62%	-10%

2019 1st Qtr Residential Sales Trends

	Country Homes - Ignacio											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 249,364	\$ 323,242	\$ 355,000	\$ 262,500	\$ 273,750	\$ 135,430	\$ 333,000	\$ 244,562	\$ 412,750	\$ 233,333	\$ 295,000	\$ 274,500
Median Price	\$ 262,900	\$ 289,000	\$ 355,000	\$ 227,500	\$ 265,000	\$ 135,430	\$ 300,000	\$ 222,000	\$ 412,750	\$ 250,000	\$ 295,000	\$ 236,500
Total Volume	\$ 1,246,822	\$ 2,262,700	\$ 355,000	\$ 1,050,000	\$ 1,095,000	\$ 135,430	\$ 1,665,000	\$ 1,711,940	\$ 825,500	\$ 700,000	\$ 295,000	\$ 1,098,000
Number Sold	5	7	1	4	4	1	5	7	2	3	1	4
Avg. Days on Market	186	152	161	157	314	100	128	141	122	180	681	224
High Price	\$ 375,000	\$ 655,000	\$ 355,000	\$ 465,000	\$ 345,000	\$ 135,430	\$ 440,000	\$ 599,900	\$ 427,500	\$ 265,000	\$ 295,000	\$ 455,000
Low Price	\$ 145,000	\$ 150,000	\$ 355,000	\$ 130,000	\$ 220,000	\$ 135,430	\$ 240,000	\$ 80,000	\$ 398,000	\$ 185,000	\$ 295,000	\$ 170,000
	Percent Change from Previous Year											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	-23%	-9%	35%	-4%	8%	-59%	36%	-41%	77%	-21%	7%	44%
Median Price	-9%	-19%	56%	-14%	33%	-55%	35%	-46%	65%	-15%	25%	28%
Total Volume	-45%	537%	-66%	-4%	8%	-92%	-3%	107%	18%	137%	-73%	15%
Number Sold	-29%	600%	-75%	0%	0%	-80%	-29%	250%	-33%	200%	-75%	-20%
Avg. Days on Market	22%	-6%	3%	-50%	220%	-22%	-9%	16%	-32%	-74%	204%	143%
High Price	-43%	85%	-24%	35%	-22%	-69%	-27%	40%	61%	-10%	-35%	72%
Low Price	-3%	-58%	173%	-41%	29%	-44%	200%	-80%	115%	-37%	74%	44%
	Country Homes - Vallecito											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	
Average Price	\$ -	\$ 179,833	\$ 205,938	\$ 219,642	\$ 242,750	\$ 154,856	\$ 331,333	\$ 367,500	\$ 222,500	\$ 200,033	\$ 379,000	
Median Price	\$ -	\$ 195,000	\$ 204,000	\$ 202,000	\$ 227,500	\$ 97,250	\$ 280,000	\$ 390,000	\$ 185,000	\$ 168,500	\$ 379,000	
Total Volume	\$ -	\$ 539,500	\$ 1,235,629	\$ 1,537,500	\$ 1,942,000	\$ 929,136	\$ 994,000	\$ 1,102,500	\$ 667,500	\$ 600,100	\$ 379,000	
Number Sold	0	3	6	7	8	6	3	3	3	3	1	
Avg. Days on Market	0	241	134	249	267	426	388	518	456	132	327	
High Price	\$ -	\$ 250,000	\$ 396,000	\$ 365,000	\$ 350,000	\$ 490,000	\$ 575,000	\$ 465,000	\$ 340,000	\$ 291,600	\$ 379,000	
Low Price	\$ -	\$ 94,500	\$ 77,629	\$ 114,000	\$ 187,000	\$ 56,736	\$ 139,000	\$ 247,500	\$ 142,500	\$ 140,000	\$ 379,000	
	Percent Change from Previous Year											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	
Average Price	-100%	-13%	-6%	-10%	66%	-53%	-10%	65%	11%	-47%	0%	
Median Price	-100%	-4%	1%	-11%	215%	-65%	-28%	111%	10%	-56%	0%	
Total Volume	-100%	-56%	-20%	-21%	122%	-7%	-10%	65%	11%	58%	0%	
Number Sold	-100%	-50%	-14%	-13%	33%	100%	0%	0%	0%	200%	0%	
Avg. Days on Market	-100%	80%	-46%	-7%	-6%	10%	-25%	14%	245%	-60%	0%	
High Price	-100%	-37%	8%	4%	4%	-15%	24%	37%	17%	-23%	0%	
Low Price	-100%	22%	-32%	-39%	274%	-59%	-44%	74%	2%	-63%	0%	

2019 1st Qtr Residential Sales Trends

Country Homes - Durango Mountain Area (used to be RESORTS)												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 554,000	\$ 626,462	\$ 1,204,000	\$ 1,564,375	\$ 2,425,000	\$ 735,000	\$ 412,500	\$ 470,360	\$ 1,300,000	\$ 105,000	\$ 787,000	\$ 427,500
Median Price	\$ 554,000	\$ 653,925	\$ 1,204,000	\$ 1,348,750	\$ 2,425,000	\$ 735,000	\$ 412,500	\$ 540,000	\$ 1,300,000	\$ 105,000	\$ 787,000	\$ 317,500
Total Volume	\$ 1,108,000	\$ 2,505,850	\$ 2,408,000	\$ 6,257,500	\$ 2,425,000	\$ 735,000	\$ 825,000	\$ 2,351,800	\$ 1,300,000	\$ 105,000	\$ 1,574,000	\$ 1,710,000
Number Sold	2	4	2	4	1	1	2	5	1	1	2	4
Avg. Days on Market	110	223	409	300	268	406	777	442	230	196	410	341
High Price	\$ 610,000	\$ 940,000	\$ 1,540,000	\$ 3,025,000	\$ 2,425,000	\$ 735,000	\$ 505,000	\$ 750,000	\$ 1,300,000	\$ 105,000	\$ 899,000	\$ 825,000
Low Price	\$ 498,000	\$ 258,000	\$ 868,000	\$ 535,000	\$ 2,425,000	\$ 735,000	\$ 320,000	\$ 170,000	\$ 1,300,000	\$ 105,000	\$ 675,000	\$ 250,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	-12%	-48%	-23%	-35%	227%	78%	-12%	-64%	1138%	-87%	84%	-81%
Median Price	-15%	-46%	-11%	-44%	214%	78%	-24%	-58%	1138%	-87%	148%	-86%
Total Volume	-56%	4%	-62%	158%	-18%	-11%	-65%	81%	1138%	-93%	-8%	-24%
Number Sold	-50%	100%	-50%	300%	-75%	-50%	-60%	400%	0%	-50%	-50%	300%
Avg. Days on Market	-51%	-45%	36%	12%	-53%	-48%	76%	92%	17%	-52%	20%	132%
High Price	-35%	-39%	-49%	25%	146%	46%	-33%	-42%	1138%	-88%	9%	-63%
Low Price	93%	-70%	62%	-78%	457%	130%	88%	-87%	1138%	-84%	170%	-89%
Condo/Townhomes - Durango												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 334,260	\$ 314,707	\$ 350,164	\$ 340,170	\$ 312,888	\$ 264,791	\$ 243,363	\$ 271,616	\$ 273,664	\$ 251,846	\$ 255,163	\$ 338,738
Median Price	\$ 315,450	\$ 310,500	\$ 329,000	\$ 334,000	\$ 305,000	\$ 235,000	\$ 199,000	\$ 227,450	\$ 267,000	\$ 250,750	\$ 229,000	\$ 332,450
Total Volume	\$ 14,038,950	\$ 13,217,700	\$ 12,956,100	\$ 15,988,009	\$ 10,325,323	\$ 8,208,534	\$ 7,300,900	\$ 7,605,271	\$ 10,672,900	\$ 2,518,463	\$ 11,227,189	\$ 8,807,200
Number Sold	42	42	37	47	33	31	30	28	39	10	44	26
Avg. Days on Market	131	95	115	102	121	276	315	202	270	305	141	253
High Price	\$ 899,000	\$ 677,000	\$ 624,900	\$ 799,000	\$ 675,000	\$ 664,209	\$ 525,000	\$ 505,000	\$ 417,500	\$ 385,000	\$ 585,000	\$ 1,000,000
Low Price	\$ 105,000	\$ 118,000	\$ 146,000	\$ 45,000	\$ 108,000	\$ 104,500	\$ 80,000	\$ 129,000	\$ 94,000	\$ 159,000	\$ 132,660	\$ 125,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	6%	-10%	3%	9%	14%	9%	-10%	-1%	9%	-1%	-25%	14%
Median Price	2%	-6%	-1%	10%	21%	18%	-13%	-15%	6%	9%	-31%	18%
Total Volume	6%	2%	-19%	55%	110%	12%	-4%	-29%	324%	-78%	27%	2%
Number Sold	0%	14%	-21%	42%	83%	3%	7%	-28%	290%	-77%	69%	-10%
Avg. Days on Market	38%	-17%	13%	-16%	8%	-12%	56%	-25%	-11%	116%	-44%	18%
High Price	33%	8%	-22%	18%	26%	27%	4%	21%	8%	-34%	-42%	67%
Low Price	-11%	-19%	224%	-58%	14%	31%	-38%	37%	-41%	20%	6%	5%

2019 1st Qtr Residential Sales Trends

Condo/Townhomes - Bayfield												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,500	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 225,408
Median Price	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,500	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 228,070
Total Volume	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 369,000	\$ -	\$ 171,000	\$ -	\$ 421,500	\$ -	\$ 455,125	\$ 1,127,043
Number Sold	1	1	0	1	2	0	1	0	2	0	2	5
Avg. Days on Market	186	51	0	81	57	0	170	0	538	0	142	329
High Price	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 185,000	\$ -	\$ 171,000	\$ -	\$ 219,500	\$ -	\$ 228,625	\$ 242,895
Low Price	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,000	\$ -	\$ 171,000	\$ -	\$ 202,000	\$ -	\$ 226,500	\$ 212,500
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	7%	100%	-100%	-25%	0%	-100%	0%	-100%	0%	-100%	1%	0%
Median Price	7%	100%	-100%	-25%	0%	-100%	0%	-100%	0%	-100%	0%	0%
Total Volume	7%	100%	-100%	-62%	0%	-100%	0%	-100%	0%	-100%	-60%	0%
Number Sold	0%	100%	-100%	-50%	0%	-100%	0%	-100%	0%	-100%	-60%	0%
Avg. Days on Market	265%	100%	-100%	42%	0%	-100%	0%	-100%	0%	-100%	-57%	0%
High Price	7%	100%	-100%	-25%	0%	-100%	0%	-100%	0%	-100%	-6%	0%
Low Price	7%	100%	-100%	-24%	0%	-100%	0%	-100%	0%	-100%	7%	0%
Condo/Townhomes - Durango Mountain Area (used to be RESORTS)												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1
Average Price	\$ 204,968	\$ 194,995	\$ 282,815	\$ 222,883	\$ 402,900	\$ 168,340	\$ 232,323	\$ 327,250	\$ 363,373	\$ 396,027	\$ 437,952	\$ 340,146
Median Price	\$ 169,000	\$ 140,000	\$ 185,000	\$ 208,000	\$ 400,000	\$ 97,500	\$ 155,000	\$ 250,000	\$ 306,100	\$ 389,500	\$ 285,000	\$ 187,500
Total Volume	\$ 4,919,250	\$ 4,094,900	\$ 5,373,500	\$ 4,011,900	\$ 6,849,300	\$ 3,366,800	\$ 3,949,500	\$ 4,908,750	\$ 4,723,850	\$ 3,960,277	\$ 4,817,480	\$ 4,421,900
Number Sold	24	21	19	18	17	20	17	15	13	10	11	13
Avg. Days on Market	114	168	143	270	242	365	361	526	423	301	286	167
High Price	\$ 720,000	\$ 544,000	\$ 990,000	\$ 560,000	\$ 1,305,000	\$ 560,000	\$ 1,467,000	\$ 675,000	\$ 1,102,500	\$ 799,900	\$ 935,000	\$ 1,170,000
Low Price	\$ 57,250	\$ 52,000	\$ 78,000	\$ 65,000	\$ 37,000	\$ 19,900	\$ 27,500	\$ 57,750	\$ 32,750	\$ 60,000	\$ 75,000	\$ 110,000
Percent Change from Previous Year												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2013	2012	2011	2010	2009	2008	2007
Average Price	5%	-31%	27%	-45%	68%	-28%	-29%	-10%	-8%	-10%	29%	-6%
Median Price	21%	-24%	-11%	-48%	134%	-37%	-38%	-18%	-21%	37%	52%	-38%
Total Volume	20%	-24%	34%	-41%	79%	-15%	-20%	4%	19%	-18%	9%	-49%
Number Sold	14%	11%	6%	6%	6%	18%	13%	15%	30%	-9%	-15%	-46%
Avg. Days on Market	-32%	17%	-47%	12%	42%	1%	-31%	24%	41%	5%	71%	-20%
High Price	32%	-45%	77%	-57%	58%	-62%	117%	-39%	38%	-14%	-20%	-27%
Low Price	10%	-33%	20%	76%	-33%	-28%	-52%	76%	-45%	-20%	-32%	80%

**La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, All Resorts and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics. * Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

2019 1st Qtr Farm-Land-Business Sales Trends

Farm/Ranch (La Plata County Combined)											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 1,200,000	\$ 495,000	\$ -	\$ 739,500	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000
Median Price	\$ 1,200,000	\$ 495,000	\$ -	\$ 739,500	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000
Total Volume	\$ 1,200,000	\$ 495,000	\$ -	\$ 1,479,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 346,500	\$ 10,830,000
Number Sold	1	1	0	2	0	0	1	1	0	1	2
Avg. Days on Market	104	130	0	288	0	0	367	124	0	1009	98
High Price	\$ 1,200,000	\$ 495,000	\$ -	\$ 779,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 10,320,000
Low Price	\$ 1,200,000	\$ 495,000	\$ -	\$ 700,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 510,000
Farm/Ranch (La Plata County Combined)											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	142%	100%	-100%	0%	0%	-100%	1494%	0%	-100%	-95%	0%
Median Price	142%	100%	-100%	0%	0%	-100%	1494%	0%	-100%	-95%	0%
Total Volume	142%	100%	-100%	0%	0%	-100%	1494%	0%	-100%	-97%	0%
Number Sold	0%	100%	-100%	0%	0%	-100%	0%	0%	-100%	-50%	0%
Avg. Days on Market	-20%	100%	-100%	0%	0%	-100%	196%	0%	-100%	930%	0%
High Price	142%	100%	-100%	0%	0%	-100%	1494%	0%	-100%	-98%	0%
Low Price	142%	100%	-100%	0%	0%	-100%	1494%	0%	-100%	-51%	0%
Land (InTown) Durango											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 223,500	\$ 141,750	\$ 210,725	\$ 220,750	\$ 224,755	\$ 241,225	\$ 116,156	\$ 210,860	\$ 224,000	\$ 87,500	\$ -
Median Price	\$ 249,000	\$ 141,750	\$ 204,000	\$ 193,500	\$ 179,000	\$ 220,000	\$ 124,875	\$ 249,500	\$ 224,000	\$ 87,500	\$ -
Total Volume	\$ 894,000	\$ 283,500	\$ 842,900	\$ 883,000	\$ 2,022,800	\$ 964,900	\$ 464,625	\$ 1,054,300	\$ 448,000	\$ 175,000	\$ -
Number Sold	4	2	4	4	9	4	4	5	2	2	0
Avg. Days on Market	136	174	1,121	291	204	336	56	451	663	288	0
High Price	\$ 291,000	\$ 164,000	\$ 260,000	\$ 345,000	\$ 427,500	\$ 374,900	\$ 125,000	\$ 325,000	\$ 250,000	\$ 110,000	\$ -
Low Price	\$ 105,000	\$ 119,500	\$ 174,900	\$ 151,000	\$ 130,000	\$ 150,000	\$ 89,875	\$ 95,000	\$ 198,000	\$ 65,000	\$ -
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	58%	-33%	-5%	-2%	-7%	108%	-45%	-6%	156%	0%	-100%
Median Price	76%	-31%	5%	8%	-19%	76%	-50%	11%	156%	0%	-100%
Total Volume	215%	-66%	-5%	-56%	110%	108%	-56%	135%	156%	0%	-100%
Number Sold	100%	-50%	0%	-56%	125%	0%	-20%	150%	0%	0%	-100%
Avg. Days on Market	-22%	-84%	285%	43%	-39%	500%	-88%	-32%	130%	0%	-100%
High Price	77%	-37%	-25%	-19%	14%	200%	-62%	30%	127%	0%	-100%
Low Price	-12%	-32%	16%	16%	-13%	67%	-5%	-52%	205%	0%	-100%

2019 1st Qtr Farm-Land-Business Sales Trends

	<i>Land (La Plata County Combined) Lots Under 1 Acre</i>										
	<i>2019 Q1</i>	<i>2018 Q1</i>	<i>2017 Q1</i>	<i>2016 Q1</i>	<i>2015 Q1</i>	<i>2014 Q1</i>	<i>2013 Q1</i>	<i>2012 Q1</i>	<i>2011 Q1</i>	<i>2010 Q1</i>	<i>2009 Q1</i>
Average Price	\$ 106,393	\$ 110,350	\$ 137,900	\$ 86,400	\$ 119,625	\$ 106,515	\$ 126,875	\$ 107,633	\$ 84,450	\$ 30,000	\$ 23,000
Median Price	\$ 105,075	\$ 110,750	\$ 106,200	\$ 115,000	\$ 119,250	\$ 119,900	\$ 123,750	\$ 110,000	\$ 92,500	\$ 30,000	\$ 23,000
Total Volume	\$ 851,150	\$ 882,800	\$ 827,400	\$ 950,400	\$ 957,000	\$ 1,065,150	\$ 507,500	\$ 322,900	\$ 337,800	\$ 30,000	\$ 23,000
Number Sold	8	8	6	11	8	10	4	3	4	1	1
Avg. Days on Market	507	291	370	530	207	122	39	130	423	337	41
High Price	\$ 256,000	\$ 150,800	\$ 340,000	\$ 162,500	\$ 215,000	\$ 140,000	\$ 165,000	\$ 117,000	\$ 140,000	\$ 30,000	\$ 23,000
Low Price	\$ 5,000	\$ 69,500	\$ 55,000	\$ 5,500	\$ 24,000	\$ 23,500	\$ 95,000	\$ 95,900	\$ 12,800	\$ 30,000	\$ 23,000
	<i>Percent Change from Previous Year</i>										
	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>
Average Price	-4%	-20%	60%	-28%	12%	-16%	18%	27%	182%	30%	-83%
Median Price	-5%	4%	-8%	-4%	-1%	-3%	13%	19%	208%	30%	-83%
Total Volume	-4%	7%	-13%	-1%	-10%	110%	57%	-4%	1026%	30%	-92%
Number Sold	0%	33%	-45%	38%	-20%	150%	33%	-25%	300%	0%	-50%
Avg. Days on Market	74%	-21%	-30%	156%	70%	213%	-70%	-69%	26%	722%	-87%
High Price	70%	-56%	109%	-24%	54%	-15%	41%	-16%	367%	30%	-85%
Low Price	-93%	26%	900%	-77%	2%	-75%	-1%	649%	-57%	30%	-81%
	<i>Land (La Plata County Combined) from 1 - 9.99 Acres</i>										
	<i>2019 Q1</i>	<i>2018 Q1</i>	<i>2017 Q1</i>	<i>2016 Q1</i>	<i>2015 Q1</i>	<i>2014 Q1</i>	<i>2013 Q1</i>	<i>2012 Q1</i>	<i>2011 Q1</i>	<i>2010 Q1</i>	<i>2009 Q1</i>
Average Price	\$ 150,550	\$ 90,014	\$ 121,500	\$ 100,215	\$ 123,106	\$ 107,950	\$ 170,541	\$ 158,666	\$ 220,000	\$ 113,300	\$ 150,158
Median Price	\$ 108,750	\$ 71,250	\$ 95,000	\$ 55,000	\$ 81,250	\$ 78,500	\$ 182,500	\$ 219,000	\$ 195,000	\$ 115,000	\$ 115,000
Total Volume	\$ 1,505,500	\$ 1,530,250	\$ 1,579,500	\$ 1,302,801	\$ 969,700	\$ 1,079,500	\$ 2,046,500	\$ 476,000	\$ 1,100,000	\$ 566,500	\$ 900,950
Number Sold	10	17	13	13	16	10	12	3	5	5	6
Avg. Days on Market	160	477	254	233	194	354	338	237	150	401	493
High Price	\$ 475,000	\$ 190,000	\$ 395,000	\$ 260,000	\$ 415,000	\$ 330,000	\$ 425,000	\$ 242,000	\$ 300,000	\$ 139,000	\$ 280,000
Low Price	\$ 48,000	\$ 19,000	\$ 11,000	\$ 3,500	\$ 29,500	\$ 16,500	\$ 22,500	\$ 15,000	\$ 150,000	\$ 87,500	\$ 63,450
	<i>Percent Change from Previous Year</i>										
	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>
Average Price	67%	-26%	21%	-19%	14%	-37%	7%	-28%	94%	-25%	31%
Median Price	53%	-25%	73%	-32%	4%	-57%	-17%	12%	70%	0%	37%
Total Volume	-2%	-3%	21%	34%	-10%	-47%	330%	-57%	94%	-37%	97%
Number Sold	-41%	31%	0%	-19%	60%	-17%	300%	-40%	0%	-17%	50%
Avg. Days on Market	-66%	88%	9%	20%	-45%	5%	43%	58%	-63%	-19%	5%
High Price	150%	-52%	52%	-37%	26%	-22%	76%	-19%	116%	-50%	12%
Low Price	153%	73%	214%	-88%	79%	-27%	50%	-90%	71%	38%	59%

2019 1st Qtr Farm-Land-Business Sales Trends

Land (La Plata County Combined) 10 to 34.99 Acres											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 223,400	\$ 434,666	\$ 328,000	\$ 175,000	\$ 577,333	\$ 77,000	\$ 238,750	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 120,000	\$ 124,000	\$ 190,000	\$ 175,000	\$ 175,000	\$ 77,000	\$ 238,750	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 1,117,000	\$ 1,304,000	\$ 1,968,000	\$ 175,000	\$ 5,196,000	\$ 77,000	\$ 477,500	\$ -	\$ -	\$ -	\$ -
Number Sold	5	3	6	1	9	1	2	0	0	0	0
Avg. Days on Market	546	289	99	309	238	218	91	0	0	0	0
High Price	\$ 640,000	\$ 1,090,000	\$ 1,150,000	\$ 175,000	\$ 1,295,000	\$ 77,000	\$ 325,000	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 59,000	\$ 90,000	\$ 58,000	\$ 175,000	\$ 14,000	\$ 77,000	\$ 152,500	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	-49%	33%	87%	-70%	650%	-68%	0%	0%	0%	0%	-100%
Median Price	-3%	-35%	9%	0%	127%	-68%	0%	0%	0%	0%	-100%
Total Volume	-14%	-34%	1025%	-97%	6648%	-84%	0%	0%	0%	0%	-100%
Number Sold	67%	-50%	500%	-89%	800%	-50%	0%	0%	0%	0%	-100%
Avg. Days on Market	89%	192%	-68%	30%	9%	140%	0%	0%	0%	0%	-100%
High Price	-41%	-5%	557%	-86%	1582%	-76%	0%	0%	0%	0%	-100%
Low Price	-34%	55%	-67%	1150%	-82%	-50%	0%	0%	0%	0%	-100%
Land (La Plata County Combined) 35 Acres +											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 336,066	\$ 339,714	\$ 825,950	\$ 351,450	\$ 222,166	\$ 164,296	\$ 126,500	\$ 107,875	\$ 351,250	\$ 253,875	\$ 471,250
Median Price	\$ 211,950	\$ 320,000	\$ 148,500	\$ 116,250	\$ 202,250	\$ 150,000	\$ 103,000	\$ 110,750	\$ 282,500	\$ 220,000	\$ 517,500
Total Volume	\$ 2,016,400	\$ 2,378,000	\$ 8,259,500	\$ 3,514,500	\$ 1,333,000	\$ 1,150,078	\$ 506,000	\$ 431,500	\$ 1,405,000	\$ 1,523,251	\$ 1,885,000
Number Sold	6	7	10	10	6	7	4	4	4	6	4
Avg. Days on Market	379	406	134	250	259	505	472	725	524	257	412
High Price	\$ 1,100,000	\$ 700,000	\$ 6,850,000	\$ 2,375,000	\$ 500,000	\$ 355,000	\$ 250,000	\$ 170,000	\$ 625,000	\$ 582,000	\$ 565,000
Low Price	\$ 72,500	\$ 115,000	\$ 50,000	\$ 40,000	\$ 37,000	\$ 35,000	\$ 50,000	\$ 40,000	\$ 215,000	\$ 117,500	\$ 285,000
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	-1%	-59%	135%	58%	35%	30%	17%	-69%	38%	-46%	-35%
Median Price	-34%	115%	28%	-43%	35%	46%	-7%	-61%	28%	-57%	139%
Total Volume	-15%	-71%	135%	164%	16%	127%	17%	-69%	-8%	-19%	-35%
Number Sold	-14%	-30%	0%	67%	-14%	75%	0%	0%	-33%	50%	0%
Avg. Days on Market	-7%	203%	-46%	-3%	-49%	7%	-35%	38%	104%	-38%	-10%
High Price	57%	-90%	188%	375%	41%	42%	47%	-73%	7%	3%	-76%
Low Price	-37%	130%	25%	8%	6%	-30%	25%	-81%	83%	-59%	338%

2019 1st Qtr Farm-Land-Business Sales Trends

Land (La Plata County Combined) Durango Mountain Area											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 92,000	\$ 151,500	\$ 225,000	\$ 140,000	\$ 175,300	\$ 236,428	\$ 159,375	\$ 104,633	\$ 110,000	\$ -	\$ -
Median Price	\$ 92,000	\$ 152,000	\$ 225,000	\$ 140,000	\$ 193,000	\$ 105,000	\$ 171,875	\$ 60,000	\$ 110,000	\$ -	\$ -
Total Volume	\$ 92,000	\$ 454,500	\$ 675,000	\$ 140,000	\$ 525,900	\$ 1,655,000	\$ 637,500	\$ 313,900	\$ 110,000	\$ -	\$ -
Number Sold	1	3	3	1	3	7	4	3	1	0	0
Avg. Days on Market	292	589	284	299	200	280	257	131	111	0	0
High Price	\$ 92,000	\$ 240,000	\$ 240,000	\$ 140,000	\$ 203,000	\$ 1,150,000	\$ 210,000	\$ 204,000	\$ 110,000	\$ -	\$ -
Low Price	\$ 92,000	\$ 62,500	\$ 210,000	\$ 140,000	\$ 129,900	\$ 44,500	\$ 83,750	\$ 49,900	\$ 110,000	\$ -	\$ -
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	-39%	-33%	61%	-20%	-26%	48%	52%	-5%	0%	0%	-100%
Median Price	-39%	-32%	61%	-27%	84%	-39%	186%	-45%	0%	0%	-100%
Total Volume	-80%	-33%	382%	-73%	-68%	160%	103%	185%	0%	0%	-100%
Number Sold	-67%	0%	200%	-67%	-57%	75%	33%	200%	0%	0%	-100%
Avg. Days on Market	-50%	107%	-5%	50%	-29%	9%	96%	18%	0%	0%	-100%
High Price	-62%	0%	71%	-31%	-82%	448%	3%	85%	0%	0%	-100%
Low Price	47%	-70%	50%	8%	192%	-47%	68%	-55%	0%	0%	-100%
Business & Income (La Plata County Combined) Business Opportunities											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 75,000	\$ 1,390,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000
Median Price	\$ 75,000	\$ 610,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000
Total Volume	\$ 75,000	\$ 5,560,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 125,000	\$ 186,400	\$ -	\$ -	\$ -	\$ 730,000
Number Sold	1	4	1	1	1	2	2	0	0	0	2
Avg. Days on Market	900	206	299	438	144	281	219	0	0	0	187
High Price	\$ 75,000	\$ 4,300,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 75,000	\$ 102,400	\$ -	\$ -	\$ -	\$ 530,000
Low Price	\$ 75,000	\$ 40,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 50,000	\$ 84,000	\$ -	\$ -	\$ -	\$ 200,000
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	-95%	859%	-60%	350%	28%	-33%	0%	0%	0%	-100%	631%
Median Price	-88%	321%	-60%	350%	28%	-33%	0%	0%	0%	-100%	631%
Total Volume	-99%	3734%	-60%	350%	-36%	-33%	0%	0%	0%	-100%	1363%
Number Sold	-75%	300%	0%	0%	-50%	0%	0%	0%	0%	-100%	100%
Avg. Days on Market	337%	-31%	-32%	204%	-49%	28%	0%	0%	0%	-100%	13%
High Price	-98%	2866%	-60%	350%	7%	-27%	0%	0%	0%	-100%	962%
Low Price	88%	-72%	-60%	350%	60%	-40%	0%	0%	0%	-100%	301%

2019 1st Qtr Farm-Land-Business Sales Trends

Business & Income (La Plata County Combined) Commercial Land											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ -	\$ 1,137,500	\$ 277,500	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 421,875	\$ -	\$ 320,000
Median Price	\$ -	\$ 1,137,500	\$ 277,500	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 377,250	\$ -	\$ 320,000
Total Volume	\$ -	\$ 2,275,000	\$ 555,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 1,687,500	\$ -	\$ 320,000
Number Sold	0	2	2	1	0	1	1	1	4	0	1
Avg. Days on Market	0	61	361	435	0	249	1068	251	376	0	49
High Price	\$ -	\$ 1,950,000	\$ 425,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 740,000	\$ -	\$ 320,000
Low Price	\$ -	\$ 325,000	\$ 130,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 193,000	\$ -	\$ 320,000
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	-100%	310%	164%	0%	-100%	131%	-61%	-19%	0%	-100%	-66%
Median Price	-100%	310%	164%	0%	-100%	131%	-61%	-10%	0%	-100%	-95%
Total Volume	-100%	310%	429%	0%	-100%	131%	-61%	-80%	0%	-100%	-89%
Number Sold	-100%	0%	100%	0%	-100%	0%	0%	-75%	0%	-100%	-67%
Avg. Days on Market	-100%	-83%	-17%	0%	-100%	-77%	325%	-33%	0%	-100%	-87%
High Price	-100%	359%	305%	0%	-100%	131%	-61%	-54%	0%	-100%	-78%
Low Price	-100%	150%	24%	0%	-100%	131%	-61%	76%	0%	-100%	2%
Business & Income (La Plata County Combined) Mobile/Modular - No Land											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 53,100	\$ 42,900	\$ 33,942	\$ 40,700	\$ 17,000	\$ -	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500
Median Price	\$ 59,950	\$ 34,950	\$ 34,900	\$ 40,700	\$ 17,000	\$ -	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500
Total Volume	\$ 212,400	\$ 257,400	\$ 237,600	\$ 81,400	\$ 17,000	\$ -	\$ -	\$ -	\$ 21,000	\$ -	\$ 45,000
Number Sold	4	6	7	2	1	0	0	0	2	0	2
Avg. Days on Market	83	76	56	47	20	0	0	0	143	0	196
High Price	\$ 62,500	\$ 72,000	\$ 43,900	\$ 42,900	\$ 17,000	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ 28,000
Low Price	\$ 30,000	\$ 27,000	\$ 23,000	\$ 38,500	\$ 17,000	\$ -	\$ -	\$ -	\$ 9,000	\$ -	\$ 17,000
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	24%	26%	-17%	139%	0%	0%	0%	-100%	0%	-100%	0%
Median Price	72%	0%	-14%	139%	0%	0%	0%	-100%	0%	-100%	0%
Total Volume	-17%	8%	192%	379%	0%	0%	0%	-100%	0%	-100%	0%
Number Sold	-33%	-14%	250%	100%	0%	0%	0%	-100%	0%	-100%	0%
Avg. Days on Market	9%	36%	19%	135%	0%	0%	0%	-100%	0%	-100%	0%
High Price	-13%	64%	2%	152%	0%	0%	0%	-100%	0%	-100%	0%
Low Price	11%	17%	-40%	126%	0%	0%	0%	-100%	0%	-100%	0%

2019 1st Qtr Farm-Land-Business Sales Trends

Business & Income (La Plata County Combined) Multi-Family											
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
Average Price	\$ 1,005,000	\$ 699,062	\$ -	\$ 518,000	\$ 920,000	\$ 570,000	\$ 216,083	\$ 439,066	\$ -	\$ -	\$ -
Median Price	\$ 650,000	\$ 548,125	\$ -	\$ 518,000	\$ 920,000	\$ 570,000	\$ 210,000	\$ 439,066	\$ -	\$ -	\$ -
Total Volume	\$ 3,015,000	\$ 2,796,250	\$ -	\$ 518,000	\$ 920,000	\$ 1,140,000	\$ 1,296,500	\$ 878,133	\$ -	\$ -	\$ -
Number Sold	3	4	0	1	1	2	6	2	0	0	0
Avg. Days on Market	49	280	0	173	145	115	76	164	0	0	0
High Price	\$ 1,830,000	\$ 1,175,000	\$ -	\$ 518,000	\$ 920,000	\$ 655,000	\$ 397,000	\$ 463,133	\$ -	\$ -	\$ -
Low Price	\$ 535,000	\$ 525,000	\$ -	\$ 518,000	\$ 920,000	\$ 485,000	\$ 80,000	\$ 415,000	\$ -	\$ -	\$ -
Percent Change from Previous Year											
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Average Price	44%	100%	-100%	-44%	61%	164%	-51%	0%	0%	0%	-100%
Median Price	19%	100%	-100%	-44%	61%	171%	-52%	0%	0%	0%	-100%
Total Volume	8%	100%	-100%	-44%	-19%	-12%	48%	0%	0%	0%	-100%
Number Sold	-25%	100%	-100%	0%	-50%	-67%	200%	0%	0%	0%	-100%
Avg. Days on Market	-83%	100%	-100%	19%	26%	51%	-54%	0%	0%	0%	-100%
High Price	56%	100%	-100%	-44%	40%	65%	-14%	0%	0%	0%	-100%
Low Price	2%	100%	-100%	-44%	90%	506%	-81%	0%	0%	0%	-100%
<p style="text-align: center;">**La Plata County Combined statistics includes: Durango, Bayfield, Igancio, All Resorts and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.</p>											
<p>* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.</p>											

2019 1st Qtr Fractional Sales Trends

1/8 Share Fractional - Durango Mountain Area												
	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1
Average Price	\$ 62,500	\$ -	\$ -	\$ 79,975	\$ 127,450	\$ -	\$ 130,133	\$ -	\$ 89,950	\$ -	\$ 194,304	\$ -
Median Price	\$ 62,500	\$ -	\$ -	\$ 76,700	\$ 127,450	\$ -	\$ 99,500	\$ -	\$ 89,950	\$ 346,500	\$ 159,900	\$ -
Total Volume	\$ 62,500	\$ -	\$ -	\$ 319,900	\$ 254,900	\$ -	\$ 390,400	\$ -	\$ 89,950	\$ -	\$ 971,520	\$ -
Number Sold	1	0	0	4	2	0	3	0	1	0	5	0
Avg. Days on Market	489	0	0	93	412	0	658	0	995	0	287	0
High Price	\$ 62,500	\$ -	\$ -	\$ 96,500	\$ 179,900	\$ -	\$ 211,000	\$ -	\$ 89,950	\$ -	\$ 309,900	\$ -
Low Price	\$ 62,500	\$ -	\$ -	\$ 70,000	\$ 75,000	\$ -	\$ 79,900	\$ -	\$ 89,950	\$ -	\$ 143,910	\$ -
Percent Change from Previous Year												
	2019	2018	2017	2015	2015	2014	2013	2012	2011	2010	2009	2008
Average Price	0%	0%	-100%	-37%	0%	-100%	0%	-100%	0%	-100%	0%	0%
Median Price	0%	0%	-100%	-40%	0%	-100%	0%	-100%	-74%	117%	0%	0%
Total Volume	0%	0%	-100%	26%	0%	-100%	0%	-100%	0%	-100%	0%	0%
Number Sold	0%	0%	-100%	100%	0%	-100%	0%	-100%	0%	-100%	0%	0%
Avg. Days on Market	0%	0%	-100%	-77%	0%	-100%	0%	-100%	0%	-100%	0%	0%
High Price	0%	0%	-100%	-46%	0%	-100%	0%	-100%	0%	-100%	0%	0%
Low Price	0%	0%	-100%	-7%	0%	-100%	0%	-100%	0%	-100%	0%	0%
1/4 Share Fractional - Durango Mountain Area												
	2019 Q1	2018 Q1	2017 Q1	2015 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1
Average Price	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 32,000	\$ 130,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	1	2	0	0	0	1	0	0	0	0	0	0
Avg. Days on Market	15	166	0	0	0	468	0	0	0	0	0	0
High Price	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year												
	2019	2018	2017	2015	2015	2014	2013	2012	2011	2010	2009	2008
Average Price	-51%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
Median Price	-51%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
Total Volume	-75%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
Number Sold	-50%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
Avg. Days on Market	-91%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
High Price	-51%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%
Low Price	-51%	100%	0%	0%	-100%	0%	0%	0%	0%	0%	0%	0%

**La Plata County Combined statistics includes: Durango, Bayfield, Igancio, All Resorts and Vallecto.

Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.