



DURANGO AREA ASSOCIATION OF REALTORS®

Year: 2016

# 2016 STATISTICS

DATES: January 1, 2016 to December 31, 2016

Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>								(La Plata County Only) **
Durango	\$497,572	\$464,250	\$87,572,694	176	116	\$1,298,888	\$230,000	<b>Below \$100,000</b>
Bayfield	\$290,341	\$293,500	\$16,549,469	57	92	\$410,000	\$147,000	17
Ignacio	\$156,000	\$155,000	\$624,000	4	156	\$190,000	\$124,000	
<b>COUNTRY HOMES</b>								
La Plata County Combined**	\$453,697	\$377,500	\$258,153,745	569	143	\$11,000,000	\$42,531	<b>\$100,000 - \$149,999</b>
Durango	\$509,780	\$439,000	\$196,775,395	386	143	\$11,000,000	\$42,531	20
Bayfield	\$364,256	\$296,175	\$44,439,350	122	115	\$4,600,000	\$85,000	
Ignacio	\$275,980	\$240,000	\$6,899,500	25	179	\$515,000	\$130,000	
Vallecito	\$278,875	\$251,750	\$10,039,500	36	216	\$560,000	\$75,500	<b>\$150,000 - \$239,999</b>
Durango Mountain Area	\$817,780	\$555,000	\$20,444,500	25	221	\$3,025,000	\$140,000	89
<b>CONDO/TOWNHOMES</b>								
Durango	\$319,860	\$304,900	\$71,328,922	223	125	\$799,000	\$45,000	
Bayfield	\$208,362	\$214,500	\$1,666,900	8	66	\$240,900	\$139,000	<b>\$240,000 - \$499,999</b>
Durango Mountain Area	\$266,947	\$162,875	\$24,559,200	92	212	\$1,650,000	\$32,500	469
<b>FARM/RANCH</b>								
La Plata County Combined**	\$3,393,800	\$890,000	\$16,969,000	5	216	\$13,500,000	\$700,000	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>								
Durango	\$230,960	\$189,900	\$4,844,500	21	268	\$520,000	\$95,000	211
Bayfield	\$46,052	\$45,000	\$782,900	17	178	\$85,000	\$26,000	
Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>								<b>1,000,000 +</b>
Lots under 1 Acre	\$115,152	\$127,000	\$5,642,450	49	369	\$305,000	\$5,500	28
1 to 9.9 Acres	\$115,346	\$92,500	\$9,112,402	79	252	\$330,000	\$3,500	
10 to 34.99 Acres	\$151,290	\$167,000	\$2,420,650	16	262	\$250,000	\$28,000	<b>TOTAL</b>
35 Acres or More	\$221,986	\$162,000	\$10,433,349	47	243	\$2,375,000	\$30,000	<b>834</b>
Agricultural	\$233,550	\$192,500	\$2,335,500	10	161	\$660,000	\$85,000	
Multi-Family	\$342,500	\$342,500	\$685,000	2	150	\$625,000	\$60,000	
Durango Mountain Area Land	\$276,583	\$211,250	\$4,153,500	18	220	\$825,000	\$100,000	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>								
Business Opportunities	\$241,142	\$175,000	\$1,688,000	7	209	\$495,000	\$135,000	
Commercial Land	\$208,000	\$145,000	\$624,000	3	349	\$374,000	\$105,000	
Mobile/Modular - No Land	\$38,255	\$40,200	\$382,550	10	64	\$79,000	\$5,000	
Multi-Family	\$417,381	\$516,500	\$3,339,050	8	198	\$573,750	\$54,000	
<b>FRACTIONAL &amp; TIMESHARES</b>								
1/8 Fractional - ALL RESORTS	\$86,233	\$77,250	\$517,400	6	109	\$120,000	\$70,000	
1/4 Fractional - ALL RESORTS	\$72,500	\$72,500	\$72,500	1	152	\$72,500	\$72,500	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2016 Annual Residential Sales

### Durango In Town Homes

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 497,572	\$ 457,848	\$ 452,966	\$ 410,567	\$ 390,898	\$ 384,731	\$ 395,029	\$ 416,489	\$ 437,772	\$ 444,968	\$ 474,240
<b>Median Price</b>	\$ 464,250	\$ 436,500	\$ 400,000	\$ 370,000	\$ 344,000	\$ 359,000	\$ 342,000	\$ 379,000	\$ 394,900	\$ 389,000	\$ 422,982
<b>Total Volume</b>	\$ 87,572,694	\$ 80,581,415	\$ 86,969,560	\$ 76,365,550	\$ 62,934,584	\$ 55,016,672	\$ 43,848,313	\$ 41,648,924	\$ 55,597,052	\$ 72,529,813	\$ 72,558,624
<b>Number Sold</b>	176	176	192	186	161	143	111	100	127	163	153
<b>Avg. Days on Market</b>	116	106	106	126	148	184	211	186	134	148	156
<b>High Price</b>	\$ 1,298,888	\$ 1,018,000	\$ 1,375,000	\$ 1,275,000	\$ 1,225,000	\$ 1,000,000	\$ 1,150,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,319,796
<b>Low Price</b>	\$ 230,000	\$ 190,000	\$ 149,000	\$ 219,900	\$ 142,400	\$ 165,000	\$ 100,000	\$ 150,000	\$ 223,000	\$ 220,000	\$ 218,000

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	9%	1%	10%	5%	2%	-3%	-5%	-5%	-2%	-6%	18%
<b>Median Price</b>	6%	9%	8%	8%	-4%	5%	-10%	-4%	2%	-8%	18%
<b>Total Volume</b>	9%	-7%	14%	21%	14%	25%	5%	-25%	-23%	0%	-18%
<b>Number Sold</b>	0%	-8%	3%	16%	13%	29%	11%	-21%	-22%	7%	-30%
<b>Avg. Days on Market</b>	9%	0%	-16%	-15%	-20%	-13%	13%	39%	-9%	-5%	17%
<b>High Price</b>	28%	-26%	8%	4%	23%	-13%	-9%	32%	-9%	-20%	-26%
<b>Low Price</b>	21%	28%	-32%	54%	-14%	65%	-33%	-33%	1%	1%	169%

### Bayfield In Town Homes

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 290,341	\$ 275,022	\$ 249,585	\$ 249,402	\$ 214,609	\$ 216,715	\$ 240,580	\$ 254,141	\$ 308,089	\$ 289,224	\$ 286,589
<b>Median Price</b>	\$ 293,500	\$ 272,000	\$ 249,500	\$ 262,000	\$ 210,100	\$ 223,500	\$ 239,000	\$ 256,513	\$ 309,000	\$ 285,000	\$ 290,487
<b>Total Volume</b>	\$ 16,549,469	\$ 16,226,350	\$ 14,975,127	\$ 12,968,919	\$ 9,657,429	\$ 7,151,595	\$ 8,179,744	\$ 11,436,377	\$ 11,399,305	\$ 14,171,957	\$ 16,335,575
<b>Number Sold</b>	57	59	60	52	45	33	34	45	37	49	57
<b>Avg. Days on Market</b>	92	91	102	99	140	134	150	178	136	154	142
<b>High Price</b>	\$ 410,000	\$ 420,000	\$ 361,900	\$ 382,500	\$ 359,000	\$ 302,750	\$ 367,000	\$ 328,100	\$ 465,000	\$ 473,000	\$ 485,000
<b>Low Price</b>	\$ 147,000	\$ 75,000	\$ 133,622	\$ 60,000	\$ 60,000	\$ 84,000	\$ 162,500	\$ 127,000	\$ 210,000	\$ 185,000	\$ 160,000

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	6%	10%	0%	16%	-1%	-10%	-5%	-18%	7%	1%	13%
<b>Median Price</b>	8%	9%	-5%	25%	-6%	-6%	-7%	-17%	8%	-2%	8%
<b>Total Volume</b>	2%	8%	15%	34%	35%	-13%	-28%	0%	-20%	-13%	28%
<b>Number Sold</b>	-3%	-2%	15%	16%	36%	-3%	-24%	22%	-24%	-14%	14%
<b>Avg. Days on Market</b>	1%	-11%	3%	-29%	4%	-11%	-16%	31%	-12%	8%	38%
<b>High Price</b>	-2%	16%	-5%	7%	19%	-18%	12%	-29%	-2%	-2%	34%
<b>Low Price</b>	96%	-44%	123%	0%	-29%	-48%	28%	-40%	14%	16%	50%

## 2016 Annual Residential Sales

### Ignacio In Town Homes

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 156,000	\$ 162,987	\$ 142,812	\$ 108,250	\$ 113,166	\$ 141,414	\$ 171,666	\$ 141,333	\$ 197,333	\$ 116,750	\$ 158,158
<b>Median Price</b>	\$ 155,000	\$ 188,500	\$ 127,500	\$ 108,250	\$ 122,500	\$ 135,379	\$ 193,000	\$ 150,000	\$ 210,000	\$ 116,750	\$ 158,105
<b>Total Volume</b>	\$ 624,000	\$ 1,955,855	\$ 1,142,500	\$ 216,500	\$ 339,500	\$ 565,658	\$ 515,000	\$ 424,000	\$ 592,000	\$ 233,500	\$ 632,630
<b>Number Sold</b>	4	12	8	2	3	4	3	3	3	2	4
<b>Avg. Days on Market</b>	156	139	160	221	152	540	303	110	85	135	150
<b>High Price</b>	\$ 190,000	\$ 235,000	\$ 299,000	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ 215,000	\$ 123,500	\$ 213,000
<b>Low Price</b>	\$ 124,000	\$ 82,500	\$ 52,500	\$ 38,500	\$ 60,000	\$ 55,000	\$ 77,000	\$ 65,000	\$ 167,000	\$ 110,000	\$ 103,000

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-4%	14%	32%	-4%	-20%	-18%	21%	-28%	69%	-26%	28%
<b>Median Price</b>	-18%	48%	18%	-12%	-10%	-30%	29%	-29%	80%	-26%	26%
<b>Total Volume</b>	-68%	71%	428%	-36%	-40%	10%	21%	-28%	154%	-63%	-36%
<b>Number Sold</b>	-67%	50%	300%	-33%	-25%	33%	0%	0%	50%	-50%	-50%
<b>Avg. Days on Market</b>	12%	-13%	-28%	45%	-72%	78%	175%	29%	-37%	-10%	-1%
<b>High Price</b>	-19%	-21%	68%	13%	-35%	-2%	17%	-3%	74%	-42%	9%
<b>Low Price</b>	50%	57%	36%	-36%	9%	-29%	18%	-61%	52%	7%	106%

## 2016 Annual Residential Sales

<b>Country Homes - La Plata County Combined</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 453,697	\$ 417,732	\$ 422,155	\$ 400,148	\$ 365,659	\$ 390,622	\$ 424,361	\$ 407,860	\$ 455,040	\$ 442,206	\$ 439,533
<b>Median Price</b>	\$ 377,500	\$ 359,000	\$ 345,000	\$ 322,500	\$ 328,250	\$ 312,507	\$ 337,800	\$ 306,500	\$ 366,900	\$ 375,000	\$ 348,688
<b>Total Volume</b>	\$258,153,745	\$217,638,610	\$207,278,198	\$196,872,893	\$143,338,483	\$124,217,885	\$109,485,273	\$104,412,233	\$124,432,562	\$181,746,646	\$228,117,361
<b>Number Sold</b>	569	521	491	492	392	318	258	256	272	411	519
<b>Avg. Days on Market</b>	143	145	155	170	178	193	203	202	192	168	169
<b>High Price</b>	\$ 11,000,000	\$ 2,200,000	\$ 3,350,000	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 4,575,000	\$ 2,700,000	\$ 7,100,000	\$ 2,425,000	\$ 3,000,000
<b>Low Price</b>	\$ 42,531	\$ 40,000	\$ 46,500	\$ 47,900	\$ 52,000	\$ 12,000	\$ 40,000	\$ 48,500	\$ 61,500	\$ 55,000	\$ 10,000

<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	9%	-1%	5%	9%	-6%	-8%	4%	-10%	3%	1%	13%
<b>Median Price</b>	5%	4%	7%	-2%	5%	-7%	10%	-16%	-2%	8%	14%
<b>Total Volume</b>	19%	5%	5%	37%	15%	13%	5%	-16%	-32%	-20%	-1%
<b>Number Sold</b>	9%	6%	0%	26%	23%	23%	1%	-6%	-34%	-21%	-13%
<b>Avg. Days on Market</b>	-1%	-6%	-9%	-4%	-8%	-5%	0%	5%	14%	-1%	2%
<b>High Price</b>	400%	-34%	-78%	702%	-68%	27%	69%	-62%	193%	-19%	-54%
<b>Low Price</b>	6%	-14%	-3%	-8%	333%	-70%	-18%	-21%	12%	450%	-81%

<b>Country Homes - Durango</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 509,780	\$ 478,786	\$ 486,293	\$ 418,106	\$ 405,751	\$ 467,516	\$ 485,062	\$ 490,892	\$ 525,066	\$ 501,733	\$ 513,665
<b>Median Price</b>	\$ 439,000	\$ 400,000	\$ 400,000	\$ 376,000	\$ 357,121	\$ 365,000	\$ 375,500	\$ 385,000	\$ 439,500	\$ 429,900	\$ 428,350
<b>Total Volume</b>	\$196,775,395	\$176,672,342	\$156,586,524	\$142,574,352	\$111,987,362	\$ 94,905,924	\$ 88,281,362	\$ 83,451,720	\$ 95,037,062	\$120,917,646	\$164,372,791
<b>Number Sold</b>	386	369	322	341	276	203	182	170	181	241	320
<b>Avg. Days on Market</b>	143	141	139	163	170	205	208	226	198	170	172
<b>High Price</b>	\$ 11,000,000	\$ 2,200,000	\$ 3,350,000	\$ 3,500,000	\$ 1,870,000	\$ 6,790,000	\$ 4,575,000	\$ 2,700,000	\$ 7,100,000	\$ 2,425,000	\$ 3,000,000
<b>Low Price</b>	\$ 42,531	\$ 80,900	\$ 46,500	\$ 47,900	\$ 59,000	\$ 12,000	\$ 40,000	\$ 90,000	\$ 111,000	\$ 55,000	\$ 110,000

<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	6%	-2%	16%	3%	-13%	-4%	-1%	-7%	5%	-2%	11%
<b>Median Price</b>	10%	0%	6%	5%	-2%	-3%	-2%	-12%	2%	0%	13%
<b>Total Volume</b>	11%	13%	10%	27%	18%	8%	6%	-12%	-21%	-26%	-1%
<b>Number Sold</b>	5%	15%	-6%	24%	36%	12%	7%	-6%	-25%	-25%	-10%
<b>Avg. Days on Market</b>	1%	1%	-15%	-4%	-17%	-1%	-8%	14%	16%	-1%	28%
<b>High Price</b>	400%	-34%	-4%	87%	-72%	48%	69%	-62%	193%	-19%	-54%
<b>Low Price</b>	-47%	74%	-3%	-19%	392%	-70%	-56%	-19%	102%	-50%	112%

## 2016 Annual Residential Sales

<b>Country Homes - Bayfield</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 364,256	\$ 276,703	\$ 323,298	\$ 276,024	\$ 250,476	\$ 248,387	\$ 295,649	\$ 263,748	\$ 337,966	\$ 364,058	\$ 339,367
<b>Median Price</b>	\$ 296,175	\$ 265,000	\$ 263,500	\$ 265,000	\$ 198,320	\$ 230,000	\$ 235,000	\$ 242,500	\$ 282,225	\$ 312,000	\$ 305,665
<b>Total Volume</b>	\$ 44,439,350	\$ 26,563,502	\$ 37,825,944	\$ 29,534,624	\$ 21,791,421	\$ 20,616,135	\$ 15,078,103	\$ 16,352,425	\$ 22,981,700	\$ 42,594,800	\$ 41,402,769
<b>Number Sold</b>	122	96	117	107	87	83	51	62	68	117	122
<b>Avg. Days on Market</b>	115	132	177	169	187	156	198	174	130	159	173
<b>High Price</b>	\$ 4,600,000	\$ 600,000	\$ 1,370,000	\$ 1,375,000	\$ 855,000	\$ 730,000	\$ 660,000	\$ 515,000	\$ 1,450,000	\$ 1,175,000	\$ 1,650,000
<b>Low Price</b>	\$ 85,000	\$ 70,001	\$ 47,500	\$ 63,000	\$ 52,000	\$ 58,800	\$ 124,900	\$ 105,000	\$ 61,500	\$ 160,000	\$ 10,000
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	32%	-14%	17%	10%	1%	-16%	12%	-22%	-7%	7%	19%
<b>Median Price</b>	12%	1%	-1%	34%	-14%	-2%	-3%	-14%	-10%	2%	15%
<b>Total Volume</b>	67%	-30%	28%	36%	6%	37%	-8%	-29%	-46%	3%	-8%
<b>Number Sold</b>	27%	-18%	9%	23%	5%	63%	-18%	-9%	-42%	-4%	-23%
<b>Avg. Days on Market</b>	-13%	-25%	5%	-10%	20%	-21%	14%	34%	-18%	-8%	29%
<b>High Price</b>	667%	-56%	0%	61%	17%	11%	28%	-64%	23%	-29%	136%
<b>Low Price</b>	21%	47%	-25%	21%	-12%	-53%	19%	71%	-62%	1500%	-88%

## 2016 Annual Residential Sales

### Country Homes - Ignacio

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 275,980	\$ 289,214	\$ 240,035	\$ 244,649	\$ 275,020	\$ 229,675	\$ 250,350	\$ 263,338	\$ 294,583	\$ 249,100	\$ 271,777
<b>Median Price</b>	\$ 240,000	\$ 250,000	\$ 213,000	\$ 203,300	\$ 275,000	\$ 205,500	\$ 230,000	\$ 257,500	\$ 303,000	\$ 244,975	\$ 247,188
<b>Total Volume</b>	\$ 6,899,500	\$ 6,073,500	\$ 4,560,670	\$ 4,648,331	\$ 2,750,200	\$ 3,445,126	\$ 3,254,558	\$ 2,633,388	\$ 4,947,800	\$ 3,736,500	\$ 6,522,651
<b>Number Sold</b>	25	21	19	19	10	15	13	10	13	15	24
<b>Avg. Days on Market</b>	179	149	159	203	165	187	132	134	412	197	168
<b>High Price</b>	\$ 515,000	\$ 620,000	\$ 445,000	\$ 515,000	\$ 440,000	\$ 599,900	\$ 450,000	\$ 525,000	\$ 480,000	\$ 500,000	\$ 600,000
<b>Low Price</b>	\$ 130,000	\$ 162,500	\$ 89,000	\$ 73,200	\$ 55,200	\$ 80,000	\$ 97,000	\$ 48,500	\$ 85,000	\$ 75,000	\$ 118,001

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-5%	20%	-2%	-11%	20%	-8%	-5%	-11%	18%	-8%	10%
<b>Median Price</b>	-4%	17%	5%	-26%	34%	-11%	-11%	-15%	24%	-1%	19%
<b>Total Volume</b>	14%	33%	-2%	69%	-20%	6%	24%	-47%	32%	-43%	15%
<b>Number Sold</b>	19%	11%	0%	90%	-33%	15%	30%	-23%	-13%	-38%	4%
<b>Avg. Days on Market</b>	20%	-6%	-22%	23%	-12%	42%	-1%	-67%	109%	17%	-5%
<b>High Price</b>	-17%	39%	-14%	17%	-27%	33%	-14%	9%	-4%	-17%	22%
<b>Low Price</b>	-20%	83%	22%	33%	-31%	-18%	100%	-43%	13%	-36%	39%

### Country Homes - Vallecito

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	\$ 278,875	\$ 237,979	\$ 251,668	\$ 804,623	\$ 358,394	\$ 308,864	\$ 239,270	\$ 247,110	\$ 283,829	\$ 395,288	
<b>Median Price</b>	\$ 251,750	\$ 219,900	\$ 208,000	\$ 185,000	\$ 310,000	\$ 250,000	\$ 227,375	\$ 225,000	\$ 237,500	\$ 312,500	
<b>Total Volume</b>	\$ 10,039,500	\$ 8,329,266	\$ 8,305,060	\$ 20,115,586	\$ 6,809,500	\$ 5,250,700	\$ 2,871,250	\$ 4,695,100	\$ 3,816,800	\$ 13,439,800	
<b>Number Sold</b>	36	35	33	25	19	17	12	19	14	34	
<b>Avg. Days on Market</b>	216	226	225	252	262	246	226	143	184	191	
<b>High Price</b>	\$ 560,000	\$ 595,000	\$ 785,000	\$ 15,000,000	\$ 825,000	\$ 660,000	\$ 393,000	\$ 520,000	\$ 549,000	\$ 1,000,000	
<b>Low Price</b>	\$ 75,500	\$ 40,000	\$ 50,000	\$ 56,736	\$ 75,000	\$ 150,000	\$ 92,000	\$ 78,500	\$ 112,900	\$ 88,000	

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	17%	-5%	-69%	125%	16%	29%	-3%	-13%	-28%	None	
<b>Median Price</b>	14%	6%	12%	-40%	24%	10%	1%	-5%	-24%	None	
<b>Total Volume</b>	21%	0%	-59%	195%	30%	83%	-39%	23%	-72%	None	
<b>Number Sold</b>	3%	6%	32%	32%	12%	42%	-37%	36%	-59%	None	
<b>Avg. Days on Market</b>	-4%	0%	-11%	-4%	7%	9%	58%	-22%	-4%	None	
<b>High Price</b>	-6%	-24%	-95%	1718%	25%	68%	-24%	-5%	-45%	None	
<b>Low Price</b>	89%	-20%	-12%	-24%	-50%	63%	17%	-30%	28%	None	

## 2016 Annual Residential Sales

### Country Homes - Durango Mountain Area

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 817,780	\$ 596,880	\$ 785,029	\$ 788,625	\$ 992,958	\$ 884,208	\$ 759,291	\$ 772,500	\$ 652,375	\$ 748,753	\$ 956,572
<b>Median Price</b>	\$ 555,000	\$ 472,000	\$ 629,000	\$ 606,500	\$ 644,000	\$ 625,000	\$ 566,250	\$ 779,000	\$ 575,000	\$ 699,500	\$ 1,117,375
<b>Total Volume</b>	\$ 20,444,500	\$ 12,534,500	\$ 22,765,850	\$ 18,927,000	\$ 11,915,500	\$ 25,642,048	\$ 9,111,500	\$ 6,952,500	\$ 4,621,500	\$ 13,477,550	\$ 6,696,000
<b>Number Sold</b>	25	21	29	24	12	29	12	9	6	18	7
<b>Avg. Days on Market</b>	221	191	265	201	357	450	259	289	431	351	160
<b>High Price</b>	\$ 3,025,000	\$ 2,425,000	\$ 2,160,000	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 2,450,000	\$ 1,650,000	\$ 1,975,000	\$ 2,500,000	\$ 2,243,000
<b>Low Price</b>	\$ 140,000	\$ 129,000	\$ 250,000	\$ 232,000	\$ 115,500	\$ 99,900	\$ 224,500	\$ 105,000	\$ 225,000	\$ 250,000	\$ 315,000

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	37%	-24%	0%	-21%	12%	16%	-2%	18%	-13%	-22%	None
<b>Median Price</b>	18%	-25%	4%	-6%	3%	10%	-27%	35%	-18%	-37%	None
<b>Total Volume</b>	63%	-45%	20%	59%	-54%	181%	31%	50%	-66%	101%	None
<b>Number Sold</b>	19%	-28%	21%	100%	-59%	142%	33%	50%	-67%	157%	None
<b>Avg. Days on Market</b>	16%	-28%	32%	-44%	-21%	74%	-10%	-33%	23%	119%	None
<b>High Price</b>	25%	12%	-34%	-39%	35%	63%	48%	-16%	-21%	11%	None
<b>Low Price</b>	9%	-48%	8%	101%	16%	-56%	114%	-53%	-10%	-21%	None

## 2016 Annual Residential Sales

<b>Condo/Townhomes - Durango</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 319,860	\$ 308,655	\$ 287,324	\$ 268,410	\$ 273,937	\$ 268,690	\$ 296,623	\$ 295,797	\$ 274,631	\$ 280,194	\$ 311,109
<b>Median Price</b>	\$ 304,900	\$ 290,000	\$ 272,265	\$ 247,000	\$ 245,000	\$ 246,750	\$ 267,500	\$ 265,000	\$ 230,330	\$ 245,269	\$ 294,163
<b>Total Volume</b>	\$ 71,328,922	\$ 68,212,906	\$ 50,856,500	\$ 51,266,477	\$ 42,460,350	\$ 34,929,820	\$ 45,383,431	\$ 27,503,557	\$ 54,651,642	\$ 50,995,297	\$ 51,021,809
<b>Number Sold</b>	223	221	177	191	155	130	153	93	199	182	164
<b>Avg. Days on Market</b>	125	126	133	199	223	286	260	233	177	183	211
<b>High Price</b>	\$ 799,000	\$ 1,237,500	\$ 990,000	\$ 1,275,000	\$ 1,150,000	\$ 545,000	\$ 1,250,000	\$ 1,050,000	\$ 1,100,000	\$ 1,000,000	\$ 767,500
<b>Low Price</b>	\$ 45,000	\$ 78,000	\$ 83,500	\$ 83,000	\$ 60,000	\$ 70,500	\$ 94,000	\$ 115,000	\$ 90,000	\$ 104,500	\$ 105,000

<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	4%	7%	7%	-2%	2%	-9%	0%	8%	-2%	-10%	11%
<b>Median Price</b>	5%	7%	10%	1%	-1%	-8%	1%	15%	-6%	-17%	33%
<b>Total Volume</b>	5%	34%	-1%	21%	22%	-23%	65%	-50%	7%	0%	-32%
<b>Number Sold</b>	1%	25%	-7%	23%	19%	-15%	65%	-53%	9%	11%	-39%
<b>Avg. Days on Market</b>	-1%	-5%	-33%	-11%	-22%	10%	12%	32%	-3%	-13%	-22%
<b>High Price</b>	-35%	25%	-22%	11%	111%	-56%	19%	-5%	10%	30%	-5%
<b>Low Price</b>	-42%	-7%	1%	38%	-15%	-25%	-18%	28%	-14%	0%	121%

<b>Condo/Townhomes - Bayfield</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 208,362	\$ 197,285	\$ 203,975	\$ 169,555	\$ 156,833	\$ 161,875	\$ 185,250	\$ 208,000	\$ 239,025	\$ 217,613	\$ -
<b>Median Price</b>	\$ 214,500	\$ 197,000	\$ 203,975	\$ 175,860	\$ 155,500	\$ 161,500	\$ 202,000	\$ 208,000	\$ 236,812	\$ 214,000	\$ -
<b>Total Volume</b>	\$ 1,666,900	\$ 1,381,000	\$ 203,975	\$ 678,220	\$ 470,500	\$ 1,295,007	\$ 926,250	\$ 208,000	\$ 956,100	\$ 2,393,743	\$ -
<b>Number Sold</b>	8	7	1	4	3	8	5	1	4	11	0
<b>Avg. Days on Market</b>	66	106	98	159	186	63	266	48	156	457	0
<b>High Price</b>	\$ 240,900	\$ 212,000	\$ 203,975	\$ 181,500	\$ 171,000	\$ 180,000	\$ 219,500	\$ 208,000	\$ 255,975	\$ 242,895	\$ -
<b>Low Price</b>	\$ 139,000	\$ 184,000	\$ 203,975	\$ 145,000	\$ 144,000	\$ 142,500	\$ 140,000	\$ 208,000	\$ 226,500	\$ 190,900	\$ -

<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	6%	-3%	20%	8%	-3%	-13%	-11%	-13%	10%	None	None
<b>Median Price</b>	9%	-3%	16%	13%	-4%	-20%	-3%	-12%	11%	None	None
<b>Total Volume</b>	21%	577%	-70%	44%	-64%	40%	345%	-78%	-60%	None	None
<b>Number Sold</b>	14%	600%	-75%	33%	-63%	60%	400%	-75%	-64%	None	None
<b>Avg. Days on Market</b>	-38%	8%	-38%	-15%	195%	-76%	454%	-69%	-66%	None	None
<b>High Price</b>	14%	4%	12%	6%	-5%	-18%	6%	-19%	5%	None	None
<b>Low Price</b>	-24%	-10%	41%	1%	1%	2%	-33%	-8%	19%	None	None



## 2016 Annual Residential Sales

Condo/Townhomes - Durango Mountain Area											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 266,947	\$ 260,459	\$ 291,067	\$ 252,694	\$ 233,392	\$ 262,580	\$ 353,259	\$ 359,365	\$ 433,732	\$ 375,767	\$ 334,333
<b>Median Price</b>	\$ 162,875	\$ 155,000	\$ 197,500	\$ 126,000	\$ 150,000	\$ 204,500	\$ 269,500	\$ 245,000	\$ 285,000	\$ 195,900	\$ 237,875
<b>Total Volume</b>	\$ 24,559,200	\$ 20,576,300	\$ 23,285,386	\$ 21,731,700	\$ 17,037,649	\$ 15,754,800	\$ 19,782,517	\$ 19,046,397	\$ 20,819,180	\$ 24,049,107	\$ 29,421,316
<b>Number Sold</b>	92	79	80	86	73	60	56	53	48	64	88
<b>Avg. Days on Market</b>	212	252	188	291	374	435	435	269	230	235	199
<b>High Price</b>	\$ 1,650,000	\$ 1,305,000	\$ 1,327,500	\$ 1,534,000	\$ 1,575,000	\$ 890,000	\$ 1,150,000	\$ 1,300,000	\$ 1,500,000	\$ 1,800,000	\$ 1,603,193
<b>Low Price</b>	\$ 32,500	\$ 30,000	\$ 39,900	\$ 19,900	\$ 22,000	\$ 20,000	\$ 32,750	\$ 60,000	\$ 50,000	\$ 45,000	\$ 45,000
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	2%	-11%	15%	8%	-11%	-26%	-2%	-17%	15%	12%	51%
<b>Median Price</b>	5%	-22%	57%	-16%	-27%	-24%	10%	-14%	45%	-18%	44%
<b>Total Volume</b>	19%	-12%	7%	28%	8%	-20%	4%	-9%	-13%	-18%	-23%
<b>Number Sold</b>	16%	-1%	-7%	18%	22%	7%	6%	10%	-25%	-27%	-49%
<b>Avg. Days on Market</b>	-16%	34%	-35%	-22%	-14%	0%	62%	17%	-2%	18%	16%
<b>High Price</b>	26%	-2%	-13%	-3%	77%	-23%	-12%	-13%	-17%	12%	50%
<b>Low Price</b>	8%	-25%	101%	-10%	10%	-39%	-45%	20%	11%	0%	221%

## 2016 Farm-Ranch & Land Sales

	<i>Farm/Ranch (La Plata County Combined)</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 3,393,800	\$ 672,187	\$ 862,200	\$ 1,389,000	\$ 609,166	\$ 709,000	\$ 1,262,895	\$ 287,500	\$ 222,461	\$ 277,010	\$ 286,157
<b>Median Price</b>	\$ 890,000	\$ 536,875	\$ 890,000	\$ 1,275,000	\$ 487,500	\$ 709,000	\$ 237,790	\$ 287,500	\$ 135,000	\$ 164,020	\$ 1,837,500
<b>Total Volume</b>	\$ 16,969,000	\$ 2,688,750	\$ 4,311,000	\$ 6,945,000	\$ 1,827,500	\$ 1,418,000	\$ 5,051,580	\$ 575,000	\$ 2,253,537	\$ 1,108,041	\$ 22,892,500
<b>Number Sold</b>	5	4	5	5	3	2	4	2	9	4	8
<b>Avg. Days on Market</b>	216	307	264	364	349	547	189	595	221	89	230
<b>High Price</b>	\$ 13,500,000	\$ 1,200,000	\$ 1,175,000	\$ 2,675,000	\$ 1,260,000	\$ 1,000,000	\$ 4,500,000	\$ 455,000	\$ 754,537	\$ 745,000	\$ 12,000,000
<b>Low Price</b>	\$ 700,000	\$ 15,000	\$ 601,000	\$ 345,000	\$ 80,000	\$ 418,000	\$ 76,000	\$ 120,000	\$ 84,000	\$ 35,000	\$ 492,500
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	405%	-22%	-38%	128%	-14%	-44%	339%	29%	-20%	-3%	
<b>Median Price</b>	66%	-40%	-30%	162%	-31%	198%	-17%	113%	-18%	-91%	
<b>Total Volume</b>	531%	-38%	-38%	280%	29%	-72%	779%	-74%	103%	-95%	
<b>Number Sold</b>	25%	-20%	0%	67%	50%	-50%	100%	-78%	125%	-50%	
<b>Avg. Days on Market</b>	-30%	16%	-27%	4%	-36%	189%	-68%	169%	148%	-61%	
<b>High Price</b>	1025%	2%	-56%	112%	26%	-78%	889%	-40%	1%	-94%	
<b>Low Price</b>	4567%	-98%	74%	331%	-81%	450%	-37%	43%	140%	-93%	

	<i>Land (In Town) Durango</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 230,960	\$ 219,147	\$ 230,767	\$ 165,426	\$ 196,705	\$ 206,533	\$ 196,000	\$ 254,141	\$ 308,089	\$ 630,500	\$ 213,585
<b>Median Price</b>	\$ 189,900	\$ 179,887	\$ 157,500	\$ 134,500	\$ 151,500	\$ 152,250	\$ 167,000	\$ 150,000	\$ 337,500	\$ 230,000	\$ 228,125
<b>Total Volume</b>	\$ 4,844,500	\$ 4,382,950	\$ 3,692,275	\$ 5,293,650	\$ 5,311,040	\$ 3,717,600	\$ 2,940,000	\$ 1,140,000	\$ 2,154,930	\$ 6,305,000	\$ 5,766,800
<b>Number Sold</b>	21	20	16	32	27	18	15	5	6	10	27
<b>Avg. Days on Market</b>	268	427	517	270	373	403	738	614	136	321	227
<b>High Price</b>	\$ 520,000	\$ 427,500	\$ 590,000	\$ 330,000	\$ 853,240	\$ 650,000	\$ 400,000	\$ 600,000	\$ 540,000	\$ 4,100,000	\$ 389,000
<b>Low Price</b>	\$ 95,000	\$ 130,000	\$ 95,000	\$ 85,000	\$ 48,000	\$ 95,000	\$ 65,000	\$ 95,000	\$ 227,430	\$ 160,000	\$ 147,000
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	5%	-5%	39%	-16%	-5%	5%	-23%	-18%	-51%	195%	None
<b>Median Price</b>	6%	14%	17%	-11%	0%	-9%	11%	-56%	47%	1%	None
<b>Total Volume</b>	11%	19%	-30%	0%	43%	26%	158%	-47%	-66%	9%	None
<b>Number Sold</b>	5%	25%	-50%	19%	50%	20%	200%	-17%	-40%	-63%	None
<b>Avg. Days on Market</b>	-37%	-17%	91%	-28%	-7%	-45%	20%	351%	-58%	41%	None
<b>High Price</b>	22%	-28%	79%	-61%	31%	63%	-33%	11%	-87%	954%	None
<b>Low Price</b>	-27%	37%	12%	77%	-49%	46%	-32%	-58%	42%	9%	None

## 2016 Farm-Ranch & Land Sales

Land (In Town) Bayfield											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 46,052	\$ 71,036	\$ 67,000	\$ 72,428	\$ -	\$ 331,125	\$ 55,100	\$ 156,633	\$ 60,497	\$ 58,988	\$ 66,661
<b>Median Price</b>	\$ 45,000	\$ 52,500	\$ 33,000	\$ 53,500	\$ -	\$ 43,250	\$ 44,000	\$ 70,000	\$ 57,850	\$ 49,900	\$ 65,738
<b>Total Volume</b>	\$ 782,900	\$ 781,400	\$ 402,000	\$ 507,000	\$ -	\$ 1,324,500	\$ 551,000	\$ 469,900	\$ 549,600	\$ 1,238,750	\$ 3,066,400
<b>Number Sold</b>	17	11	6	7	0	4	10	3	9	21	46
<b>Avg. Days on Market</b>	178	255	348	490	0	417	211	521	366	545	298
<b>High Price</b>	\$ 85,000	\$ 216,000	\$ 225,000	\$ 150,000	\$ -	\$ 1,200,000	\$ 101,000	\$ 350,000	\$ 69,900	\$ 190,000	\$ 127,500
<b>Low Price</b>	\$ 26,000	\$ 28,900	\$ 22,000	\$ 33,000	\$ -	\$ 38,000	\$ 40,000	\$ 499,900	\$ 52,500	\$ 49,900	\$ 49,900
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-35%	6%	-7%	None	-100%	501%	-65%	159%	3%	-12%	None
<b>Median Price</b>	-14%	59%	-38%	None	-100%	-2%	-37%	21%	16%	-24%	None
<b>Total Volume</b>	0%	94%	-21%	None	-100%	140%	17%	-15%	-56%	-60%	None
<b>Number Sold</b>	55%	83%	-14%	None	-100%	-60%	233%	-67%	-57%	-54%	None
<b>Avg. Days on Market</b>	-30%	-27%	-29%	None	-100%	98%	-60%	42%	-33%	83%	None
<b>High Price</b>	-61%	-4%	50%	None	-100%	1088%	-71%	401%	-63%	49%	None
<b>Low Price</b>	-10%	31%	-33%	None	-100%	-5%	-92%	852%	5%	0%	None

Land (In Town) Ignacio											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
<b>Median Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
<b>Total Volume</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 126,730	\$ 173,630
<b>Number Sold</b>	0	1	0	0	0	0	0	0	1	2	1
<b>Avg. Days on Market</b>	0	2	0	0	0	0	0	0	52	304	46
<b>High Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 71,730	\$ 173,630
<b>Low Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 55,000	\$ 173,630
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	None	None	None	None	None	None	-100%	-21%	-64%	None
<b>Median Price</b>	-100%	None	None	None	None	None	None	-100%	-21%	-64%	None
<b>Total Volume</b>	-100%	None	None	None	None	None	None	-100%	-61%	-27%	None
<b>Number Sold</b>	-100%	None	None	None	None	None	None	-100%	-50%	100%	None
<b>Avg. Days on Market</b>	-100%	None	None	None	None	None	None	-100%	-83%	561%	None
<b>High Price</b>	-100%	None	None	None	None	None	None	-100%	-30%	-59%	None
<b>Low Price</b>	-100%	None	None	None	None	None	None	-100%	-9%	-68%	None

## 2016 Farm-Ranch & Land Sales

	<b>Land - Lots Under 1 Acre</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 115,152	\$ 105,437	\$ 115,092	\$ 131,934	\$ 67,464	\$ 99,638	\$ 105,938	\$ 112,058	\$ 167,746	\$ 126,631	\$ 123,788
<b>Median Price</b>	\$ 127,000	\$ 113,500	\$ 125,000	\$ 123,200	\$ 85,250	\$ 100,000	\$ 89,900	\$ 76,950	\$ 126,000	\$ 97,500	\$ 119,000
<b>Total Volume</b>	\$ 5,642,450	\$ 4,533,820	\$ 5,064,050	\$ 5,013,500	\$ 3,643,100	\$ 2,490,950	\$ 1,377,200	\$ 1,344,700	\$ 2,051,060	\$ 3,672,300	\$ 5,075,300
<b>Number Sold</b>	49	43	44	38	54	25	13	12	13	29	41
<b>Avg. Days on Market</b>	369	262	198	179	392	238	205	306	148	184	228
<b>High Price</b>	\$ 305,000	\$ 215,000	\$ 223,000	\$ 395,000	\$ 300,000	\$ 310,000	\$ 338,000	\$ 400,000	\$ 399,494	\$ 315,000	\$ 325,000
<b>Low Price</b>	\$ 5,500	\$ 5,500	\$ 8,000	\$ 16,000	\$ 1,734	\$ 10,000	\$ 21,000	\$ 23,000	\$ 23,000	\$ 4,000	\$ 36,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	9%	-8%	-13%	96%	-32%	-6%	-5%	-33%	32%	2%	None
<b>Median Price</b>	12%	-9%	1%	45%	-15%	11%	17%	-39%	29%	-18%	None
<b>Total Volume</b>	24%	-10%	1%	38%	46%	81%	2%	-34%	-44%	-28%	None
<b>Number Sold</b>	14%	-2%	16%	-30%	116%	92%	8%	-8%	-55%	-29%	None
<b>Avg. Days on Market</b>	41%	32%	11%	-54%	65%	16%	-33%	107%	-20%	-19%	None
<b>High Price</b>	42%	-4%	-44%	32%	-3%	-8%	-16%	0%	27%	-3%	None
<b>Low Price</b>	0%	-31%	-50%	823%	-83%	-52%	-9%	0%	475%	-89%	None

	<b>Land - Lots 1-9.9 Acres</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 115,346	\$ 116,716	\$ 118,848	\$ 163,610	\$ 124,232	\$ 153,248	\$ 141,321	\$ 179,743	\$ 337,966	\$ 179,723	\$ 179,354
<b>Median Price</b>	\$ 92,500	\$ 80,000	\$ 88,500	\$ 125,000	\$ 107,500	\$ 120,000	\$ 115,000	\$ 139,000	\$ 282,225	\$ 158,000	\$ 147,125
<b>Total Volume</b>	\$ 9,112,402	\$ 8,637,025	\$ 5,942,400	\$ 7,853,284	\$ 4,596,599	\$ 4,750,700	\$ 3,815,668	\$ 5,212,550	\$ 7,022,112	\$ 14,377,850	\$ 17,935,349
<b>Number Sold</b>	79	74	50	48	37	31	27	29	68	80	100
<b>Avg. Days on Market</b>	252	297	317	279	240	215	279	373	130	216	190
<b>High Price</b>	\$ 330,000	\$ 850,000	\$ 440,000	\$ 800,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 927,500	\$ 700,000
<b>Low Price</b>	\$ 3,500	\$ 9,375	\$ 9,000	\$ 3,500	\$ 15,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 42,500	\$ 35,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-1%	-2%	-27%	32%	-19%	8%	-21%	-47%	88%	0%	None
<b>Median Price</b>	16%	-10%	-29%	16%	-10%	4%	-17%	-51%	79%	7%	None
<b>Total Volume</b>	6%	45%	-24%	71%	-3%	25%	-27%	-26%	-51%	-20%	None
<b>Number Sold</b>	7%	48%	4%	30%	19%	15%	-7%	-57%	-15%	-20%	None
<b>Avg. Days on Market</b>	-15%	-6%	14%	16%	12%	-23%	-25%	187%	-40%	14%	None
<b>High Price</b>	-61%	93%	-45%	157%	-59%	90%	-33%	13%	-44%	33%	None
<b>Low Price</b>	-63%	4%	157%	-77%	88%	-56%	-32%	-24%	-18%	21%	None

## 2016 Farm-Ranch & Land Sales

<b>Land - 10 to 34.99 Acres</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 151,290	\$ 312,016	\$ 306,625	\$ 242,187	\$ 280,257	\$ 224,642	\$ 40,000	\$ 312,437	\$ 188,038	\$ 377,762	\$ 267,939
<b>Median Price</b>	\$ 167,000	\$ 175,750	\$ 169,500	\$ 186,250	\$ 215,000	\$ 145,000	\$ 40,000	\$ 268,500	\$ 121,450	\$ 196,625	\$ 259,125
<b>Total Volume</b>	\$ 2,420,650	\$ 9,360,500	\$ 4,906,000	\$ 1,937,500	\$ 3,923,608	\$ 1,572,500	\$ 120,000	\$ 2,499,500	\$ 2,345,900	\$ 6,421,950	\$ 3,743,500
<b>Number Sold</b>	16	30	16	8	14	7	3	8	12	17	14
<b>Avg. Days on Market</b>	262	270	274	509	349	132	60	323	300	422	233
<b>High Price</b>	\$ 250,000	\$ 1,295,000	\$ 970,000	\$ 725,000	\$ 717,500	\$ 650,000	\$ 59,000	\$ 700,000	\$ 550,000	\$ 2,895,000	\$ 915,000
<b>Low Price</b>	\$ 28,000	\$ 14,000	\$ 35,000	\$ 70,000	\$ 50,000	\$ 22,500	\$ 21,000	\$ 23,000	\$ 23,000	\$ 14,000	\$ 25,000
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-52%	2%	27%	-14%	25%	462%	-87%	66%	-50%	41%	None
<b>Median Price</b>	-5%	4%	-9%	-13%	48%	263%	-85%	121%	-38%	-24%	None
<b>Total Volume</b>	-74%	91%	153%	-51%	150%	1210%	-95%	7%	-63%	72%	None
<b>Number Sold</b>	-47%	88%	100%	-43%	100%	133%	-63%	-33%	-29%	21%	None
<b>Avg. Days on Market</b>	-3%	-1%	-46%	46%	164%	120%	-81%	8%	-29%	81%	None
<b>High Price</b>	-81%	34%	34%	1%	10%	1002%	-92%	27%	-81%	216%	None
<b>Low Price</b>	100%	-60%	-50%	40%	122%	7%	-9%	0%	64%	-44%	None

<b>Land - 35 Acres or More</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 221,986	\$ 207,668	\$ 297,708	\$ 148,615	\$ 197,404	\$ 287,045	\$ 268,326	\$ 282,083	\$ 518,000	\$ 393,063	\$ 330,366
<b>Median Price</b>	\$ 162,000	\$ 157,500	\$ 200,000	\$ 140,000	\$ 170,000	\$ 207,500	\$ 250,000	\$ 240,000	\$ 320,000	\$ 285,000	\$ 205,523
<b>Total Volume</b>	\$ 10,433,349	\$ 2,483,500	\$ 9,824,378	\$ 4,309,857	\$ 4,145,500	\$ 6,315,000	\$ 4,561,546	\$ 5,923,750	\$ 8,551,500	\$ 14,150,257	\$ 18,830,870
<b>Number Sold</b>	47	8	33	29	21	22	17	21	17	36	57
<b>Avg. Days on Market</b>	243	354	255	638	369	448	422	324	341	342	350
<b>High Price</b>	\$ 2,375,000	\$ 862,500	\$ 1,400,000	\$ 312,500	\$ 550,000	\$ 840,000	\$ 605,000	\$ 565,000	\$ 2,400,000	\$ 1,850,000	\$ 1,600,000
<b>Low Price</b>	\$ 30,000	\$ 40,000	\$ 22,000	\$ 20,000	\$ 40,000	\$ 45,000	\$ 52,500	\$ 75,000	\$ 65,000	\$ 154,574	\$ 59,000
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	7%	-30%	100%	-25%	-31%	7%	-5%	-46%	32%	19%	None
<b>Median Price</b>	3%	-21%	43%	-18%	-18%	-17%	4%	-25%	12%	39%	None
<b>Total Volume</b>	320%	-75%	128%	4%	-34%	38%	-23%	-31%	-40%	-25%	None
<b>Number Sold</b>	488%	-76%	14%	38%	-5%	29%	-19%	24%	-53%	-37%	None
<b>Avg. Days on Market</b>	-31%	39%	-60%	73%	-18%	6%	30%	-5%	0%	-2%	None
<b>High Price</b>	175%	-38%	348%	-43%	-35%	39%	7%	-76%	30%	16%	None
<b>Low Price</b>	-25%	82%	10%	-50%	-11%	-14%	-30%	15%	-58%	162%	None

## 2016 Farm-Ranch & Land Sales

	<b>Land - Multi-Family</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 342,500	\$ -	\$ 70,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
<b>Median Price</b>	\$ 342,500	\$ -	\$ 61,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
<b>Total Volume</b>	\$ 685,000	\$ -	\$ 283,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
<b>Number Sold</b>	2	0	4	0	0	0	0	0	0	0	1
<b>Avg. Days on Market</b>	150	0	204	0	0	0	0	0	0	0	263
<b>High Price</b>	\$ 625,000	\$ -	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
<b>Low Price</b>	\$ 60,000	\$ -	\$ 40,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>Median Price</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>Total Volume</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>Number Sold</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>Avg. Days on Market</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>High Price</b>	None	-100%	None	None	None	None	None	None	None	-100%	None
<b>Low Price</b>	None	-100%	None	None	None	None	None	None	None	-100%	None

## 2016 Farm-Ranch & Land Sales

	<b>Land - Durango Mountain Area</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 276,583	\$ 258,950	\$ 213,996	\$ 209,218	\$ 134,086	\$ 243,647	\$ 128,592	\$ 266,950	\$ 312,070	\$ 412,494	\$ 464,234
<b>Median Price</b>	\$ 211,250	\$ 186,500	\$ 143,000	\$ 135,000	\$ 100,000	\$ 125,000	\$ 92,750	\$ 266,950	\$ 381,000	\$ 345,000	\$ 344,325
<b>Total Volume</b>	\$ 4,153,500	\$ 3,625,300	\$ 6,847,900	\$ 2,301,400	\$ 2,547,650	\$ 4,142,000	\$ 900,150	\$ 533,900	\$ 7,818,700	\$ 11,962,327	\$ 22,283,200
<b>Number Sold</b>	18	14	32	11	19	17	7	2	21	29	48
<b>Avg. Days on Market</b>	220	198	248	213	421	528	142	1369	395	539	306
<b>High Price</b>	\$ 825,000	\$ 925,000	\$ 1,150,000	\$ 1,200,000	\$ 280,000	\$ 1,550,000	\$ 260,000	\$ 339,000	\$ 795,000	\$ 895,127	\$ 5,000,000
<b>Low Price</b>	\$ 100,000	\$ 45,000	\$ 44,500	\$ 26,900	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 150,000	\$ 100,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	7%	21%	2%	56%	-45%	89%	-52%	-14%	-24%	-11%	None
<b>Median Price</b>	13%	30%	6%	35%	-20%	35%	-65%	-30%	10%	0%	None
<b>Total Volume</b>	15%	-47%	198%	-10%	-38%	360%	69%	-93%	-35%	-46%	None
<b>Number Sold</b>	29%	-56%	191%	-42%	12%	143%	250%	-90%	-28%	-40%	None
<b>Avg. Days on Market</b>	11%	-20%	16%	-49%	-20%	272%	-90%	247%	-27%	76%	None
<b>High Price</b>	-11%	-20%	-4%	329%	-82%	496%	-23%	-57%	-11%	-82%	None
<b>Low Price</b>	122%	1%	65%	-23%	-30%	-17%	-69%	62%	-20%	50%	None

## 2016 Annual Business & Income Sales

	<b>Business &amp; Income (La Plata County Combined) - Business Opportunities</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	\$ 241,142	\$ 118,333	\$ 148,571	\$ 171,650	\$ 725,000	\$ 134,750	\$ 334,714	\$ 323,155	\$ 164,038	\$ 277,010	\$ 835,425
<b>Median Price</b>	\$ 175,000	\$ 80,000	\$ 80,000	\$ 93,200	\$ 725,000	\$ 74,000	\$ 50,000	\$ 294,466	\$ 165,000	\$ 164,020	\$ 426,588
<b>Total Volume</b>	\$ 1,688,000	\$ 355,000	\$ 1,040,000	\$ 1,029,900	\$ 1,450,000	\$ 539,000	\$ 2,343,000	\$ 1,499,466	\$ 1,137,400	\$ 1,108,041	\$20,050,197
<b>Number Sold</b>	7	3	7	6	2	4	7	4	7	4	24
<b>Avg. Days on Market</b>	209	406	176	234	455	263	338	322	297	89	248
<b>High Price</b>	\$ 495,000	\$ 250,000	\$ 485,000	\$ 550,000	\$ 1,300,000	\$ 383,000	\$ 1,250,000	\$ 530,000	\$ 272,500	\$ 745,000	\$ 3,950,000
<b>Low Price</b>	\$ 135,000	\$ 25,000	\$ 50,000	\$ 20,000	\$ 150,000	\$ 8,000	\$ 28,000	\$ 200,000	\$ 49,900	\$ 35,000	\$ 33,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	104%	-20%	-13%	-76%	438%	-60%	4%	97%	-41%	-67%	None
<b>Median Price</b>	119%	0%	-14%	-87%	880%	48%	-83%	78%	1%	-62%	None
<b>Total Volume</b>	375%	-66%	1%	-29%	169%	-77%	56%	32%	3%	-94%	None
<b>Number Sold</b>	133%	-57%	17%	200%	-50%	-43%	75%	-43%	75%	-83%	None
<b>Avg. Days on Market</b>	-49%	131%	-25%	-49%	73%	-22%	5%	8%	234%	-64%	None
<b>High Price</b>	98%	-48%	-12%	-58%	239%	-69%	136%	94%	-63%	-81%	None
<b>Low Price</b>	440%	-50%	150%	-87%	1775%	-71%	-86%	301%	43%	6%	None



## 2016 Annual Business & Income Sales

<b>Business &amp; Income (La Plata County Combined) - Mobile/Modular - No Land</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 38,255	\$ 35,387	\$ 27,000	\$ 23,642	\$ 25,901	\$ 20,500	\$ 33,260	\$ 18,200	\$ 26,000	\$ 39,167	\$ 41,490
<b>Median Price</b>	\$ 40,200	\$ 37,450	\$ 22,750	\$ 20,500	\$ 23,500	\$ 16,000	\$ 29,900	\$ 17,000	\$ 26,000	\$ 70,500	\$ 42,868
<b>Total Volume</b>	\$ 382,550	\$ 283,100	\$ 108,000	\$ 165,500	\$ 103,605	\$ 102,500	\$ 166,300	\$ 91,000	\$ 52,000	\$ 117,500	\$ 124,470
<b>Number Sold</b>	10	8	4	7	4	5	5	5	2	3	3
<b>Avg. Days on Market</b>	64	49	84	124	81	116	222	397	438	84	117
<b>High Price</b>	\$ 79,000	\$ 56,500	\$ 46,000	\$ 35,000	\$ 34,605	\$ 41,500	\$ 57,000	\$ 28,000	\$ 35,000	\$ 49,000	\$ 47,000
<b>Low Price</b>	\$ 5,000	\$ 17,000	\$ 16,500	\$ 16,000	\$ 22,000	\$ 9,000	\$ 17,000	\$ 5,000	\$ 17,000	\$ 28,000	\$ 32,570
<b>Percent Change from Previous Year</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	8%	31%	14%	-9%	26%	-38%	83%	-30%	-34%	-6%	42%
<b>Median Price</b>	7%	65%	11%	-13%	47%	-46%	76%	-35%	-63%	64%	53%
<b>Total Volume</b>	35%	162%	-35%	60%	1%	-38%	83%	75%	-56%	-6%	-53%
<b>Number Sold</b>	25%	100%	-43%	75%	-20%	0%	0%	150%	-33%	0%	-67%
<b>Avg. Days on Market</b>	31%	-42%	-32%	53%	-30%	-48%	-44%	-9%	421%	-28%	-25%
<b>High Price</b>	40%	23%	31%	1%	-17%	-27%	104%	-20%	-29%	4%	-5%
<b>Low Price</b>	-71%	3%	3%	-27%	144%	-47%	240%	-71%	-39%	-14%	579%

<b>Business &amp; Income (La Plata County Combined) - Multi-Family</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	\$ 417,381	\$ 633,972	\$ 566,000	\$ 336,083	\$ 493,511	\$ 381,333	\$ 687,500	\$ 413,000	\$ 562,944	\$ 467,800	\$ 402,667
<b>Median Price</b>	\$ 516,500	\$ 531,450	\$ 562,000	\$ 355,000	\$ 412,500	\$ 399,000	\$ 687,500	\$ 413,000	\$ 472,500	\$ 371,750	\$ 416,834
<b>Total Volume</b>	\$ 3,339,050	\$ 7,607,675	\$ 2,264,000	\$ 4,033,000	\$ 6,909,156	\$ 1,144,000	\$ 1,375,000	\$ 413,000	\$ 2,949,000	\$ 2,806,800	\$ 2,416,000
<b>Number Sold</b>	8	12	4	12	14	3	2	1	6	6	6
<b>Avg. Days on Market</b>	198	68	84	77	126	284	143	203	166	117	85
<b>High Price</b>	\$ 573,750	\$ 1,350,000	\$ 655,000	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ 825,000	\$ 1,022,900	\$ 515,000
<b>Low Price</b>	\$ 54,000	\$ 365,000	\$ 485,000	\$ 80,000	\$ 268,000	\$ 295,000	\$ 600,000	\$ 413,000	\$ 189,000	\$ 255,000	\$ 285,000
<b>Percent Change from Previous Year</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-34%	12%	68%	-32%	29%	-45%	66%	-27%	20%	16%	-4%
<b>Median Price</b>	-3%	-5%	58%	-14%	3%	-42%	66%	-13%	27%	-11%	3%
<b>Total Volume</b>	-56%	236%	-44%	-42%	504%	-17%	233%	-86%	5%	16%	-28%
<b>Number Sold</b>	-33%	200%	-67%	-14%	367%	50%	100%	-83%	0%	0%	-25%
<b>Avg. Days on Market</b>	191%	-19%	9%	-39%	-56%	99%	-30%	22%	42%	38%	-53%
<b>High Price</b>	-58%	106%	22%	-57%	178%	-42%	88%	-50%	-19%	99%	4%
<b>Low Price</b>	-85%	-25%	506%	-70%	-9%	-51%	45%	119%	-26%	-11%	-19%

## 2016 Annual Timeshare-Fractional Sales

**FRACTIONAL & TIMESHARES 1/8**

	2016	2015	2014	2013	2012
<b>Average Price</b>	\$ 86,233	\$ 108,162	\$ 79,475	\$ 148,300	\$ 85,975
<b>Median Price</b>	\$ 77,250	\$ 87,500	\$ 73,000	\$ 140,000	\$ 85,975
<b>Total Volume</b>	\$ 517,400	\$ 540,810	\$ 317,900	\$ 1,186,400	\$ 171,950
<b>Number Sold</b>	6	5	4	8	2
<b>Avg. Days on Market</b>	109	224	599	277	1613
<b>High Price</b>	\$ 120,000	\$ 179,900	\$ 109,950	\$ 219,000	\$ 95,950
<b>Low Price</b>	\$ 70,000	\$ 73,410	\$ 61,950	\$ 79,900	\$ 76,000

**Percent Change from Previous Year**

	2016	2015	2014	2013	2012
<b>Average Price</b>	-20%	36%	-46%	72%	None
<b>Median Price</b>	-12%	20%	-48%	63%	None
<b>Total Volume</b>	-4%	70%	-73%	590%	None
<b>Number Sold</b>	20%	25%	-50%	300%	None
<b>Avg. Days on Market</b>	-51%	-63%	116%	-83%	None
<b>High Price</b>	-33%	64%	-50%	128%	None
<b>Low Price</b>	-5%	18%	-22%	5%	None

**FRACTIONAL & TIMESHARES 1/4**

	2016	2015	2014	2013	2012
<b>Average Price</b>	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
<b>Median Price</b>	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
<b>Total Volume</b>	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
<b>Number Sold</b>	1	0	1	0	1
<b>Avg. Days on Market</b>	152	0	468	0	120
<b>High Price</b>	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
<b>Low Price</b>	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000

**Percent Change from Previous Year**

	2016	2015	2014	2013	2012
<b>Average Price</b>	None	-100%	None	-100%	None
<b>Median Price</b>	None	-100%	None	-100%	None
<b>Total Volume</b>	None	-100%	None	-100%	None
<b>Number Sold</b>	None	-100%	None	-100%	None
<b>Avg. Days on Market</b>	None	-100%	None	-100%	None
<b>High Price</b>	None	-100%	None	-100%	None
<b>Low Price</b>	None	-100%	None	-100%	None



# 2016 STATISTICS

Quarter: First

DATES: 01/01/2016 -- 03/31/2016

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>									(La Plata County Only) **
1	Durango	\$414,594	\$415,000	\$9,121,070	22	148	\$599,900	\$287,500	<b>Below \$100,000</b>
2	Bayfield	\$292,166	\$286,500	\$1,753,000	6	117	\$335,000	\$242,000	7
3	Ignacio	\$150,000	\$150,000	\$150,000	1	115	\$150,000	\$150,000	
<b>COUNTRY HOMES</b>									
4	La Plata County Combined**	\$394,176	\$365,800	\$35,475,915	90	152	\$1,200,000	\$69,500	<b>\$100,000 - \$149,999</b>
5	Durango	\$422,201	\$382,500	\$26,176,515	62	149	\$1,185,000	\$69,500	11
6	Bayfield	\$394,817	\$374,900	\$6,711,900	17	121	\$1,200,000	\$136,500	
7	Ignacio	\$262,500	\$227,500	\$1,050,000	4	157	\$465,000	\$130,000	
8	Vallecito	\$219,642	\$202,000	\$1,537,500	7	249	\$365,000	\$114,000	<b>\$150,000 - \$239,999</b>
9	Durango Mountain Area	\$1,564,375	\$1,348,750	\$6,257,500	4	300	\$3,025,000	\$535,000	34
<b>CONDO/TOWNHOMES</b>									
10	Durango	\$340,170	\$334,000	\$15,988,009	47	102	\$799,000	\$45,000	
11	Bayfield	\$139,000	\$139,000	\$139,000	1	81	\$139,000	\$139,000	<b>\$240,000 - \$499,999</b>
12	Durango Mountain Area	\$222,883	\$208,000	\$4,011,900	18	270	\$560,000	\$65,000	101
<b>FARM/RANCH</b>									
13	La Plata County Combined**	\$739,500	\$739,500	\$1,479,000	2	288	\$779,000	\$700,000	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>									
14	Durango	\$220,750	\$193,500	\$883,000	4	291	\$345,000	\$151,000	29
15	Bayfield	\$48,000	\$48,000	\$48,000	1	179	\$48,000	\$48,000	
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>									<b>1,000,000 +</b>
17	Lots under 1 Acre	\$86,400	\$115,000	\$950,400	11	530	\$162,500	\$5,500	4
18	1 to 9.9 Acres	\$100,215	\$55,000	\$1,302,801	13	233	\$260,000	\$3,500	
19	10 to 34.99 Acres	\$175,000	\$175,000	\$175,000	1	309	\$175,000	\$175,000	<b>TOTAL</b>
20	35 Acres or More	\$351,450	\$116,250	\$3,514,500	10	250	\$2,375,000	\$40,000	<b>186</b>
21	Agricultural	\$331,833	\$250,000	\$995,500	3	154	\$660,000	\$85,500	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$140,000	\$140,000	\$140,000	1	299	\$140,000	\$140,000	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>									
24	Business Opportunities	\$360,000	\$360,000	\$360,000	1	438	\$360,000	\$360,000	
25	Commercial Land	\$105,000	\$105,000	\$105,000	1	435	\$105,000	\$105,000	
26	Mobile/Modular - No Land	\$40,700	\$40,700	\$81,400	2	47	\$42,900	\$38,500	
27	Multi-Family	\$518,000	\$518,000	\$518,000	1	173	\$518,000	\$518,000	
<b>FRACTIONAL &amp; TIMESHARES</b>									
28	1/8 Fractional - ALL RESORTS	\$79,975	\$76,700	\$319,900	4	93	\$96,500	\$70,000	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.



# 2016 STATISTICS

Quarter: Second

DATES: April 1 to June 30, 2016

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>									
									(La Plata County Only) **
1	Durango	\$503,061	\$449,350	\$29,680,613	59	101	\$1,298,888	\$270,000	<b>Below \$100,000</b>
2	Bayfield	\$310,475	\$320,000	\$6,830,450	22	94	\$390,000	\$218,000	8
3	Ignacio	\$190,000	\$190,000	\$190,000	1	274	\$190,000	\$190,000	
<b>COUNTRY HOMES</b>									
4	La Plata County Combined**	\$402,283	\$375,000	\$58,331,140	145	149	\$1,170,000	\$97,500	<b>\$100,000 - \$149,999</b>
5	Durango	\$444,002	\$430,000	\$46,620,290	105	149	\$1,170,000	\$97,500	12
6	Bayfield	\$294,556	\$291,250	\$7,069,350	24	107	\$447,000	\$110,000	
7	Ignacio	\$309,875	\$297,000	\$2,479,000	8	225	\$515,000	\$135,000	
8	Vallecito	\$270,312	\$247,500	\$2,162,500	8	211	\$487,500	\$100,000	<b>\$150,000 - \$239,999</b>
9	Durango Mountain Area	\$608,400	\$435,000	\$3,042,000	5	183	\$1,250,000	\$160,000	39
<b>CONDO/TOWNHOMES</b>									
10	Durango	\$306,422	\$289,000	\$19,917,438	65	146	\$615,910	\$128,900	
11	Bayfield	\$219,500	\$218,000	\$878,000	4	56	\$237,000	\$205,000	<b>\$240,000 - \$499,999</b>
12	Durango Mountain Area	\$361,855	\$181,000	\$6,151,550	17	160	\$1,250,000	\$32,500	188
<b>FARM/RANCH</b>									
13	La Plata County Combined**	\$995,000	\$995,000	\$1,990,000	2	183	\$1,100,000	\$890,000	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>									
14	Durango	\$211,166	\$167,000	\$1,267,000	6	132	\$373,000	\$95,000	
15	Bayfield	\$45,271	\$45,000	\$316,900	7	234	\$79,500	\$28,000	65
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>									
17	Lots under 1 Acre	\$120,271	\$128,250	\$1,683,800	14	343	\$167,500	\$50,000	<b>1,000,000 +</b>
18	1 to 9.9 Acres	\$115,597	\$115,000	\$2,427,551	21	293	\$275,000	\$21,000	5
19	10 to 34.99 Acres	\$80,100	\$69,500	\$400,500	5	370	\$169,000	\$28,000	<b>TOTAL</b>
20	35 Acres or More	\$147,161	\$134,950	\$1,324,450	9	173	\$250,000	\$30,000	<b>317</b>
21	Agricultural	\$188,333	\$145,000	\$565,000	3	97	\$335,000	\$85,000	
22	Multi-Family	\$342,500	\$342,500	\$685,000	2	150	\$625,000	\$60,000	
23	Durango Mountain Area Land	\$0	\$0	\$0	0	0	\$0	\$0	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>									
24	Business Opportunities	\$153,333	\$150,000	\$460,000	3	148	\$175,000	\$135,000	
25	Commercial Land	\$0	\$0	\$0	0	0	\$0	\$0	
26	Mobile/Modular - No Land	\$25,450	\$29,250	\$127,250	5	91	\$48,500	\$5,000	
27	Multi-Family	\$379,100	\$342,300	\$1,137,300	3	410	\$515,000	\$280,000	
<b>FRACTIONAL &amp; TIMESHARES</b>									
28	1/8 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	
<p>La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.</p> <p><b>* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.</b></p>									

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.



# 2016 STATISTICS

Quarter: Third

DATES: 07/01/2016 to 09/30/2016

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>									(La Plata County Only) **
1	Durango	\$518,946	\$487,500	\$26,985,216	52	89	\$1,080,000	\$230,000	<b>Below \$100,000</b>
2	Bayfield	\$262,705	\$265,000	\$4,465,999	17	78	\$332,700	\$147,000	12
3	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>COUNTRY HOMES</b>									
4	La Plata County Combined**	\$501,331	\$365,000	\$93,749,025	187	131	\$11,000,000	\$75,500	<b>\$100,000 - \$149,999</b>
5	Durango	\$583,940	\$432,000	\$68,321,075	117	127	\$11,000,000	\$95,000	8
6	Bayfield	\$381,462	\$302,250	\$19,836,050	52	99	\$4,600,000	\$85,000	
7	Ignacio	\$285,380	\$240,000	\$1,426,900	5	236	\$420,000	\$199,900	
8	Vallecito	\$320,384	\$295,000	\$4,165,000	13	253	\$560,000	\$75,500	<b>\$150,000 - \$239,999</b>
9	Durango Mountain Area	\$396,666	\$367,500	\$2,380,000	6	174	\$725,000	\$140,000	57
<b>CONDO/TOWNHOMES</b>									
10	Durango	\$303,723	\$277,000	\$17,919,675	59	109	\$589,900	\$96,500	
11	Bayfield	\$216,633	\$219,000	\$649,900	3	74	\$240,900	\$190,000	<b>\$240,000 - \$499,999</b>
12	Durango Mountain Area	\$317,201	\$162,000	\$8,564,450	27	241	\$1,650,000	\$49,000	175
<b>FARM/RANCH</b>									
13	La Plata County Combined**	\$13,500,000	\$13,500,000	\$13,500,000	1	138	\$13,500,000	\$13,500,000	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>									
14	Durango	\$237,450	\$244,950	\$949,800	4	768	\$290,000	\$169,900	
15	Bayfield	\$49,000	\$50,750	\$294,000	6	158	\$85,000	\$26,000	73
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>									<b>1,000,000 +</b>
17	Lots under 1 Acre	\$104,454	\$112,500	\$1,149,000	11	254	\$175,000	\$8,000	11
18	1 to 9.9 Acres	\$113,045	\$101,000	\$2,260,900	20	182	\$330,000	\$5,500	
19	10 to 34.99 Acres	\$184,191	\$174,250	\$1,105,150	6	241	\$250,000	\$120,000	<b>TOTAL</b>
20	35 Acres or More	\$198,937	\$184,500	\$1,591,500	8	380	\$390,000	\$30,000	<b>339</b>
21	Agricultural	\$155,000	\$155,000	\$155,000	1	128	\$155,000	\$155,000	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$290,000	\$156,000	\$2,610,000	9	188	\$825,000	\$100,000	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>									
24	Business Opportunities	\$235,000	\$235,000	\$235,000	1	82	\$235,000	\$235,000	
25	Commercial Land	\$0	\$0	\$0	0	0	\$0	\$0	
26	Mobile/Modular - No Land	\$47,450	\$47,450	\$94,900	2	24	\$53,000	\$41,900	
27	Multi-Family	\$294,500	\$294,500	\$589,000	2	49	\$535,000	\$54,000	
<b>FRACTIONAL &amp; TIMESHARES</b>									
28	1/8 Fractional - ALL RESORTS	\$98,750	\$98,750	\$197,500	2	\$141	\$120,000	\$77,500	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	\$0	\$0	\$0	
<p>La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.</p> <p><b>* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.</b></p>									

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.



DURANGO AREA ASSOCIATION OF REALTORS®

# 2016 STATISTICS

Quarter: Fourth

DATES: October 1 to December 31

Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>								(La Plata County Only) **
Durango	\$511,038	\$493,500	\$22,485,695	44	149	\$995,000	\$250,000	<b>Below \$100,000</b>
Bayfield	\$291,668	\$293,260	\$3,500,020	12	96	\$410,000	\$182,500	3
Ignacio	\$142,000	\$142,000	\$284,000	2	117	\$160,000	\$124,000	
<b>COUNTRY HOMES</b>								
La Plata County Combined**	\$478,751	\$415,500	\$69,897,765	146	147	\$2,700,000	\$42,531	<b>\$100,000 - \$149,999</b>
Durango	\$544,134	\$499,900	\$54,957,615	101	151	\$2,700,000	\$42,531	6
Bayfield	\$373,174	\$285,500	\$10,822,050	29	148	\$1,800,000	\$192,000	
Ignacio	\$242,950	\$227,400	\$1,943,600	8	107	\$425,000	\$140,800	
Vallecito	\$271,812	\$319,500	\$2,174,500	8	130	\$400,000	\$97,500	<b>\$150,000 - \$239,999</b>
Durango Mountain Area	\$876,500	\$667,500	\$8,765,000	10	237	\$2,500,000	\$265,000	20
<b>CONDO/TOWNHOMES</b>								
Durango	\$336,611	\$315,000	\$17,503,800	52	138	\$667,500	\$114,000	
Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	<b>\$240,000 - \$499,999</b>
Durango Mountain Area	\$194,376	\$156,000	\$5,831,300	30	181	\$540,000	\$59,000	106
<b>FARM/RANCH</b>								
La Plata County Combined**	\$0	\$0	\$0	0	0	\$0	\$0	<b>\$500,000 - \$999,999</b>
<b>LAND ( In Town )</b>								
Durango	\$168,675	\$169,900	\$674,700	4	97	\$189,900	\$145,000	68
Bayfield	\$41,333	\$45,000	\$124,000	3	87	\$50,000	\$29,000	
Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>								<b>1,000,000 +</b>
Lots under 1 Acre	\$143,019	\$145,000	\$1,859,250	13	359	\$305,000	\$72,000	11
1 to 9.9 Acres	\$124,846	\$95,000	\$3,121,150	25	285	\$330,000	\$36,000	
10 to 34.99 Acres	\$185,000	\$195,000	\$740,000	4	145	\$225,000	\$125,000	<b>TOTAL</b>
35 Acres or More	\$200,144	\$173,500	\$4,002,899	20	215	\$1,000,000	\$40,000	<b>214</b>
Agricultural	\$206,666	\$200,000	\$620,000	3	242	\$235,000	\$185,000	
Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
Durango Mountain Area Land	\$278,562	\$246,250	\$2,228,500	8	246	\$500,000	\$127,000	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>								
Business Opportunities	\$316,500	\$316,500	\$633,000	2	252	\$495,000	\$138,000	
Commercial Land	\$259,500	\$259,500	\$519,000	2	306	\$374,000	\$145,000	
Mobile/Modular - No Land	\$79,000	\$79,000	\$79,000	1	43	\$79,000	\$79,000	
Multi-Family	\$547,375	\$547,375	\$1,094,750	2	42	\$573,750	\$521,000	
<b>FRACTIONAL &amp; TIMESHARES</b>								
1/8 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	
1/4 Fractional - ALL RESORTS	\$72,500	\$72,500	\$72,500	1	152	\$72,500	\$72,500	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2016 1st Qtr Residential Sales Trends

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

	<b>Durango In Town Homes</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 414,594	\$ 472,535	\$ 387,866	\$ 356,014	\$ 405,055	\$ 412,276	\$ 388,944	\$ 379,640	\$ 467,830	\$ 459,950
<b>Median Price</b>	\$ 415,000	\$ 425,000	\$ 330,000	\$ 329,950	\$ 325,000	\$ 346,500	\$ 404,000	\$ 370,000	\$ 388,250	\$ 394,000
<b>Total Volume</b>	\$ 9,121,070	\$ 17,483,800	\$ 12,799,605	\$ 11,392,450	\$8,101,100	\$7,008,698	\$3,500,500	\$7,972,450	\$ 17,777,572	\$ 13,798,500
<b>Number Sold</b>	22	37	33	32	20	17	9	21	38	30
<b>Avg. Days on Market</b>	148	119	136	143	191	247	184	140	187	213
<b>High Price</b>	\$ 599,900	\$ 1,018,000	\$ 1,275,000	\$ 825,000	\$ 921,700	\$ 930,000	\$ 533,000	\$ 645,000	\$1,260,000	\$ 980,000
<b>Low Price</b>	\$ 287,500	\$ 299,900	\$ 219,900	\$ 228,000	\$ 200,000	\$ 240,500	\$ 237,500	\$ 251,000	\$ 230,000	\$ 218,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-12%	17%	9%	-12%	-2%	6%	2%	-19%	2%	38%
<b>Median Price</b>	-2%	16%	0%	2%	-6%	-14%	9%	-5%	-1%	27%
<b>Total Volume</b>	-48%	11%	12%	41%	16%	100%	-56%	-55%	29%	6%
<b>Number Sold</b>	-41%	-5%	3%	60%	18%	89%	-57%	-45%	27%	-23%
<b>Avg. Days on Market</b>	24%	5%	-5%	-25%	-23%	34%	31%	-25%	-12%	57%
<b>High Price</b>	-41%	23%	55%	-10%	-1%	74%	-17%	-49%	29%	42%
<b>Low Price</b>	-4%	39%	-4%	14%	-17%	1%	-5%	9%	6%	68%
	<b>Bayfield In Town Homes</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 292,166	\$ 284,500	\$ 276,900	\$ 169,816	\$ 192,700	\$ 242,416	\$ 242,666	\$ 295,300	\$ 269,891	\$ 262,392
<b>Median Price</b>	\$ 286,500	\$ 275,000	\$ 266,500	\$ 170,000	\$ 191,400	\$ 238,000	\$ 247,500	\$ 295,000	\$ 261,950	\$ 280,000
<b>Total Volume</b>	\$ 1,753,000	\$ 1,422,500	\$ 1,384,500	\$ 1,018,900	\$ 578,100	\$1,454,500	\$1,456,000	\$1,476,500	\$3,778,484	\$3,411,100
<b>Number Sold</b>	6	5	5	6	3	6	6	5	14	13
<b>Avg. Days on Market</b>	117	144	130	166	195	199	72	163	160	103
<b>High Price</b>	\$ 335,000	\$ 370,000	\$ 346,000	\$ 275,000	\$ 214,200	\$ 367,000	\$ 300,000	\$ 450,000	\$ 417,327	\$ 349,000
<b>Low Price</b>	\$ 242,000	\$ 220,000	\$ 195,000	\$ 60,000	\$ 172,500	\$ 162,500	\$ 190,000	\$ 213,000	\$ 205,000	\$ 181,500
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	3%	16%	63%	-12%	-21%	0%	-18%	9%	3%	17%
<b>Median Price</b>	4%	12%	57%	-11%	-20%	-4%	-16%	13%	-6%	32%
<b>Total Volume</b>	23%	-42%	36%	76%	-60%	0%	-1%	-61%	11%	279%
<b>Number Sold</b>	20%	-50%	-17%	100%	-50%	0%	20%	-64%	8%	225%
<b>Avg. Days on Market</b>	-19%	13%	-22%	-15%	-2%	176%	-56%	2%	55%	-16%
<b>High Price</b>	-9%	3%	26%	28%	-42%	22%	-33%	8%	20%	16%
<b>Low Price</b>	10%	65%	225%	-65%	6%	-14%	-11%	4%	13%	4%

## 2016 1st Qtr Residential Sales Trends

	<b>Ignacio In Town Homes</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 150,000	\$ 235,000	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -	\$ 213,000
<b>Median Price</b>	\$ 150,000	\$ 235,000	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -	\$ 213,000
<b>Total Volume</b>	\$ 150,000	\$ 235,000	\$ 216,500	\$ 279,500	\$ 239,900	\$ 322,000	\$ 209,000	\$ -	\$ -	\$ 213,000
<b>Number Sold</b>	1	1	2	2	1	2	1	0	0	1
<b>Avg. Days on Market</b>	115	72	221	109	634	353	77	0	0	374
<b>High Price</b>	\$ 150,000	\$ 235,000	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ -	\$ -	\$ 213,000
<b>Low Price</b>	\$ 150,000	\$ 235,000	\$ 38,500	\$ 122,500	\$ 239,900	\$ 77,000	\$ 209,000	\$ -	\$ -	\$ 213,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-36%	0%	-23%	-42%	49%	-23%	0%	0%	-100%	143%
<b>Median Price</b>	-36%	0%	-23%	-42%	49%	-23%	0%	0%	-100%	143%
<b>Total Volume</b>	-36%	0%	-23%	17%	-25%	54%	0%	0%	-100%	143%
<b>Number Sold</b>	0%	0%	0%	100%	-50%	100%	0%	0%	-100%	0%
<b>Avg. Days on Market</b>	60%	0%	103%	-83%	80%	358%	0%	0%	-100%	-13%
<b>High Price</b>	-36%	0%	13%	-35%	-2%	17%	0%	0%	-100%	143%
<b>Low Price</b>	-36%	0%	-69%	-49%	212%	-63%	0%	0%	-100%	143%
	<b>Country Homes - La Plata County Combined</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 394,176	\$ 373,647	\$ 365,839	\$ 360,292	\$ 318,231	\$ 424,875	\$ 392,298	\$ 459,404	\$ 412,624	\$ 425,990
<b>Median Price</b>	\$ 365,800	\$ 322,500	\$ 321,500	\$ 330,000	\$ 310,000	\$ 342,000	\$ 284,300	\$ 379,000	\$ 328,000	\$ 345,000
<b>Total Volume</b>	\$ 35,475,915	\$ 33,254,587	\$ 35,852,276	\$ 27,382,263	\$ 16,866,291	\$ 22,518,400	\$ 16,476,552	\$ 21,592,000	\$ 34,247,846	\$ 42,173,070
<b>Number Sold</b>	90	89	98	76	53	53	42	47	83	99
<b>Avg. Days on Market</b>	152	177	215	192	209	204	217	233	192	184
<b>High Price</b>	\$ 1,200,000	\$ 1,400,000	\$ 1,250,000	\$ 1,700,000	\$ 752,000	\$2,100,000	\$1,275,000	\$1,450,000	\$1,235,000	\$2,000,000
<b>Low Price</b>	\$ 69,500	\$ 135,000	\$ 56,736	\$ 59,000	\$ 58,800	\$ 47,500	\$ 140,000	\$ 61,500	\$ 55,000	\$ 86,900
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	5%	11%	2%	13%	-25%	8%	-15%	11%	-3%	34%
<b>Median Price</b>	13%	16%	-3%	6%	-9%	20%	-25%	16%	-5%	29%
<b>Total Volume</b>	7%	20%	31%	62%	-25%	37%	-24%	-37%	-19%	30%
<b>Number Sold</b>	1%	9%	29%	43%	0%	26%	-11%	-43%	-16%	-3%
<b>Avg. Days on Market</b>	-14%	1%	12%	-8%	2%	-6%	-7%	21%	4%	-2%
<b>High Price</b>	-14%	3%	-26%	126%	-64%	65%	-12%	17%	-38%	29%
<b>Low Price</b>	-49%	184%	-4%	0%	24%	-66%	128%	12%	-37%	67%



## 2016 1st Qtr Residential Sales Trends

	<b>Country Homes - Durango</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 422,201	\$ 427,664	\$ 426,419	\$ 380,387	\$ 369,174	\$ 474,402	\$ 538,436	\$ 518,620	\$ 461,341	\$ 468,956
<b>Median Price</b>	\$ 382,500	\$ 380,000	\$ 347,450	\$ 345,000	\$ 373,500	\$ 347,500	\$ 385,000	\$ 500,000	\$ 423,000	\$ 378,500
<b>Total Volume</b>	\$ 26,176,515	\$ 26,087,537	\$ 28,996,510	\$ 19,780,163	\$ 11,444,400	\$ 17,078,500	\$ 10,230,297	\$ 18,151,700	\$ 21,221,696	\$ 30,951,100
<b>Number Sold</b>	62	61	68	52	31	36	19	35	46	66
<b>Avg. Days on Market</b>	149	155	199	184	192	176	223	247	182	175
<b>High Price</b>	\$ 1,185,000	\$ 1,400,000	\$ 1,250,000	\$ 1,700,000	\$ 752,000	\$2,100,000	\$1,275,000	\$1,450,000	\$1,235,000	\$2,000,000
<b>Low Price</b>	\$ 69,500	\$ 135,000	\$ 93,000	\$ 59,000	\$ 100,000	\$ 47,500	\$ 150,000	\$ 180,000	\$ 55,000	\$ 166,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-1%	5%	12%	3%	-22%	-12%	4%	12%	-2%	30%
<b>Median Price</b>	1%	9%	1%	-8%	7%	-10%	-23%	18%	12%	33%
<b>Total Volume</b>	0%	43%	47%	73%	-33%	67%	-44%	-14%	-31%	56%
<b>Number Sold</b>	2%	36%	31%	68%	-14%	89%	-46%	-24%	-30%	20%
<b>Avg. Days on Market</b>	-4%	5%	8%	-4%	9%	-21%	-10%	36%	4%	-6%
<b>High Price</b>	-15%	3%	-26%	126%	-64%	65%	-12%	17%	-38%	29%
<b>Low Price</b>	-49%	25%	58%	-41%	111%	-68%	-17%	227%	-67%	219%
	<b>Country Homes - Bayfield</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 394,817	\$ 258,128	\$ 251,791	\$ 308,943	\$ 217,287	\$ 328,908	\$ 290,950	\$ 276,630	\$ 366,928	\$ 410,209
<b>Median Price</b>	\$ 374,900	\$ 251,500	\$ 225,000	\$ 232,450	\$ 198,425	\$ 311,000	\$ 257,000	\$ 284,000	\$ 269,850	\$ 332,159
<b>Total Volume</b>	\$ 6,711,900	\$ 4,130,050	\$ 5,791,200	\$ 4,943,100	\$2,607,451	\$3,946,900	\$4,946,155	\$2,766,300	\$8,439,350	\$7,383,769
<b>Number Sold</b>	17	16	23	16	12	12	17	10	23	18
<b>Avg. Days on Market</b>	121	182	215	202	216	240	233	127	217	248
<b>High Price</b>	\$ 1,200,000	\$ 395,000	\$ 519,000	\$ 840,000	\$ 370,000	\$ 530,000	\$ 515,000	\$ 525,000	\$1,175,000	\$1,650,000
<b>Low Price</b>	\$ 136,500	\$ 159,000	\$ 63,000	\$ 62,200	\$ 58,800	\$ 214,000	\$ 170,000	\$ 61,500	\$ 160,000	\$ 178,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	53%	-7%	-18%	42%	-34%	13%	5%	-25%	-11%	50%
<b>Median Price</b>	49%	7%	-3%	17%	-36%	21%	-10%	5%	-19%	38%
<b>Total Volume</b>	63%	-45%	17%	90%	-34%	-20%	79%	-67%	14%	-23%
<b>Number Sold</b>	6%	-41%	44%	33%	0%	-29%	70%	-57%	28%	-49%
<b>Avg. Days on Market</b>	-34%	-15%	6%	-6%	-10%	3%	83%	-41%	-13%	36%
<b>High Price</b>	204%	-28%	-38%	127%	-30%	3%	-2%	-55%	-29%	136%
<b>Low Price</b>	-14%	235%	1%	6%	-73%	26%	176%	-62%	-10%	116%

## 2016 1st Qtr Residential Sales Trends

	<b>Country Homes - Ignacio</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 262,500	\$ 273,750	\$ 135,430	\$ 333,000	\$ 244,562	\$ 412,750	\$ 233,333	\$ 295,000	\$ 274,500	\$ 190,700
<b>Median Price</b>	\$ 227,500	\$ 265,000	\$ 135,430	\$ 300,000	\$ 222,000	\$ 412,750	\$ 250,000	\$ 295,000	\$ 236,500	\$ 185,000
<b>Total Volume</b>	\$ 1,050,000	\$ 1,095,000	\$ 135,430	\$ 1,665,000	\$1,711,940	\$ 825,500	\$ 700,000	\$ 295,000	\$1,098,000	\$ 953,501
<b>Number Sold</b>	4	4	1	5	7	2	3	1	4	5
<b>Avg. Days on Market</b>	157	314	100	128	141	122	180	681	224	92
<b>High Price</b>	\$ 465,000	\$ 345,000	\$ 135,430	\$ 440,000	\$ 599,900	\$ 427,500	\$ 265,000	\$ 295,000	\$ 455,000	\$ 265,000
<b>Low Price</b>	\$ 130,000	\$ 220,000	\$ 135,430	\$ 240,000	\$ 80,000	\$ 398,000	\$ 185,000	\$ 295,000	\$ 170,000	\$ 118,001
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-4%	8%	-59%	36%	-41%	77%	-21%	7%	44%	-29%
<b>Median Price</b>	-14%	33%	-55%	35%	-46%	65%	-15%	25%	28%	-23%
<b>Total Volume</b>	-4%	8%	-92%	-3%	107%	18%	137%	-73%	15%	-49%
<b>Number Sold</b>	0%	0%	-80%	-29%	250%	-33%	200%	-75%	-20%	-29%
<b>Avg. Days on Market</b>	-50%	220%	-22%	-9%	16%	-32%	-74%	204%	143%	-66%
<b>High Price</b>	35%	-22%	-69%	-27%	40%	61%	-10%	-35%	72%	-46%
<b>Low Price</b>	-41%	29%	-44%	200%	-80%	115%	-37%	74%	44%	-19%
	<b>Country Homes - Vallecito</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>		
<b>Average Price</b>	\$ 219,642	\$ 242,750	\$ 154,856	\$ 331,333	\$ 367,500	\$ 222,500	\$ 200,033	\$ 379,000		
<b>Median Price</b>	\$ 202,000	\$ 227,500	\$ 97,250	\$ 280,000	\$ 390,000	\$ 185,000	\$ 168,500	\$ 379,000		
<b>Total Volume</b>	\$ 1,537,500	\$ 1,942,000	\$ 929,136	\$ 994,000	\$1,102,500	\$ 667,500	\$ 600,100	\$ 379,000		
<b>Number Sold</b>	7	8	6	3	3	3	3	1		
<b>Avg. Days on Market</b>	249	267	426	388	518	456	132	327		
<b>High Price</b>	\$ 365,000	\$ 350,000	\$ 490,000	\$ 575,000	\$ 465,000	\$ 340,000	\$ 291,600	\$ 379,000		
<b>Low Price</b>	\$ 114,000	\$ 187,000	\$ 56,736	\$ 139,000	\$ 247,500	\$ 142,500	\$ 140,000	\$ 379,000		
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>		
<b>Average Price</b>	-10%	66%	-53%	-10%	65%	11%	-47%	0%		
<b>Median Price</b>	-11%	215%	-65%	-28%	111%	10%	-56%	0%		
<b>Total Volume</b>	-21%	122%	-7%	-10%	65%	11%	58%	0%		
<b>Number Sold</b>	-13%	33%	100%	0%	0%	0%	200%	0%		
<b>Avg. Days on Market</b>	-7%	-6%	10%	-25%	14%	245%	-60%	0%		
<b>High Price</b>	4%	4%	-15%	24%	37%	17%	-23%	0%		
<b>Low Price</b>	-39%	274%	-59%	-44%	74%	2%	-63%	0%		

## 2016 1st Qtr Residential Sales Trends

	<b>Country Homes - Durango Mountain Area (used to be RESORTS)</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 1,564,375	\$ 2,425,000	\$ 735,000	\$ 412,500	\$ 470,360	\$1,300,000	\$ 105,000	\$ 787,000	\$ 427,500	\$2,243,000
<b>Median Price</b>	\$ 1,348,750	\$ 2,425,000	\$ 735,000	\$ 412,500	\$ 540,000	\$1,300,000	\$ 105,000	\$ 787,000	\$ 317,500	\$2,243,000
<b>Total Volume</b>	\$ 6,257,500	\$ 2,425,000	\$ 735,000	\$ 825,000	\$2,351,800	\$1,300,000	\$ 105,000	\$1,574,000	\$1,710,000	\$2,243,000
<b>Number Sold</b>	4	1	1	2	5	1	1	2	4	1
<b>Avg. Days on Market</b>	300	268	406	777	442	230	196	410	341	147
<b>High Price</b>	\$ 3,025,000	\$ 2,425,000	\$ 735,000	\$ 505,000	\$ 750,000	\$1,300,000	\$ 105,000	\$ 899,000	\$ 825,000	\$2,243,000
<b>Low Price</b>	\$ 535,000	\$ 2,425,000	\$ 735,000	\$ 320,000	\$ 170,000	\$1,300,000	\$ 105,000	\$ 675,000	\$ 250,000	\$2,243,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-35%	227%	78%	-12%	-64%	1138%	-87%	84%	-81%	0%
<b>Median Price</b>	-44%	214%	78%	-24%	-58%	1138%	-87%	148%	-86%	0%
<b>Total Volume</b>	158%	-18%	-11%	-65%	81%	1138%	-93%	-8%	-24%	0%
<b>Number Sold</b>	300%	-75%	-50%	-60%	400%	0%	-50%	-50%	300%	0%
<b>Avg. Days on Market</b>	12%	-53%	-48%	76%	92%	17%	-52%	20%	132%	0%
<b>High Price</b>	25%	146%	46%	-33%	-42%	1138%	-88%	9%	-63%	0%
<b>Low Price</b>	-78%	457%	130%	88%	-87%	1138%	-84%	170%	-89%	0%
	<b>Condo/Townhomes - Durango</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 340,170	\$ 312,888	\$ 264,791	\$ 243,363	\$ 271,616	\$ 273,664	\$ 251,846	\$ 255,163	\$ 338,738	\$ 296,966
<b>Median Price</b>	\$ 334,000	\$ 305,000	\$ 235,000	\$ 199,000	\$ 227,450	\$ 267,000	\$ 250,750	\$ 229,000	\$ 332,450	\$ 282,900
<b>Total Volume</b>	\$ 15,988,009	\$ 10,325,323	\$ 8,208,534	\$ 7,300,900	\$ 7,605,271	\$ 10,672,900	\$ 2,518,463	\$ 11,227,189	\$8,807,200	\$8,612,014
<b>Number Sold</b>	47	33	31	30	28	39	10	44	26	29
<b>Avg. Days on Market</b>	102	121	276	315	202	270	305	141	253	215
<b>High Price</b>	\$ 799,000	\$ 675,000	\$ 664,209	\$ 525,000	\$ 505,000	\$ 417,500	\$ 385,000	\$ 585,000	\$1,000,000	\$ 599,000
<b>Low Price</b>	\$ 45,000	\$ 108,000	\$ 104,500	\$ 80,000	\$ 129,000	\$ 94,000	\$ 159,000	\$ 132,660	\$ 125,000	\$ 119,500
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	9%	14%	9%	-10%	-1%	9%	-1%	-25%	14%	10%
<b>Median Price</b>	10%	21%	18%	-13%	-15%	6%	9%	-31%	18%	11%
<b>Total Volume</b>	55%	110%	12%	-4%	-29%	324%	-78%	27%	2%	-54%
<b>Number Sold</b>	42%	83%	3%	7%	-28%	290%	-77%	69%	-10%	-58%
<b>Avg. Days on Market</b>	-16%	8%	-12%	56%	-25%	-11%	116%	-44%	18%	-27%
<b>High Price</b>	18%	26%	27%	4%	21%	8%	-34%	-42%	67%	-20%
<b>Low Price</b>	-58%	14%	31%	-38%	37%	-41%	20%	6%	5%	157%

## 2016 1st Qtr Residential Sales Trends

	<b>Condo/Townhomes - Bayfield</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	
<b>Average Price</b>	\$ 139,000	\$ 184,500	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 225,408	
<b>Median Price</b>	\$ 139,000	\$ 184,500	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 228,070	
<b>Total Volume</b>	\$ 139,000	\$ 369,000	\$ -	\$ 171,000	\$ -	\$ 421,500	\$ -	\$ 455,125	\$1,127,043	
<b>Number Sold</b>	1	2	0	1	0	2	0	2	5	
<b>Avg. Days on Market</b>	81	57	0	170	0	538	0	142	329	
<b>High Price</b>	\$ 139,000	\$ 185,000	\$ -	\$ 171,000	\$ -	\$ 219,500	\$ -	\$ 228,625	\$ 242,895	
<b>Low Price</b>	\$ 139,000	\$ 184,000	\$ -	\$ 171,000	\$ -	\$ 202,000	\$ -	\$ 226,500	\$ 212,500	
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	
<b>Average Price</b>	-25%	0%	-100%	0%	-100%	0%	-100%	1%	0%	
<b>Median Price</b>	-25%	0%	-100%	0%	-100%	0%	-100%	0%	0%	
<b>Total Volume</b>	-62%	0%	-100%	0%	-100%	0%	-100%	-60%	0%	
<b>Number Sold</b>	-50%	0%	-100%	0%	-100%	0%	-100%	-60%	0%	
<b>Avg. Days on Market</b>	42%	0%	-100%	0%	-100%	0%	-100%	-57%	0%	
<b>High Price</b>	-25%	0%	-100%	0%	-100%	0%	-100%	-6%	0%	
<b>Low Price</b>	-24%	0%	-100%	0%	-100%	0%	-100%	7%	0%	
	<b>Condo/Townhomes - Durango Mountain Area (used to be RESORTS)</b>									
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>	<b>2008 Q1</b>	<b>2007 Q1</b>	<b>2006 Q1</b>
<b>Average Price</b>	\$ 222,883	\$ 402,900	\$ 168,340	\$ 232,323	\$ 327,250	\$ 363,373	\$ 396,027	\$ 437,952	\$ 340,146	\$ 360,313
<b>Median Price</b>	\$ 208,000	\$ 400,000	\$ 97,500	\$ 155,000	\$ 250,000	\$ 306,100	\$ 389,500	\$ 285,000	\$ 187,500	\$ 301,500
<b>Total Volume</b>	\$ 4,011,900	\$ 6,849,300	\$ 3,366,800	\$ 3,949,500	\$4,908,750	\$4,723,850	\$3,960,277	\$4,817,480	\$4,421,900	\$8,647,514
<b>Number Sold</b>	18	17	20	17	15	13	10	11	13	24
<b>Avg. Days on Market</b>	270	242	365	361	526	423	301	286	167	210
<b>High Price</b>	\$ 560,000	\$ 1,305,000	\$ 560,000	\$ 1,467,000	\$ 675,000	\$1,102,500	\$ 799,900	\$ 935,000	\$1,170,000	\$1,603,193
<b>Low Price</b>	\$ 65,000	\$ 37,000	\$ 19,900	\$ 27,500	\$ 57,750	\$ 32,750	\$ 60,000	\$ 75,000	\$ 110,000	\$ 61,000
	<b>Percent Change from Previous Year</b>									
	<b>2016 Q1</b>	<b>2015</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-45%	68%	-28%	-29%	-10%	-8%	-10%	29%	-6%	75%
<b>Median Price</b>	-48%	134%	-37%	-38%	-18%	-21%	37%	52%	-38%	219%
<b>Total Volume</b>	-41%	79%	-15%	-20%	4%	19%	-18%	9%	-49%	-11%
<b>Number Sold</b>	6%	6%	18%	13%	15%	30%	-9%	-15%	-46%	-49%
<b>Avg. Days on Market</b>	12%	42%	1%	-31%	24%	41%	5%	71%	-20%	6%
<b>High Price</b>	-57%	58%	-62%	117%	-39%	38%	-14%	-20%	-27%	121%
<b>Low Price</b>	76%	-33%	-28%	-52%	76%	-45%	-20%	-32%	80%	336%

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, All Resorts and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics. \* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

## 2016 1st Qtr Farm-Land-Business Sales Trends

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistical data maintained and is deemed reliable but not guaranteed, and may not reflect all real estate activity.

<b>Farm/Ranch (La Plata County Combined)</b>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 739,500	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000
<b>Median Price</b>	\$ 739,500	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000
<b>Total Volume</b>	\$ 1,479,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 346,500	\$ 10,830,000
<b>Number Sold</b>	2	0	0	1	1	0	1	2
<b>Avg. Days on Market</b>	288	0	0	367	124	0	1009	98
<b>High Price</b>	\$ 779,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 10,320,000
<b>Low Price</b>	\$ 700,000	\$ -	\$ -	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 510,000
<b>Farm/Ranch (La Plata County Combined)</b>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	0%	0%	-100%	1494%	0%	-100%	-95%	0%
<b>Median Price</b>	0%	0%	-100%	1494%	0%	-100%	-95%	0%
<b>Total Volume</b>	0%	0%	-100%	1494%	0%	-100%	-97%	0%
<b>Number Sold</b>	0%	0%	-100%	0%	0%	-100%	-50%	0%
<b>Avg. Days on Market</b>	0%	0%	-100%	196%	0%	-100%	930%	0%
<b>High Price</b>	0%	0%	-100%	1494%	0%	-100%	-98%	0%
<b>Low Price</b>	0%	0%	-100%	1494%	0%	-100%	-51%	0%
<b>Land (InTown) Durango</b>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 220,750	\$ 224,755	\$ 241,225	\$ 116,156	\$ 210,860	\$ 224,000	\$ 87,500	\$ -
<b>Median Price</b>	\$ 193,500	\$ 179,000	\$ 220,000	\$ 124,875	\$ 249,500	\$ 224,000	\$ 87,500	\$ -
<b>Total Volume</b>	\$ 883,000	\$ 2,022,800	\$ 964,900	\$ 464,625	\$ 1,054,300	\$ 448,000	\$ 175,000	\$ -
<b>Number Sold</b>	4	9	4	4	5	2	2	0
<b>Avg. Days on Market</b>	291	204	336	56	451	663	288	0
<b>High Price</b>	\$ 345,000	\$ 427,500	\$ 374,900	\$ 125,000	\$ 325,000	\$ 250,000	\$ 110,000	\$ -
<b>Low Price</b>	\$ 151,000	\$ 130,000	\$ 150,000	\$ 89,875	\$ 95,000	\$ 198,000	\$ 65,000	\$ -
<b>Percent Change from Previous Year</b>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	-2%	-7%	108%	-45%	-6%	156%	0%	-100%
<b>Median Price</b>	8%	-19%	76%	-50%	11%	156%	0%	-100%
<b>Total Volume</b>	-56%	110%	108%	-56%	135%	156%	0%	-100%
<b>Number Sold</b>	-56%	125%	0%	-20%	150%	0%	0%	-100%
<b>Avg. Days on Market</b>	43%	-39%	500%	-88%	-32%	130%	0%	-100%
<b>High Price</b>	-19%	14%	200%	-62%	30%	127%	0%	-100%
<b>Low Price</b>	16%	-13%	67%	-5%	-52%	205%	0%	-100%

## 2016 1st Qtr Farm-Land-Business Sales Trends

	<b>Land (In Town) Bayfield</b>							
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 48,000	\$ 90,000	\$ 48,000	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900
<b>Median Price</b>	\$ 48,000	\$ 90,000	\$ 48,000	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900
<b>Total Volume</b>	\$ 48,000	\$ 90,000	\$ 96,000	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900
<b>Number Sold</b>	1	1	2	1	0	1	0	1
<b>Avg. Days on Market</b>	179	323	146	410	0	511	0	617
<b>High Price</b>	\$ 48,000	\$ 90,000	\$ 65,000	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900
<b>Low Price</b>	\$ 48,000	\$ 90,000	\$ 31,000	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900
	<b>Percent Change from Previous Year</b>							
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	-47%	88%	45%	0%	-100%	0%	-100%	-21%
<b>Median Price</b>	-47%	88%	45%	0%	-100%	0%	-100%	-23%
<b>Total Volume</b>	-47%	-6%	191%	0%	-100%	0%	-100%	-74%
<b>Number Sold</b>	0%	-50%	100%	0%	-100%	0%	-100%	-67%
<b>Avg. Days on Market</b>	-45%	121%	-64%	0%	-100%	0%	-100%	158%
<b>High Price</b>	-47%	38%	97%	0%	-100%	0%	-100%	-28%
<b>Low Price</b>	-47%	190%	-6%	0%	-100%	0%	-100%	-9%
	<b>Land (In Town) Ignacio</b>							
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>							
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Median Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Total Volume</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Number Sold</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Avg. Days on Market</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>High Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Low Price</b>	0%	0%	0%	0%	0%	0%	0%	0%

## 2016 1st Qtr Farm-Land-Business Sales Trends

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 86,400	\$ 119,625	\$ 106,515	\$ 126,875	\$ 107,633	\$ 84,450	\$ 30,000	\$ 23,000
<b>Median Price</b>	\$ 115,000	\$ 119,250	\$ 119,900	\$ 123,750	\$ 110,000	\$ 92,500	\$ 30,000	\$ 23,000
<b>Total Volume</b>	\$ 950,400	\$ 957,000	\$ 1,065,150	\$ 507,500	\$ 322,900	\$ 337,800	\$ 30,000	\$ 23,000
<b>Number Sold</b>	11	8	10	4	3	4	1	1
<b>Avg. Days on Market</b>	530	207	122	39	130	423	337	41
<b>High Price</b>	\$ 162,500	\$ 215,000	\$ 140,000	\$ 165,000	\$ 117,000	\$ 140,000	\$ 30,000	\$ 23,000
<b>Low Price</b>	\$ 5,500	\$ 24,000	\$ 23,500	\$ 95,000	\$ 95,900	\$ 12,800	\$ 30,000	\$ 23,000
<i>Percent Change from Previous Year</i>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	-28%	12%	-16%	18%	27%	182%	30%	-83%
<b>Median Price</b>	-4%	-1%	-3%	13%	19%	208%	30%	-83%
<b>Total Volume</b>	-1%	-10%	110%	57%	-4%	1026%	30%	-92%
<b>Number Sold</b>	38%	-20%	150%	33%	-25%	300%	0%	-50%
<b>Avg. Days on Market</b>	156%	70%	213%	-70%	-69%	26%	722%	-87%
<b>High Price</b>	-24%	54%	-15%	41%	-16%	367%	30%	-85%
<b>Low Price</b>	-77%	2%	-75%	-1%	649%	-57%	30%	-81%
<i>Land (La Plata County Combined) from 1 - 9.99 Acres</i>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 100,215	\$ 123,106	\$ 107,950	\$ 170,541	\$ 158,666	\$ 220,000	\$ 113,300	\$ 150,158
<b>Median Price</b>	\$ 55,000	\$ 81,250	\$ 78,500	\$ 182,500	\$ 219,000	\$ 195,000	\$ 115,000	\$ 115,000
<b>Total Volume</b>	\$ 1,302,801	\$ 969,700	\$ 1,079,500	\$ 2,046,500	\$ 476,000	\$ 1,100,000	\$ 566,500	\$ 900,950
<b>Number Sold</b>	13	16	10	12	3	5	5	6
<b>Avg. Days on Market</b>	233	194	354	338	237	150	401	493
<b>High Price</b>	\$ 260,000	\$ 415,000	\$ 330,000	\$ 425,000	\$ 242,000	\$ 300,000	\$ 139,000	\$ 280,000
<b>Low Price</b>	\$ 3,500	\$ 29,500	\$ 16,500	\$ 22,500	\$ 15,000	\$ 150,000	\$ 87,500	\$ 63,450
<i>Percent Change from Previous Year</i>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	-19%	14%	-37%	7%	-28%	94%	-25%	31%
<b>Median Price</b>	-32%	4%	-57%	-17%	12%	70%	0%	37%
<b>Total Volume</b>	34%	-10%	-47%	330%	-57%	94%	-37%	97%
<b>Number Sold</b>	-19%	60%	-17%	300%	-40%	0%	-17%	50%
<b>Avg. Days on Market</b>	20%	-45%	5%	43%	58%	-63%	-19%	5%
<b>High Price</b>	-37%	26%	-22%	76%	-19%	116%	-50%	12%
<b>Low Price</b>	-88%	79%	-27%	50%	-90%	71%	38%	59%

## 2016 1st Qtr Farm-Land-Business Sales Trends

<i>Land (La Plata County Combined) 10 to 34.99 Acres</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ 175,000	\$ 577,333	\$ 77,000	\$ 238,750	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 175,000	\$ 175,000	\$ 77,000	\$ 238,750	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 175,000	\$ 5,196,000	\$ 77,000	\$ 477,500	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	1	9	1	2	0	0	0	0
<b>Avg. Days on Market</b>	309	238	218	91	0	0	0	0
<b>High Price</b>	\$ 175,000	\$ 1,295,000	\$ 77,000	\$ 325,000	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 175,000	\$ 14,000	\$ 77,000	\$ 152,500	\$ -	\$ -	\$ -	\$ -
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	-70%	650%	-68%	0%	0%	0%	0%	-100%
<b>Median Price</b>	0%	127%	-68%	0%	0%	0%	0%	-100%
<b>Total Volume</b>	-97%	6648%	-84%	0%	0%	0%	0%	-100%
<b>Number Sold</b>	-89%	800%	-50%	0%	0%	0%	0%	-100%
<b>Avg. Days on Market</b>	30%	9%	140%	0%	0%	0%	0%	-100%
<b>High Price</b>	-86%	1582%	-76%	0%	0%	0%	0%	-100%
<b>Low Price</b>	1150%	-82%	-50%	0%	0%	0%	0%	-100%
<i>Land (La Plata County Combined) 35 Acres +</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ 351,450	\$ 222,166	\$ 164,296	\$ 126,500	\$ 107,875	\$ 351,250	\$ 253,875	\$ 471,250
<b>Median Price</b>	\$ 116,250	\$ 202,250	\$ 150,000	\$ 103,000	\$ 110,750	\$ 282,500	\$ 220,000	\$ 517,500
<b>Total Volume</b>	\$ 3,514,500	\$ 1,333,000	\$ 1,150,078	\$ 506,000	\$ 431,500	\$ 1,405,000	\$ 1,523,251	\$ 1,885,000
<b>Number Sold</b>	10	6	7	4	4	4	6	4
<b>Avg. Days on Market</b>	250	259	505	472	725	524	257	412
<b>High Price</b>	\$ 2,375,000	\$ 500,000	\$ 355,000	\$ 250,000	\$ 170,000	\$ 625,000	\$ 582,000	\$ 565,000
<b>Low Price</b>	\$ 40,000	\$ 37,000	\$ 35,000	\$ 50,000	\$ 40,000	\$ 215,000	\$ 117,500	\$ 285,000
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	58%	35%	30%	17%	-69%	38%	-46%	-35%
<b>Median Price</b>	-43%	35%	46%	-7%	-61%	28%	-57%	139%
<b>Total Volume</b>	164%	16%	127%	17%	-69%	-8%	-19%	-35%
<b>Number Sold</b>	67%	-14%	75%	0%	0%	-33%	50%	0%
<b>Avg. Days on Market</b>	-3%	-49%	7%	-35%	38%	104%	-38%	-10%
<b>High Price</b>	375%	41%	42%	47%	-73%	7%	3%	-76%
<b>Low Price</b>	8%	6%	-30%	25%	-81%	83%	-59%	338%



## 2016 1st Qtr Farm-Land-Business Sales Trends

<i>Land (La Plata County Combined) Farm And Ranch</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ 331,833	\$ -	\$ -	\$ -	\$ 234,000	\$ 145,000	\$ -	\$ 120,000
<b>Median Price</b>	\$ 250,000	\$ -	\$ -	\$ -	\$ 234,000	\$ 145,000	\$ -	\$ 120,000
<b>Total Volume</b>	\$ 995,500	\$ -	\$ -	\$ -	\$ 234,000	\$ 145,000	\$ -	\$ 120,000
<b>Number Sold</b>	3	0	0	0	1	1	0	1
<b>Avg. Days on Market</b>	154	0	0	0	650	86	0	217
<b>High Price</b>	\$ 660,000	\$ -	\$ -	\$ -	\$ 234,000	\$ 145,000	\$ -	\$ 120,000
<b>Low Price</b>	\$ 85,500	\$ -	\$ -	\$ -	\$ 234,000	\$ 145,000	\$ -	\$ 120,000
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	0%	0%	0%	-100%	61%	0%	-100%	0%
<b>Median Price</b>	0%	0%	0%	-100%	61%	0%	-100%	0%
<b>Total Volume</b>	0%	0%	0%	-100%	61%	0%	-100%	0%
<b>Number Sold</b>	0%	0%	0%	-100%	0%	0%	-100%	0%
<b>Avg. Days on Market</b>	0%	0%	0%	-100%	656%	0%	-100%	0%
<b>High Price</b>	0%	0%	0%	-100%	61%	0%	-100%	0%
<b>Low Price</b>	0%	0%	0%	-100%	61%	0%	-100%	0%
<i>Land (La Plata County Combined) Multi-Family</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Median Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Total Volume</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Number Sold</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Avg. Days on Market</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>High Price</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Low Price</b>	0%	0%	0%	0%	0%	0%	0%	0%

## 2016 1st Qtr Farm-Land-Business Sales Trends

<i>Land (La Plata County Combined) Durango Mountain Area</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ 140,000	\$ 175,300	\$ 236,428	\$ 159,375	\$ 104,633	\$ 110,000	\$ -	\$ -
<b>Median Price</b>	\$ 140,000	\$ 193,000	\$ 105,000	\$ 171,875	\$ 60,000	\$ 110,000	\$ -	\$ -
<b>Total Volume</b>	\$ 140,000	\$ 525,900	\$ 1,655,000	\$ 637,500	\$ 313,900	\$ 110,000	\$ -	\$ -
<b>Number Sold</b>	1	3	7	4	3	1	0	0
<b>Avg. Days on Market</b>	299	200	280	257	131	111	0	0
<b>High Price</b>	\$ 140,000	\$ 203,000	\$ 1,150,000	\$ 210,000	\$ 204,000	\$ 110,000	\$ -	\$ -
<b>Low Price</b>	\$ 140,000	\$ 129,900	\$ 44,500	\$ 83,750	\$ 49,900	\$ 110,000	\$ -	\$ -
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	-20%	-26%	48%	52%	-5%	0%	0%	-100%
<b>Median Price</b>	-27%	84%	-39%	186%	-45%	0%	0%	-100%
<b>Total Volume</b>	-73%	-68%	160%	103%	185%	0%	0%	-100%
<b>Number Sold</b>	-67%	-57%	75%	33%	200%	0%	0%	-100%
<b>Avg. Days on Market</b>	50%	-29%	9%	96%	18%	0%	0%	-100%
<b>High Price</b>	-31%	-82%	448%	3%	85%	0%	0%	-100%
<b>Low Price</b>	8%	192%	-47%	68%	-55%	0%	0%	-100%
<i>Business &amp; Income (La Plata County Combined) Business Opportunities</i>								
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1
<b>Average Price</b>	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000
<b>Median Price</b>	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000
<b>Total Volume</b>	\$ 360,000	\$ 80,000	\$ 125,000	\$ 186,400	\$ -	\$ -	\$ -	\$ 730,000
<b>Number Sold</b>	1	1	2	2	0	0	0	2
<b>Avg. Days on Market</b>	438	144	281	219	0	0	0	187
<b>High Price</b>	\$ 360,000	\$ 80,000	\$ 75,000	\$ 102,400	\$ -	\$ -	\$ -	\$ 530,000
<b>Low Price</b>	\$ 360,000	\$ 80,000	\$ 50,000	\$ 84,000	\$ -	\$ -	\$ -	\$ 200,000
<i>Percent Change from Previous Year</i>								
	2016	2015	2014	2013	2012	2011	2010	2009
<b>Average Price</b>	350%	28%	-33%	0%	0%	0%	-100%	631%
<b>Median Price</b>	350%	28%	-33%	0%	0%	0%	-100%	631%
<b>Total Volume</b>	350%	-36%	-33%	0%	0%	0%	-100%	1363%
<b>Number Sold</b>	0%	-50%	0%	0%	0%	0%	-100%	100%
<b>Avg. Days on Market</b>	204%	-49%	28%	0%	0%	0%	-100%	13%
<b>High Price</b>	350%	7%	-27%	0%	0%	0%	-100%	962%
<b>Low Price</b>	350%	60%	-40%	0%	0%	0%	-100%	301%

## 2016 1st Qtr Farm-Land-Business Sales Trends

<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 421,875	\$ -	\$ 320,000
<b>Median Price</b>	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 377,250	\$ -	\$ 320,000
<b>Total Volume</b>	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 1,687,500	\$ -	\$ 320,000
<b>Number Sold</b>	1	0	1	1	1	4	0	1
<b>Avg. Days on Market</b>	435	0	249	1068	251	376	0	49
<b>High Price</b>	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 740,000	\$ -	\$ 320,000
<b>Low Price</b>	\$ 105,000	\$ -	\$ 310,000	\$ 134,000	\$ 340,000	\$ 193,000	\$ -	\$ 320,000
<b>Percent Change from Previous Year</b>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	0%	-100%	131%	-61%	-19%	0%	-100%	-66%
<b>Median Price</b>	0%	-100%	131%	-61%	-10%	0%	-100%	-95%
<b>Total Volume</b>	0%	-100%	131%	-61%	-80%	0%	-100%	-89%
<b>Number Sold</b>	0%	-100%	0%	0%	-75%	0%	-100%	-67%
<b>Avg. Days on Market</b>	0%	-100%	-77%	325%	-33%	0%	-100%	-87%
<b>High Price</b>	0%	-100%	131%	-61%	-54%	0%	-100%	-78%
<b>Low Price</b>	0%	-100%	131%	-61%	76%	0%	-100%	2%
<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>								
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 40,700	\$ 17,000	\$ -	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500
<b>Median Price</b>	\$ 40,700	\$ 17,000	\$ -	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500
<b>Total Volume</b>	\$ 81,400	\$ 17,000	\$ -	\$ -	\$ -	\$ 21,000	\$ -	\$ 45,000
<b>Number Sold</b>	2	1	0	0	0	2	0	2
<b>Avg. Days on Market</b>	47	20	0	0	0	143	0	196
<b>High Price</b>	\$ 42,900	\$ 17,000	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ 28,000
<b>Low Price</b>	\$ 38,500	\$ 17,000	\$ -	\$ -	\$ -	\$ 9,000	\$ -	\$ 17,000
<b>Percent Change from Previous Year</b>								
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	139%	0%	0%	0%	-100%	0%	-100%	0%
<b>Median Price</b>	139%	0%	0%	0%	-100%	0%	-100%	0%
<b>Total Volume</b>	379%	0%	0%	0%	-100%	0%	-100%	0%
<b>Number Sold</b>	100%	0%	0%	0%	-100%	0%	-100%	0%
<b>Avg. Days on Market</b>	135%	0%	0%	0%	-100%	0%	-100%	0%
<b>High Price</b>	152%	0%	0%	0%	-100%	0%	-100%	0%
<b>Low Price</b>	126%	0%	0%	0%	-100%	0%	-100%	0%

## 2016 1st Qtr Farm-Land-Business Sales Trends

	<b>Business &amp; Income (La Plata County Combined) Multi-Family</b>							
	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>	<b>2012 Q1</b>	<b>2011 Q1</b>	<b>2010 Q1</b>	<b>2009 Q1</b>
<b>Average Price</b>	\$ 518,000	\$ 920,000	\$ 570,000	\$ 216,083	\$ 439,066	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 518,000	\$ 920,000	\$ 570,000	\$ 210,000	\$ 439,066	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 518,000	\$ 920,000	\$ 1,140,000	\$ 1,296,500	\$ 878,133	\$ -	\$ -	\$ -
<b>Number Sold</b>	1	1	2	6	2	0	0	0
<b>Avg. Days on Market</b>	173	145	115	76	164	0	0	0
<b>High Price</b>	\$ 518,000	\$ 920,000	\$ 655,000	\$ 397,000	\$ 463,133	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 518,000	\$ 920,000	\$ 485,000	\$ 80,000	\$ 415,000	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>							
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Average Price</b>	-44%	61%	164%	-51%	0%	0%	0%	-100%
<b>Median Price</b>	-44%	61%	171%	-52%	0%	0%	0%	-100%
<b>Total Volume</b>	-44%	-19%	-12%	48%	0%	0%	0%	-100%
<b>Number Sold</b>	0%	-50%	-67%	200%	0%	0%	0%	-100%
<b>Avg. Days on Market</b>	19%	26%	51%	-54%	0%	0%	0%	-100%
<b>High Price</b>	-44%	40%	65%	-14%	0%	0%	0%	-100%
<b>Low Price</b>	-44%	90%	506%	-81%	0%	0%	0%	-100%
**La Plata County Combined statistics includes: Durango, Bayfield, Igancio, All Resorts and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.								
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.								

## 2016 1st Qtr Fractional Sales Trends

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

<b>1/8 Share Fractional - Durango Mountain Area</b>										
	2016 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	
<b>Average Price</b>	\$ 79,975	\$ 127,450	\$ -	\$ 130,133	\$ -	\$ 89,950	\$ -	\$ 194,304	\$ -	
<b>Median Price</b>	\$ 76,700	\$ 127,450	\$ -	\$ 99,500	\$ -	\$ 89,950	\$ 346,500	\$ 159,900	\$ -	
<b>Total Volume</b>	\$ 319,900	\$ 254,900	\$ -	\$ 390,400	\$ -	\$ 89,950	\$ -	\$ 971,520	\$ -	
<b>Number Sold</b>	4	2	0	3	0	1	0	5	0	
<b>Avg. Days on Market</b>	93	412	0	658	0	995	0	287	0	
<b>High Price</b>	\$ 96,500	\$ 179,900	\$ -	\$ 211,000	\$ -	\$ 89,950	\$ -	\$ 309,900	\$ -	
<b>Low Price</b>	\$ 70,000	\$ 75,000	\$ -	\$ 79,900	\$ -	\$ 89,950	\$ -	\$ 143,910	\$ -	
<b>Percent Change from Previous Year</b>										
	2015	2015	2014	2013	2012	2011	2010	2009	2008	
<b>Average Price</b>	-37%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>Median Price</b>	-40%	0%	-100%	0%	-100%	-74%	117%	0%		
<b>Total Volume</b>	26%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>Number Sold</b>	100%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>Avg. Days on Market</b>	-77%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>High Price</b>	-46%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>Low Price</b>	-7%	0%	-100%	0%	-100%	0%	-100%	0%		
<b>1/4 Share Fractional - Durango Mountain Area</b>										
	2015 Q1	2015 Q1	2014 Q1	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	
<b>Average Price</b>	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Median Price</b>	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total Volume</b>	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Number Sold</b>	0	0	1	0	0	0	0	0	0	
<b>Avg. Days on Market</b>	0	0	468	0	0	0	0	0	0	
<b>High Price</b>	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Low Price</b>	\$ -	\$ -	\$ 23,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Percent Change from Previous Year</b>										
	2015	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>Average Price</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>Median Price</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>Total Volume</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>Number Sold</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>Avg. Days on Market</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>High Price</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	
<b>Low Price</b>	0%	-100%	0%	0%	0%	0%	0%	0%	0%	

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Igancio, All Resorts and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

## 2nd Quarter Residential Trends

	<b>Durango In Town Homes</b>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 503,061	\$ 467,999	\$ 459,950	\$ 411,882	\$ 403,457	\$ 406,792	\$ 364,994	\$ 363,126	\$ 468,436	\$ 429,815	\$ 511,262
<b>Median Price</b>	\$ 449,350	\$ 440,000	\$ 412,435	\$ 370,000	\$ 347,000	\$ 365,528	\$ 328,450	\$ 346,500	\$ 430,000	\$ 390,000	\$ 448,000
<b>Total Volume</b>	\$ 29,680,613	\$ 28,547,943	\$ 20,237,814	\$ 21,829,750	\$ 13,314,100	\$ 19,932,828	\$ 13,139,796	\$ 9,441,299	\$ 22,953,403	\$ 23,639,841	\$ 23,006,821
<b>Number Sold</b>	59	61	44	53	33	49	36	26	49	55	45
<b>Avg. Days on Market</b>	101	98	89	129	149	192	206	174	110	133	148
<b>High Price</b>	\$ 1,298,888	\$ 840,000	\$ 875,000	\$ 1,195,000	\$ 1,200,000	\$ 1,000,000	\$ 680,267	\$ 733,000	\$ 810,000	\$ 840,000	\$ 1,319,796
<b>Low Price</b>	\$ 270,000	\$ 245,000	\$ 149,000	\$ 245,000	\$ 240,500	\$ 185,000	\$ 204,000	\$ 190,000	\$ 280,000	\$ 272,000	\$ 290,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	7%	2%	12%	2%	-1%	11%	1%	-22%	9%	-16%	Information not Available
<b>Median Price</b>	2%	7%	11%	7%	-5%	11%	-5%	-19%	10%	-13%	Information not Available
<b>Total Volume</b>	4%	41%	-7%	64%	-33%	52%	39%	-59%	-3%	3%	Information not Available
<b>Number Sold</b>	-3%	39%	-17%	61%	-33%	36%	38%	-47%	-11%	22%	Information not Available
<b>Avg. Days on Market</b>	3%	10%	-31%	-13%	-22%	-7%	18%	58%	-17%	-10%	Information not Available
<b>High Price</b>	55%	-4%	-27%	0%	20%	47%	-7%	-10%	-4%	-36%	Information not Available
<b>Low Price</b>	10%	64%	-39%	2%	30%	-9%	7%	-32%	3%	-6%	Information not Available
	<b>Bayfield In Town Homes</b>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 310,475	\$ 288,170	\$ 246,823	\$ 237,998	\$ 214,689	\$ 247,550	\$ 241,255	\$ 270,510	\$ 292,082	\$ 286,266	\$ 290,025
<b>Median Price</b>	\$ 320,000	\$ 272,000	\$ 244,900	\$ 253,470	\$ 204,047	\$ 245,000	\$ 247,805	\$ 290,000	\$ 298,018	\$ 283,000	\$ 293,450
<b>Total Volume</b>	\$ 6,830,450	\$ 4,322,550	\$ 6,170,575	\$ 3,807,969	\$ 2,146,894	\$ 1,237,750	\$ 2,653,805	\$ 2,705,100	\$ 3,212,905	\$ 5,152,796	\$ 4,640,400
<b>Number Sold</b>	22	15	25	16	10	5	11	10	11	18	16
<b>Avg. Days on Market</b>	94	92	102	89	171	84	146	209	120	144	132
<b>High Price</b>	\$ 390,000	\$ 390,000	\$ 325,000	\$ 299,000	\$ 345,000	\$ 302,750	\$ 305,000	\$ 328,100	\$ 372,000	\$ 369,900	\$ 485,000
<b>Low Price</b>	\$ 218,000	\$ 226,000	\$ 152,500	\$ 124,900	\$ 147,000	\$ 215,000	\$ 180,100	\$ 127,000	\$ 210,000	\$ 185,000	\$ 160,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	8%	17%	4%	11%	-13%	3%	-11%	-7%	2%	-1%	Information not Available
<b>Median Price</b>	18%	11%	-3%	24%	-17%	-1%	-15%	-3%	5%	-4%	Information not Available
<b>Total Volume</b>	58%	-30%	62%	77%	73%	-53%	-2%	-16%	-38%	11%	Information not Available
<b>Number Sold</b>	47%	-40%	56%	60%	100%	-55%	10%	-9%	-39%	13%	Information not Available

## 2nd Quarter Residential Trends

<b>Avg. Days on Market</b>	2%	-10%	15%	-48%	104%	-42%	-30%	74%	-17%	9%	Information not Available
<b>High Price</b>	0%	20%	9%	-13%	14%	-1%	-7%	-12%	1%	-24%	Information not Available
<b>Low Price</b>	-4%	48%	22%	-15%	-32%	19%	42%	-40%	14%	16%	Information not Available
	<b>Ignacio In Town Homes</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 190,000	\$ 148,338	\$ 52,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000
<b>Median Price</b>	\$ 190,000	\$ 147,787	\$ 52,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000
<b>Total Volume</b>	\$ 190,000	\$ 593,355	\$ 52,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000
<b>Number Sold</b>	1	4	1	0	0	0	0	0	0	0	1
<b>Avg. Days on Market</b>	274	121	22	0	0	0	0	0	0	0	20
<b>High Price</b>	\$ 190,000	\$ 200,000	\$ 52,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000
<b>Low Price</b>	\$ 190,000	\$ 97,780	\$ 52,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	28%	183%	None	None	None	None	None	None	None	-100%	Information not Available
<b>Median Price</b>	29%	181%	None	None	None	None	None	None	None	-100%	Information not Available
<b>Total Volume</b>	-68%	1030%	None	None	None	None	None	None	None	-100%	Information not Available
<b>Number Sold</b>	-75%	300%	None	None	None	None	None	None	None	-100%	Information not Available
<b>Avg. Days on Market</b>	126%	450%	None	None	None	None	None	None	None	-100%	Information not Available
<b>High Price</b>	-5%	281%	None	None	None	None	None	None	None	-100%	Information not Available
<b>Low Price</b>	94%	86%	None	None	None	None	None	None	None	-100%	Information not Available
	<b>Country Homes - La Plata County Combined</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 402,283	\$ 431,730	\$ 473,168	\$ 383,621	\$ 357,056	\$ 378,280	\$ 471,192	\$ 350,921	\$ 538,078	\$ 442,240	\$ 401,870
<b>Median Price</b>	\$ 375,000	\$ 375,000	\$ 355,000	\$ 346,000	\$ 315,000	\$ 269,500	\$ 313,652	\$ 289,000	\$ 385,000	\$ 379,000	\$ 345,250
<b>Total Volume</b>	\$ 58,331,140	\$ 67,781,622	\$ 64,824,090	\$ 54,474,226	\$ 35,348,599	\$ 31,118,906	\$ 33,454,663	\$ 21,055,308	\$ 43,046,255	\$ 51,299,900	\$ 65,102,985
<b>Number Sold</b>	145	157	137	142	99	82	71	60	80	116	166
<b>Avg. Days on Market</b>	149	145	145	164	175	185	248	204	208	151	180
<b>High Price</b>	\$ 1,170,000	\$ 1,997,000	\$ 3,350,000	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000	\$ 4,575,000	\$ 2,200,000	\$ 7,100,000	\$ 1,795,000	\$ 1,850,000
<b>Low Price</b>	\$ 97,500	\$ 70,001	\$ 70,000	\$ 73,200	\$ 64,681	\$ 85,000	\$ 970,000	\$ 91,000	\$ 85,000	\$ 75,000	\$ 67,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-7%	-9%	23%	7%	-6%	-20%	34%	-35%	22%	10%	Information not Available

## 2nd Quarter Residential Trends

<b>Median Price</b>	0%	6%	3%	10%	17%	-14%	9%	-25%	2%	10%	Information not Available
<b>Total Volume</b>	-14%	5%	19%	54%	14%	-7%	59%	-51%	-16%	-21%	Information not Available
<b>Number Sold</b>	-8%	15%	-4%	43%	21%	15%	18%	-25%	-31%	-30%	Information not Available
<b>Avg. Days on Market</b>	3%	0%	-12%	-6%	-5%	-25%	22%	-2%	38%	-16%	Information not Available
<b>High Price</b>	-41%	-40%	-4%	208%	-68%	-21%	108%	-69%	296%	-3%	Information not Available
<b>Low Price</b>	39%	0%	-4%	13%	-24%	-91%	966%	7%	13%	12%	Information not Available
	<b>Country Homes - Durango</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 444,002	\$ 486,091	\$ 528,055	\$ 429,723	\$ 397,930	\$ 470,153	\$ 565,997	\$ 391,768	\$ 617,959	\$ 498,727	\$ 469,118
<b>Median Price</b>	\$ 430,000	\$ 415,000	\$ 427,050	\$ 387,500	\$ 349,900	\$ 325,000	\$ 380,500	\$ 323,500	\$ 495,000	\$ 431,500	\$ 415,000
<b>Total Volume</b>	\$ 46,620,290	\$ 54,928,320	\$ 53,861,620	\$ 43,831,826	\$ 28,253,048	\$ 21,627,050	\$ 28,299,852	\$ 16,454,258	\$ 34,605,705	\$ 35,409,650	\$ 44,566,235
<b>Number Sold</b>	\$ 105	113	102	102	71	46	50	42	56	71	95
<b>Avg. Days on Market</b>	\$ 149	163	142	152	173	228	293	219	209	155	185
<b>High Price</b>	\$ 1,170,000	\$ 1,997,000	\$ 3,350,000	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000	\$ 4,575,000	\$ 2,200,000	\$ 7,100,000	\$ 1,795,000	\$ 1,850,000
<b>Low Price</b>	\$ 97,500	\$ 80,900	\$ 89,000	\$ 75,000	\$ 64,681	\$ 85,000	\$ 179,000	\$ 142,000	\$ 150,000	\$ 135,000	\$ 145,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-9%	-8%	23%	8%	-15%	-17%	44%	-37%	24%	6%	Information not Available
<b>Median Price</b>	4%	-3%	10%	11%	8%	-15%	18%	-35%	15%	4%	Information not Available
<b>Total Volume</b>	-15%	2%	23%	55%	31%	-24%	72%	-52%	-2%	-21%	Information not Available
<b>Number Sold</b>	-7%	11%	0%	44%	54%	-8%	19%	-25%	-21%	-25%	Information not Available
<b>Avg. Days on Market</b>	-9%	15%	-7%	-12%	-24%	-22%	34%	5%	35%	-16%	Information not Available
<b>High Price</b>	-41%	-40%	-4%	208%	-68%	-21%	108%	-69%	296%	-3%	Information not Available
<b>Low Price</b>	21%	-9%	19%	16%	-24%	-53%	26%	-5%	11%	-7%	Information not Available
	<b>Country Homes - Bayfield</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 294,556	\$ 306,673	\$ 336,231	\$ 262,974	\$ 247,906	\$ 270,185	\$ 256,068	\$ 281,619	\$ 359,976	\$ 371,174	\$ 319,443
<b>Median Price</b>	\$ 291,250	\$ 276,500	\$ 263,750	\$ 256,500	\$ 195,000	\$ 243,250	\$ 200,000	\$ 245,000	\$ 284,000	\$ 365,000	\$ 279,000
<b>Total Volume</b>	\$ 7,069,350	\$ 10,426,902	\$ 9,414,470	\$ 7,100,300	\$ 5,688,050	\$ 8,105,555	\$ 2,816,753	\$ 3,661,050	\$ 6,389,550	\$ 11,506,400	\$ 14,374,950
<b>Number Sold</b>	24	34	28	27	23	30	11	13	19	31	45
<b>Avg. Days on Market</b>	107	121	153	173	174	107	160	187	136	139	137



## 2nd Quarter Residential Trends

<b>High Price</b>	\$ 1,170,000	\$ 600,000	\$ 850,000	\$ 500,000	\$ 800,000	\$ 650,000	\$ 630,000	\$ 515,000	\$ 1,050,000	\$ 929,000	\$ 800,000
<b>Low Price</b>	\$ 110,000	\$ 70,001	\$ 114,670	\$ 132,000	\$ 79,450	\$ 95,000	\$ 125,250	\$ 184,000	\$ 156,600	\$ 182,500	\$ 202,900
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-4%	-9%	28%	6%	-8%	6%	-9%	-22%	-3%	16%	Information not Available
<b>Median Price</b>	5%	5%	3%	32%	-20%	22%	-18%	-14%	-22%	31%	Information not Available
<b>Total Volume</b>	-32%	11%	33%	25%	-30%	188%	-23%	-43%	-44%	-20%	Information not Available
<b>Number Sold</b>	-29%	21%	4%	17%	-23%	173%	-15%	-32%	-39%	-31%	Information not Available
<b>Avg. Days on Market</b>	-12%	-21%	-12%	-1%	63%	-33%	-14%	38%	-2%	1%	Information not Available
<b>High Price</b>	95%	-29%	70%	-38%	23%	3%	22%	-51%	13%	16%	Information not Available
<b>Low Price</b>	57%	-39%	-13%	66%	-16%	-24%	-32%	17%	-14%	-10%	Information not Available
	<b>Country Homes - Ignacio</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 309,875	\$ 324,333	\$ -	\$ 241,733	\$ 285,000	\$ 180,800	\$ 185,509	\$ 144,000	\$ 344,000	\$ 248,641	\$ 363,642
<b>Median Price</b>	\$ 297,000	\$ 200,000	\$ -	\$ 200,000	\$ 340,000	\$ 197,500	\$ 198,000	\$ 144,000	\$ 405,500	\$ 274,975	\$ 355,000
<b>Total Volume</b>	\$ 2,479,000	\$ 973,000	\$ -	\$ 2,175,600	\$ 855,000	\$ 542,401	\$ 1,113,058	\$ 144,000	\$ 1,376,000	\$ 1,491,850	\$ 2,545,500
<b>Number Sold</b>	8	3	0	9	3	3	6	1	4	6	7
<b>Avg. Days on Market</b>	225	61	0	290	209	236	116	63	562	100	331
<b>High Price</b>	\$ 515,000	\$ 595,000	\$ -	\$ 515,000	\$ 365,000	\$ 214,901	\$ 300,000	\$ 144,000	\$ 480,000	\$ 390,000	\$ 600,000
<b>Low Price</b>	\$ 135,000	\$ 178,000	\$ -	\$ 73,200	\$ 150,000	\$ 130,000	\$ 97,000	\$ 144,000	\$ 85,000	\$ 75,000	\$ 205,500
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-4%	None	-100%	-15%	58%	-3%	29%	-58%	38%	-32%	Information not Available
<b>Median Price</b>	49%	None	-100%	-41%	72%	0%	38%	-64%	47%	-23%	Information not Available
<b>Total Volume</b>	155%	None	-100%	154%	58%	-51%	673%	-90%	-8%	-41%	Information not Available
<b>Number Sold</b>	167%	None	-100%	200%	0%	-50%	500%	-75%	-33%	-14%	Information not Available
<b>Avg. Days on Market</b>	269%	None	-100%	39%	-11%	103%	84%	-89%	462%	-70%	Information not Available
<b>High Price</b>	-13%	None	-100%	41%	70%	-28%	108%	-70%	23%	-35%	Information not Available
<b>Low Price</b>	-24%	None	-100%	-51%	15%	34%	-33%	69%	13%	-64%	Information not Available
	<b>Country Homes - Vallecito</b>										

## 2nd Quarter Residential Trends

	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2		
<b>Average Price</b>	\$ 270,312	\$ 207,628	\$ 221,142	\$ 314,625	\$ 276,250	\$ 248,000	\$ 306,250	\$ 199,000	\$ 225,000		
<b>Median Price</b>	\$ 247,500	\$ 162,500	\$ 208,000	\$ 307,500	\$ 276,250	\$ 162,000	\$ 324,500	\$ 215,000	\$ 225,000		
<b>Total Volume</b>	\$ 2,162,500	\$ 1,453,400	\$ 1,548,000	\$ 1,366,500	\$ 552,500	\$ 744,000	\$ 1,225,000	\$ 796,000	\$ 225,000		
<b>Number Sold</b>	8	7	7	4	2	3	4	4	1		
<b>Avg. Days on Market</b>	211	197	161	150	226	261	135	143	108		
<b>High Price</b>	\$ 487,500	\$ 385,000	\$ 415,000	\$ 630,000	\$ 417,500	\$ 422,000	\$ 393,000	\$ 275,000	\$ 225,000		
<b>Low Price</b>	\$ 100,000	\$ 98,000	\$ 70,000	\$ 121,500	\$ 135,000	\$ 160,000	\$ 183,000	\$ 91,000	\$ 225,000		
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008		
<b>Average Price</b>	30%	-6%	-30%	14%	11%	-19%	54%	-12%	None		
<b>Median Price</b>	52%	-22%	-32%	11%	71%	-50%	51%	-4%	None		
<b>Total Volume</b>	49%	-6%	13%	147%	-26%	-39%	54%	254%	None		
<b>Number Sold</b>	14%	0%	75%	100%	-33%	-25%	0%	300%	None		
<b>Avg. Days on Market</b>	7%	22%	7%	-34%	-13%	93%	-6%	32%	None		
<b>High Price</b>	27%	-7%	-34%	51%	-1%	7%	43%	22%	None		
<b>Low Price</b>	2%	40%	-42%	-10%	-16%	-13%	101%	-60%	None		
	Country Homes - Durango Mountain Area										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2		2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 608,400	\$ 388,000	\$ 748,211	\$ 53,512	\$ 620,000	\$ 656,980	\$ 577,250	\$ 425,000	\$ 225,000	\$ 651,433	\$ 427,500
<b>Median Price</b>	\$ 435,000	\$ 341,500	\$ 475,000	\$ 615,500	\$ 620,000	\$ 650,000	\$ 5,877,250	\$ 450,000	\$ 225,000	\$ 575,000	\$ 427,500
<b>Total Volume</b>	\$ 3,042,000	\$ 1,552,000	\$ 6,733,900	\$ 4,281,000	\$ 1,240,000	\$ 3,284,900	\$ 1,154,500	\$ 425,000	\$ 225,000	\$ 1,954,300	\$ 855,000
<b>Number Sold</b>	5	4	9	8	2	5	2	1	1	3	2
<b>Avg. Days on Market</b>	183	201	209	124	301	533	193	109	241	414	162
<b>High Price</b>	\$ 1,250,000	\$ 699,000	\$ 2,000,000	\$ 700,000	\$ 887,500	\$ 960,000	\$ 700,000	\$ 425,000	\$ 225,000	\$ 820,000	\$ 540,000
<b>Low Price</b>	\$ 160,000	\$ 170,000	\$ 259,000	\$ 232,000	\$ 352,500	\$ 99,900	\$ 454,500	\$ 425,000	\$ 225,000	\$ 559,300	\$ 315,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	57%	-48%	1298%	-91%	-6%	14%	36%	89%	-65%	52%	Information not Available
<b>Median Price</b>	27%	-28%	-23%	-1%	-5%	-89%	1206%	100%	-61%	35%	Information not Available
<b>Total Volume</b>	96%	-77%	57%	245%	-62%	185%	172%	89%	-88%	129%	Information not Available
<b>Number Sold</b>	25%	-56%	13%	300%	-60%	150%	100%	0%	-67%	50%	Information not Available
<b>Avg. Days on Market</b>	-9%	-4%	69%	-59%	-44%	176%	77%	-55%	-42%	156%	Information not Available
<b>High Price</b>	79%	-65%	186%	-21%	-8%	37%	65%	89%	-73%	52%	Information not Available

## 2nd Quarter Residential Trends

<b>Low Price</b>	-6%	-34%	12%	-34%	253%	-78%	7%	89%	-60%	78%	Information not Available
	<b>Condo/Townhomes - Durango</b>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 306,422	\$ 304,020	\$ 299,786	\$ 281,172	\$ 289,741	\$ 270,488	\$ 287,123	\$ 306,692	\$ 275,991	\$ 265,257	\$ 309,205
<b>Median Price</b>	\$ 289,000	\$ 276,225	\$ 292,000	\$ 255,000	\$ 238,500	\$ 265,000	\$ 273,750	\$ 287,500	\$ 235,220	\$ 259,700	\$ 259,500
<b>Total Volume</b>	\$ 19,917,438	\$ 21,281,408	\$ 12,890,824	\$ 13,215,100	\$ 11,299,911	\$ 9,196,600	\$ 12,633,431	\$ 10,734,224	\$ 13,247,606	\$ 10,610,283	\$ 18,243,120
<b>Number Sold</b>	65	70	43	47	39	34	44	35	48	40	59
<b>Avg. Days on Market</b>	146	110	126	196	223	327	251	209	185	194	237
<b>High Price</b>	\$ 615,910	\$ 679,000	\$ 990,000	\$ 1,275,000	\$ 570,000	\$ 545,000	\$ 555,000	\$ 700,000	\$ 550,000	\$ 600,000	\$ 767,500
<b>Low Price</b>	\$ 128,900	\$ 78,500	\$ 98,000	\$ 83,000	\$ 92,500	\$ 93,000	\$ 117,000	\$ 153,000	\$ 143,115	\$ 108,000	\$ 149,900
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	1%	1%	7%	-3%	7%	-6%	-6%	11%	4%	-14%	Information not Available
<b>Median Price</b>	5%	-5%	15%	7%	-10%	-3%	-5%	22%	-9%	0%	Information not Available
<b>Total Volume</b>	-6%	65%	-2%	17%	23%	-27%	18%	-19%	25%	-42%	Information not Available
<b>Number Sold</b>	-7%	63%	-9%	21%	15%	-23%	26%	-27%	20%	-32%	Information not Available
<b>Avg. Days on Market</b>	33%	-13%	-36%	-12%	-32%	30%	20%	13%	-5%	-18%	Information not Available
<b>High Price</b>	-9%	-31%	-22%	124%	5%	-2%	-21%	27%	-8%	-22%	Information not Available
<b>Low Price</b>	64%	-20%	18%	-10%	-1%	-21%	-24%	7%	33%	-28%	Information not Available
	<b>Condo/Townhomes - Bayfield</b>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 219,500	\$ 201,000	\$ -	\$ 145,000	\$ -	\$ 143,875	\$ 203,000	\$ 208,000	\$ -	\$ 196,450	\$ -
<b>Median Price</b>	\$ 218,000	\$ 201,000	\$ -	\$ 145,000	\$ -	\$ 153,875	\$ 203,000	\$ 208,000	\$ -	\$ 196,450	\$ -
<b>Total Volume</b>	\$ 878,000	\$ 402,000	\$ -	\$ 145,000	\$ -	\$ 615,500	\$ 203,000	\$ 208,000	\$ -	\$ 392,900	\$ -
<b>Number Sold</b>	4	2	0	1	0	4	1	1	0	2	0
<b>Avg. Days on Market</b>	56	163	0	120	0	65	30	48	0	220	0
<b>High Price</b>	\$ 237,000	\$ 210,000	\$ -	\$ 145,000	\$ -	\$ 170,000	\$ 203,000	\$ 208,000	\$ -	\$ 202,000	\$ -
<b>Low Price</b>	\$ 205,000	\$ 192,000	\$ -	\$ 145,000	\$ -	\$ 142,500	\$ 203,000	\$ 208,000	\$ -	\$ 190,900	\$ -
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	9%	None	-100%	None	-100%	-29%	-2%	None	-100%	None	Information not Available
<b>Median Price</b>	8%	None	-100%	None	-100%	-24%	-2%	None	-100%	None	Information not Available

## 2nd Quarter Residential Trends

<b>Total Volume</b>	118%	None	-100%	None	-100%	203%	-2%	None	-100%	None	Information not Available
<b>Number Sold</b>	100%	None	-100%	None	-100%	300%	0%	None	-100%	None	Information not Available
<b>Avg. Days on Market</b>	-66%	None	-100%	None	-100%	117%	-38%	None	-100%	None	Information not Available
<b>High Price</b>	13%	None	-100%	None	-100%	-16%	-2%	None	-100%	None	Information not Available
<b>Low Price</b>	7%	None	-100%	None	-100%	-30%	-2%	None	-100%	None	Information not Available

	<b>Condo/Townhomes - Durango Mountain Area</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 361,855	\$ 150,831	\$ 268,588	\$ 157,671	\$ 213,812	\$ 263,069	\$ 467,212	\$ 388,500	\$ 215,636	\$ 275,581	\$ 437,750
<b>Median Price</b>	\$ 181,000	\$ 107,000	\$ 187,500	\$ 55,500	\$ 201,000	\$ 174,900	\$ 387,613	\$ 172,500	\$ 143,000	\$ 183,750	\$ 178,000
<b>Total Volume</b>	\$ 6,151,550	\$ 2,413,300	\$ 4,297,411	\$ 2,207,400	\$ 1,710,499	\$ 3,419,900	\$ 4,672,127	\$ 2,331,000	\$ 2,372,000	\$ 4,409,300	\$ 10,068,252
<b>Number Sold</b>	17	16	16	14	8	13	10	6	11	16	23
<b>Avg. Days on Market</b>	160	285	147	283	489	596	475	226	151	184	242
<b>High Price</b>	\$ 1,250,000	\$ 763,000	\$ 810,000	\$ 570,000	\$ 522,500	\$ 675,000	\$ 850,000	\$ 1,075,000	\$ 550,000	\$ 750,000	\$ 1,401,118
<b>Low Price</b>	\$ 32,500	\$ 33,000	\$ 57,000	\$ 29,000	\$ 24,500	\$ 25,000	\$ 63,000	\$ 91,000	\$ 67,500	\$ 66,500	\$ 60,000

	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	140%	-44%	70%	-26%	-19%	-44%	20%	80%	-22%	-37%	Information not Available
<b>Median Price</b>	69%	-43%	238%	-72%	15%	-55%	125%	21%	-22%	3%	Information not Available
<b>Total Volume</b>	155%	-44%	95%	29%	-50%	-27%	100%	-2%	-46%	-56%	Information not Available
<b>Number Sold</b>	6%	0%	14%	75%	-38%	30%	67%	-45%	-31%	-30%	Information not Available
<b>Avg. Days on Market</b>	-44%	94%	-48%	-42%	-18%	25%	110%	50%	-18%	-24%	Information not Available
<b>High Price</b>	64%	-6%	42%	9%	-23%	-21%	-21%	95%	-27%	-46%	Information not Available
<b>Low Price</b>	-2%	-42%	97%	18%	-2%	-60%	-31%	35%	2%	11%	Information not Available

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, All Resorts and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics. \* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

## 2nd Quarter Farm-Land-Business Trends

	<i>Farm/Ranch (La Plata County Combined)</i>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 995,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 873,750	\$ 709,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -
<b>Median Price</b>	\$ 995,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 873,750	\$ 709,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -
<b>Total Volume</b>	\$ 1,990,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 1,747,500	\$ 1,418,000	\$ 765,000	\$ 346,500	\$ 448,000	\$ -	\$ -
<b>Number Sold</b>	2	1	1	1	2	2	1	1	1	0	0
<b>Avg. Days on Market</b>	183	420	372	482	462	547	57	366	355	0	0
<b>High Price</b>	\$ 1,100,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 1,260,000	\$ 1,000,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -
<b>Low Price</b>	\$ 890,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 487,500	\$ 418,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	78%	-37%	-41%	72%	23%	-7%	-83%	916%	None	None	None
<b>Median Price</b>	78%	-37%	-41%	72%	23%	-7%	-83%	916%	None	None	None
<b>Total Volume</b>	256%	-37%	-41%	-14%	23%	85%	121%	-23%	None	None	None
<b>Number Sold</b>	100%	0%	0%	-50%	0%	100%	0%	0%	None	None	None
<b>Avg. Days on Market</b>	-56%	13%	-23%	4%	-16%	860%	-84%	3%	None	None	None
<b>High Price</b>	97%	-37%	-41%	19%	26%	31%	-83%	916%	None	None	None
<b>Low Price</b>	59%	-37%	-41%	208%	17%	-45%	-83%	916%	None	None	None
	<i>Land (InTown) Durango</i>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 211,166	\$ 223,129	\$ 260,833	\$ 169,867	\$ 201,916	\$ 272,675	\$ 135,000	\$ 375,000	\$ 425,000	\$ 1,205,500	\$ 201,833
<b>Median Price</b>	\$ 167,000	\$ 197,437	\$ 97,500	\$ 139,000	\$ 195,500	\$ 251,000	\$ 135,000	\$ 375,000	\$ 475,000	\$ 281,000	\$ 192,000
<b>Total Volume</b>	\$ 1,267,000	\$ 1,338,775	\$ 782,500	\$ 2,208,275	\$ 1,211,500	\$ 2,181,400	\$ 270,000	\$ 750,000	\$ 1,275,000	\$ 4,822,000	\$ 1,211,000
<b>Number Sold</b>	6	6	3	13	6	8	2	2	3	4	6
<b>Avg. Days on Market</b>	132	962	973	328	772	606	654	505	356	115	155
<b>High Price</b>	\$ 373,000	\$ 350,000	\$ 590,000	\$ 325,000	\$ 325,000	\$ 650,000	\$ 155,000	\$ 600,000	\$ 540,000	\$ 4,100,000	\$ 245,000
<b>Low Price</b>	\$ 95,000	\$ 145,000	\$ 95,000	\$ 85,000	\$ 50,500	\$ 95,000	\$ 115,000	\$ 150,000	\$ 260,000	\$ 160,000	\$ 175,000
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-5%	-14%	54%	-16%	-26%	102%	-64%	-12%	-65%	497%	None
<b>Median Price</b>	-15%	102%	-30%	-29%	-22%	86%	-64%	-21%	69%	46%	None
<b>Total Volume</b>	-5%	71%	-65%	82%	-44%	708%	-64%	-41%	-74%	298%	None
<b>Number Sold</b>	0%	100%	-77%	117%	-25%	300%	0%	-33%	-25%	-33%	None
<b>Avg. Days on Market</b>	-86%	-1%	197%	-58%	27%	-7%	30%	42%	210%	-26%	None
<b>High Price</b>	7%	-41%	82%	0%	-50%	319%	-74%	11%	-87%	1573%	None
<b>Low Price</b>	-34%	53%	12%	68%	-47%	-17%	-23%	-42%	63%	-9%	None
	<i>Land (In Town) Bayfield</i>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 45,271	\$ 81,857	\$ 35,000	\$ 80,500	\$ -	\$ 41,000	\$ 75,000	\$ 350,000	\$ 61,825	\$ 49,900	\$ 69,909
<b>Median Price</b>	\$ 45,000	\$ 62,000	\$ 35,000	\$ 53,500	\$ -	\$ 41,000	\$ 80,000	\$ 350,000	\$ 62,450	\$ 49,900	\$ 65,400
<b>Total Volume</b>	\$ 316,900	\$ 573,000	\$ 35,000	\$ 241,500	\$ -	\$ 82,000	\$ 225,000	\$ 350,000	\$ 247,300	\$ 99,800	\$ 769,000
<b>Number Sold</b>	7	7	1	3	0	2	3	1	4	2	11

## 2nd Quarter Farm-Land-Business Trends

<b>Avg. Days on Market</b>	\$ 234	265	869	585	0	426	258	19	333	446	192
<b>High Price</b>	\$ 79,500	\$ 216,000	\$ 35,000	\$ 150,000	\$ -	\$ 44,000	\$ 101,000	\$ 350,000	\$ 69,900	\$ 49,900	\$ 99,000
<b>Low Price</b>	\$ 28,000	\$ 35,000	\$ 35,000	\$ 38,000	\$ -	\$ 38,000	\$ 44,000	\$ 350,000	\$ 52,500	\$ 49,900	\$ 62,900
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-45%	134%	-57%	None	-100%	-45%	-79%	466%	24%	-29%	None
<b>Median Price</b>	-27%	77%	-35%	None	-100%	-49%	-77%	460%	25%	-24%	None
<b>Total Volume</b>	-45%	1537%	-86%	None	-100%	-64%	-36%	42%	148%	-87%	None
<b>Number Sold</b>	0%	600%	-67%	None	-100%	-33%	200%	-75%	100%	-82%	None
<b>Avg. Days on Market</b>	-12%	-70%	49%	None	-100%	65%	1258%	-94%	-25%	132%	None
<b>High Price</b>	-63%	517%	-77%	None	-100%	-56%	-71%	401%	40%	-50%	None
<b>Low Price</b>	-20%	0%	-8%	None	-100%	-14%	-87%	567%	5%	-21%	None
	<b>Land (In Town) Ignacio</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	1	0	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	0	FSBO	0	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-100%	None	None	None	None	None	None	None	None	None	None
<b>Median Price</b>	-100%	None	None	None	None	None	None	None	None	None	None
<b>Total Volume</b>	-100%	None	None	None	None	None	None	None	None	None	None
<b>Number Sold</b>	-100%	None	None	None	None	None	None	None	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	None	None
<b>High Price</b>	-100%	None	None	None	None	None	None	None	None	None	None
<b>Low Price</b>	-100%	None	None	None	None	None	None	None	None	None	None
	<b>Land (La Plata County Combined) Lots Under 1 Acre</b>										
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 120,271	\$ 75,000	\$ 80,985	\$ 142,523	\$ 29,420	\$ 93,468	\$ 128,662	\$ 27,833	\$ 339,070	\$ 134,200	\$ 127,746
<b>Median Price</b>	\$ 128,250	\$ 50,000	\$ 107,000	\$ 142,000	\$ 2,854	\$ 97,400	\$ 99,950	\$ 24,000	\$ 378,716	\$ 136,500	\$ 100,000
<b>Total Volume</b>	\$ 1,683,800	\$ 825,000	\$ 566,900	\$ 1,852,800	\$ 1,000,300	\$ 1,028,150	\$ 1,029,300	\$ 83,500	\$ 1,017,210	\$ 1,342,000	\$ 1,660,700
<b>Number Sold</b>	\$ 14	11	7	13	34	11	8	3	3	10	13
<b>Avg. Days on Market</b>	\$ 343	340	227	185	510	163	249	350	26	138	180
<b>High Price</b>	\$ 167,500	\$ 155,000	\$ 150,000	\$ 210,000	\$ 149,900	\$ 197,000	\$ 338,000	\$ 35,500	\$ 399,494	\$ 300,000	\$ 273,500
<b>Low Price</b>	\$ 50,000	\$ 5,500	\$ 10,500	\$ 32,500	\$ 1,734	\$ 14,850	\$ 60,000	\$ 24,000	\$ 239,000	\$ 21,000	\$ 49,500
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	60%	-7%	-43%	384%	-69%	-27%	362%	-92%	153%	5%	None

## 2nd Quarter Farm-Land-Business Trends

<b>Median Price</b>	157%	-53%	-25%	4875%	-97%	-3%	316%	-94%	177%	37%	None
<b>Total Volume</b>	104%	46%	-69%	85%	-3%	0%	1133%	-92%	-24%	-19%	None
<b>Number Sold</b>	27%	57%	-46%	-62%	209%	38%	167%	0%	-70%	-23%	None
<b>Avg. Days on Market</b>	1%	50%	23%	-64%	213%	-35%	-29%	1246%	-81%	-23%	None
<b>High Price</b>	8%	3%	-29%	40%	-24%	-42%	852%	-91%	33%	10%	None
<b>Low Price</b>	809%	-48%	-68%	1774%	-88%	-75%	150%	-90%	1038%	-58%	None

### Land (La Plata County Combined) 1 - 9.99 Acres

	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 115,597	\$ 73,345	\$ 70,136	\$ 173,230	\$ 119,007	\$ 133,263	\$ 134,350	\$ 170,833	\$ 204,890	\$ 225,255	\$ 185,917
<b>Median Price</b>	\$ 115,000	\$ 70,000	\$ 66,000	\$ 130,000	\$ 88,000	\$ 120,000	\$ 123,750	\$ 160,000	\$ 160,000	\$ 182,750	\$ 110,000
<b>Total Volume</b>	\$ 2,427,551	\$ 1,246,875	\$ 771,500	\$ 2,252,000	\$ 1,666,100	\$ 1,465,900	\$ 1,343,500	\$ 1,025,000	\$ 3,073,362	\$ 4,054,600	\$ 3,160,600
<b>Number Sold</b>	21	17	11	13	14	11	10	6	15	18	17
<b>Avg. Days on Market</b>	293	257	517	303	200	233	216	341	158	344	203
<b>High Price</b>	\$ 275,000	\$ 160,000	\$ 125,000	\$ 300,000	\$ 290,000	\$ 295,000	\$ 295,000	\$ 255,000	\$ 413,000	\$ 927,500	\$ 640,000
<b>Low Price</b>	\$ 21,000	\$ 9,375	\$ 9,000	\$ 42,500	\$ 15,000	\$ 10,000	\$ 20,000	\$ 126,500	\$ 50,000	\$ 60,000	\$ 63,000

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	58%	5%	-60%	46%	-11%	-1%	-21%	-17%	-9%	21%	None
<b>Median Price</b>	64%	6%	-49%	48%	-27%	-3%	-23%	0%	-12%	66%	None
<b>Total Volume</b>	95%	62%	-66%	35%	14%	9%	31%	-67%	-24%	28%	None
<b>Number Sold</b>	24%	55%	-15%	-7%	27%	10%	67%	-60%	-17%	6%	None
<b>Avg. Days on Market</b>	14%	-50%	71%	52%	-14%	8%	-37%	116%	-54%	69%	None
<b>High Price</b>	72%	28%	-58%	3%	-2%	0%	16%	-38%	-55%	45%	None
<b>Low Price</b>	124%	4%	-79%	183%	50%	-50%	-84%	153%	-17%	-5%	None

### Land (La Plata County Combined) 10 to 34.99 Acres

	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 80,100	\$ 197,500	\$ 185,000	\$ 91,666	\$ 223,700	\$ 205,000	\$ 59,000	\$ 71,500	\$ 175,750	\$ 201,950	\$ 248,166
<b>Median Price</b>	\$ 69,500	\$ 170,000	\$ 140,000	\$ 80,000	\$ 217,400	\$ 205,000	\$ 59,000	\$ 42,500	\$ 107,500	\$ 192,500	\$ 242,000
<b>Total Volume</b>	\$ 400,500	\$ 1,382,500	\$ 740,000	\$ 275,000	\$ 894,800	\$ 410,000	\$ 59,000	\$ 214,500	\$ 1,054,500	\$ 807,800	\$ 744,500
<b>Number Sold</b>	5	7	4	3	4	2	1	3	6	4	3
<b>Avg. Days on Market</b>	370	187	427	436	197	143	36	453	245	147	349
<b>High Price</b>	\$ 169,000	\$ 360,000	\$ 425,000	\$ 125,000	\$ 410,000	\$ 365,000	\$ 59,000	\$ 149,000	\$ 550,000	\$ 302,800	\$ 310,000
<b>Low Price</b>	\$ 28,000	\$ 77,000	\$ 35,000	\$ 70,000	\$ 50,000	\$ 45,000	\$ 59,000	\$ 23,000	\$ 24,500	\$ 120,000	\$ 192,500

### Percent Change from Previous Year

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-59%	7%	102%	-59%	9%	247%	-17%	-59%	-13%	-19%	None
<b>Median Price</b>	-59%	21%	75%	-63%	6%	247%	39%	-60%	-44%	-20%	None
<b>Total Volume</b>	-71%	87%	169%	-69%	118%	595%	-72%	-80%	31%	9%	None
<b>Number Sold</b>	-29%	75%	33%	-25%	100%	100%	-67%	-50%	50%	33%	None
<b>Avg. Days on Market</b>	98%	-56%	-2%	121%	38%	297%	-92%	85%	67%	-58%	None
<b>High Price</b>	-53%	-15%	240%	-70%	12%	519%	-60%	-73%	82%	-2%	None
<b>Low Price</b>	-64%	120%	-50%	40%	11%	-24%	157%	-6%	-80%	-38%	None





## 2nd Quarter Farm-Land-Business Trends

<b>Avg. Days on Market</b>	150	0	0	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ 625,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	None	None
<b>High Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	None	None	None
<b>Land (La Plata County Combined) Durango Mountain Area (Resort)</b>											
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ -	\$ 588,300	\$ 93,475	\$ 491,666	\$ 162,500	\$ 113,250	\$ 164,450	\$ -	\$ 135,950	\$ 347,000	\$ 676,076
<b>Median Price</b>	\$ -	\$ 750,000	\$ 79,000	\$ 140,000	\$ 167,500	\$ 113,250	\$ 164,450	\$ -	\$ 135,950	\$ 347,000	\$ 279,900
<b>Total Volume</b>	\$ -	\$ 1,764,900	\$ 373,900	\$ 1,475,000	\$ 650,000	\$ 226,500	\$ 328,900	\$ -	\$ 271,900	\$ 694,000	\$ 8,789,000
<b>Number Sold</b>	0	3	4	5	4	2	2	0	2	2	13
<b>Avg. Days on Market</b>	0	224	79	140	416	500	58	0	376	554	263
<b>High Price</b>	\$ -	\$ 925,000	\$ 160,000	\$ 1,200,000	\$ 280,000	\$ 150,000	\$ 229,000	\$ -	\$ 137,000	\$ 475,000	\$ 5,000,000
<b>Low Price</b>	\$ -	\$ 89,900	\$ 55,900	\$ 135,000	\$ 35,000	\$ 76,500	\$ 99,900	\$ -	\$ 134,900	\$ 219,000	\$ 100,000
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-100%	529%	-81%	203%	43%	-31%	None	-100%	-61%	-49%	None
<b>Median Price</b>	-100%	849%	-44%	-16%	48%	-31%	None	-100%	-61%	24%	None
<b>Total Volume</b>	-100%	372%	-75%	127%	187%	-31%	None	-100%	-61%	-92%	None
<b>Number Sold</b>	-100%	-25%	-20%	25%	100%	0%	None	-100%	0%	-85%	None
<b>Avg. Days on Market</b>	-100%	184%	-44%	-66%	-17%	762%	None	-100%	-32%	111%	None
<b>High Price</b>	-100%	478%	-87%	329%	87%	-34%	None	-100%	-71%	-91%	None
<b>Low Price</b>	-100%	61%	-59%	286%	-54%	-23%	None	-100%	-38%	119%	None
<b>Business &amp; Income (La Plata County Combined) Business Opportunities</b>											
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Average Price</b>	\$ 153,333	\$ 250,000	\$ 116,666	\$ 136,750	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 135,000	\$ 745,000	\$ 1,602,337
<b>Median Price</b>	\$ 150,000	\$ 250,000	\$ 85,000	\$ 136,750	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 165,000	\$ 745,000	\$ 1,134,851
<b>Total Volume</b>	\$ 460,000	\$ 250,000	\$ 350,000	\$ 273,500	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 405,000	\$ 745,000	\$ 12,818,703
<b>Number Sold</b>	3	1	3	2	1	0	1	0	3	1	8
<b>Avg. Days on Market</b>	\$ 148	584	128	436	766	0	20	0	380	36	275
<b>High Price</b>	\$ 175,000	\$ 250,000	\$ 200,000	\$ 214,000	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 165,000	\$ 745,000	\$ 3,950,000
<b>Low Price</b>	\$ 135,000	\$ 250,000	\$ 65,000	\$ 59,500	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 75,000	\$ 745,000	\$ 250,000
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-39%	114%	-15%	-9%	None	-100%	None	-100%	-82%	-54%	None

## 2nd Quarter Farm-Land-Business Trends

<b>Median Price</b>	-40%	194%	-38%	-9%	None	-100%	None	-100%	-78%	-34%	None
<b>Total Volume</b>	84%	-29%	28%	82%	None	-100%	None	-100%	-46%	-94%	None
<b>Number Sold</b>	200%	-67%	50%	100%	None	-100%	None	-100%	200%	-88%	None
<b>Avg. Days on Market</b>	-75%	356%	-71%	-43%	None	-100%	None	-100%	956%	-87%	None
<b>High Price</b>	-30%	25%	-7%	43%	None	-100%	None	-100%	-78%	-81%	None
<b>Low Price</b>	-46%	285%	9%	-60%	None	-100%	None	-100%	-90%	198%	None

<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>											
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ -	\$ 285,350	\$ 564,000	\$ 252,500	\$ 2,750,000	\$ 208,485	\$ -	\$ -	\$ -	\$ 797,500	\$ 458,000
<b>Median Price</b>	\$ -	\$ 285,350	\$ 564,000	\$ 252,500	\$ 2,750,000	\$ 208,485	\$ -	\$ -	\$ -	\$ 797,500	\$ 458,000
<b>Total Volume</b>	\$ -	\$ 570,700	\$ 1,128,000	\$ 505,000	\$ 2,750,000	\$ 416,970	\$ -	\$ -	\$ -	\$ 1,595,000	\$ 916,000
<b>Number Sold</b>	0	2	2	2	1	2	0	0	0	2	2
<b>Avg. Days on Market</b>	0	61	106	541	1494	422	0	0	0	359	117
<b>High Price</b>	\$ -	\$ 289,000	\$ 1,000,000	\$ 300,000	\$ 2,750,000	\$ 260,000	\$ -	\$ -	\$ -	\$ 1,290,000	\$ 600,000
<b>Low Price</b>	\$ -	\$ 281,700	\$ 128,000	\$ 205,000	\$ 2,750,000	\$ 156,970	\$ -	\$ -	\$ -	\$ 305,000	\$ 316,000

<b>Percent Change from Previous Year</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	-49%	123%	-91%	1219%	None	None	None	-100%	74%	None
<b>Median Price</b>	-100%	-49%	123%	-91%	1219%	None	None	None	-100%	74%	None
<b>Total Volume</b>	-100%	-49%	123%	-82%	560%	None	None	None	-100%	74%	None
<b>Number Sold</b>	-100%	0%	0%	100%	-50%	None	None	None	-100%	0%	None
<b>Avg. Days on Market</b>	-100%	-42%	-80%	-64%	254%	None	None	None	-100%	207%	None
<b>High Price</b>	-100%	-71%	233%	-89%	958%	None	None	None	-100%	115%	None
<b>Low Price</b>	-100%	120%	-38%	-93%	1652%	None	None	None	-100%	-3%	None

<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>											
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 25,450	\$ 74,250	\$ 23,000	\$ 19,000	\$ 22,000	\$ -	\$ 39,750	\$ -	\$ -	\$ 49,000	\$ 38,735
<b>Median Price</b>	\$ 29,250	\$ 74,250	\$ 23,000	\$ 19,000	\$ 22,000	\$ -	\$ 39,750	\$ -	\$ -	\$ 49,000	\$ 38,735
<b>Total Volume</b>	\$ 127,250	\$ 148,500	\$ 23,000	\$ 19,000	\$ 22,000	\$ -	\$ 79,500	\$ -	\$ -	\$ 49,000	\$ 77,470
<b>Number Sold</b>	5	2	1	1	1	0	2	0	0	1	2
<b>Avg. Days on Market</b>	91	58	96	230	77	0	63	0	0	70	108
<b>High Price</b>	\$ 48,500	\$ 113,500	\$ 23,000	\$ 19,000	\$ 22,000	\$ -	\$ 57,000	\$ -	\$ -	\$ 49,000	\$ 44,900
<b>Low Price</b>	\$ 5,000	\$ 35,000	\$ 23,000	\$ 19,000	\$ 22,000	\$ -	\$ 22,500	\$ -	\$ -	\$ 49,000	\$ 32,570

<b>Percent Change from Previous Year</b>											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-66%	223%	21%	-14%	None	-100%	None	None	-100%	27%	None
<b>Median Price</b>	-61%	223%	21%	-14%	None	-100%	None	None	-100%	27%	None
<b>Total Volume</b>	-14%	546%	21%	-14%	None	-100%	None	None	-100%	-37%	None
<b>Number Sold</b>	150%	100%	0%	0%	None	-100%	None	None	-100%	-50%	None
<b>Avg. Days on Market</b>	57%	-40%	-58%	199%	None	-100%	None	None	-100%	-35%	None
<b>High Price</b>	-57%	393%	21%	-14%	None	-100%	None	None	-100%	9%	None
<b>Low Price</b>	-86%	52%	21%	-14%	None	-100%	None	None	-100%	50%	None

## 2nd Quarter Farm-Land-Business Trends

	<i>Business &amp; Income (La Plata County Combined) Multi-Family</i>										
	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2
<b>Average Price</b>	\$ 379,100	\$ 728,125	\$ 497,000	\$ 477,166	\$ 415,500	\$ 399,000	\$ -	\$ -	\$ 396,333	\$ -	\$ 425,000
<b>Median Price</b>	\$ 342,300	\$ 556,250	\$ 497,000	\$ 514,000	\$ 400,000	\$ 399,000	\$ -	\$ -	\$ 475,000	\$ -	\$ 425,000
<b>Total Volume</b>	\$ 1,137,300	\$ 2,912,500	\$ 497,000	\$ 1,431,500	\$ 2,077,500	\$ 399,000	\$ -	\$ -	\$ 1,189,000	\$ -	\$ 425,000
<b>Number Sold</b>	3	4	1	2	5	1	0	0	3	0	1
<b>Avg. Days on Market</b>	410	64	82	41	172	70	0	0	153	0	59
<b>High Price</b>	\$ 515,000	\$ 1,350,000	\$ 497,000	\$ 527,500	\$ 575,000	\$ 399,000	\$ -	\$ -	\$ 525,000	\$ -	\$ 425,000
<b>Low Price</b>	\$ 280,000	\$ 450,000	\$ 497,000	\$ 390,000	\$ 342,500	\$ 399,000	\$ -	\$ -	\$ 189,000	\$ -	\$ 425,000
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-48%	47%	4%	15%	4%	None	None	-100%	None	-100%	None
<b>Median Price</b>	-38%	12%	-3%	29%	0%	None	None	-100%	None	-100%	None
<b>Total Volume</b>	-61%	486%	-65%	-31%	421%	None	None	-100%	None	-100%	None
<b>Number Sold</b>	-25%	300%	-50%	-60%	400%	None	None	-100%	None	-100%	None
<b>Avg. Days on Market</b>	541%	-22%	100%	-76%	146%	None	None	-100%	None	-100%	None
<b>High Price</b>	-62%	172%	-6%	-8%	44%	None	None	-100%	None	-100%	None
<b>Low Price</b>	-38%	-9%	27%	14%	-14%	None	None	-100%	None	-100%	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2nd Qtr Fractional Trends

<b>1/8 Share Fractional - RESORT</b>									
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>
<b>Average Price</b>	\$ -	\$ 80,455	\$ -	\$ 217,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 787,000
<b>Median Price</b>	\$ -	\$ 80,455	\$ -	\$ 217,000	\$ -	\$ -	\$ 279,900	\$ 346,500	\$ 787,000
<b>Total Volume</b>	\$ -	\$ 160,910	\$ -	\$ 434,000	\$ -	\$ -	\$ 279,900	\$ 559,800	\$ 1,574,000
<b>Number Sold</b>	0	2	0	2	0	0	1	2	2
<b>Avg. Days on Market</b>	0	132	0	47	0	0	451	390	410
<b>High Price</b>	\$ -	\$ 87,500	\$ -	\$ 219,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 899,000
<b>Low Price</b>	\$ -	\$ 73,410	\$ -	\$ 215,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 675,000
<b>Percent Change from Previous Year</b>									
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	-100%	None	-100%	None	None	-100%	0%	-64%	None
<b>Median Price</b>	-100%	None	-100%	None	None	-100%	-19%	-56%	None
<b>Total Volume</b>	-100%	None	-100%	None	None	-100%	-50%	-64%	None
<b>Number Sold</b>	-100%	None	-100%	None	None	-100%	-50%	0%	None
<b>Avg. Days on Market</b>	-100%	None	-100%	None	None	-100%	16%	-5%	None
<b>High Price</b>	-100%	None	-100%	None	None	-100%	0%	-69%	None
<b>Low Price</b>	-100%	None	-100%	None	None	-100%	0%	-59%	None
<b>1/4 Share Fractional - Resort</b>									
	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>	<b>2010 Q2</b>	<b>2009 Q2</b>	<b>2008 Q2</b>
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 437,952
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 285,000
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 4,817,480
<b>Number Sold</b>	0	0	0	0	1	1	0	0	11
<b>Avg. Days on Market</b>	0	0	0	0	120	196	0	0	286
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 935,000
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 75,000
<b>Percent Change from Previous Year</b>									
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	None	None	None	-100%	236%	None	None	-100%	None
<b>Median Price</b>	None	None	None	-100%	236%	None	None	-100%	None
<b>Total Volume</b>	None	None	None	-100%	236%	None	None	-100%	None
<b>Number Sold</b>	None	None	None	-100%	0%	None	None	-100%	None
<b>Avg. Days on Market</b>	None	None	None	-100%	-39%	None	None	-100%	None
<b>High Price</b>	None	None	None	-100%	236%	None	None	-100%	None
<b>Low Price</b>	None	None	None	-100%	236%	None	None	-100%	None

**\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.**

**\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.**

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

### 3rd Quarter Trends -- 3rd Qtr Residential

	<b>Durango In Town Homes</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 518,946	\$452,924	\$442,855	\$431,600	\$384,596	\$368,163	\$373,614	\$434,472	\$436,531	\$453,279	\$460,844
<b>Median Price</b>	\$ 487,500	\$434,525	\$378,000	\$382,500	\$340,000	\$362,500	\$325,000	\$346,500	\$394,900	\$460,000	\$436,050
<b>Total Volume</b>	\$ 26,985,216	\$23,552,050	\$25,685,647	\$23,306,449	\$18,460,644	\$17,671,850	\$10,834,819	\$11,730,770	\$15,278,599	\$19,944,300	\$19,816,294
<b>Number Sold</b>	52	52	58	54	48	48	29	27	35	44	43
<b>Avg. Days on Market</b>	89	100	111	116	158	166	194	213	148	133	132
<b>High Price</b>	\$ 1,080,000	\$796,000	\$1,225,000	\$864,000	\$645,000	\$659,500	\$970,000	\$900,000	\$900,000	\$1,253,500	\$730,000
<b>Low Price</b>	\$ 230,000	\$190,000	\$260,000	\$225,000	\$142,400	\$165,000	\$100,000	\$200,000	\$255,000	\$220,000	\$290,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	15%	2%	3%	12%	4%	-1%	-14%	0%	-4%	-2%	None
<b>Median Price</b>	12%	15%	-1%	13%	-6%	12%	-6%	-12%	-14%	5%	None
<b>Total Volume</b>	15%	-8%	10%	26%	4%	63%	-8%	-23%	-23%	1%	None
<b>Number Sold</b>	0%	-10%	7%	13%	0%	66%	7%	-23%	-20%	2%	None
<b>Avg. Days on Market</b>	-11%	-10%	-4%	-27%	-5%	-14%	-9%	44%	11%	1%	None
<b>High Price</b>	36%	-35%	42%	34%	-2%	-32%	8%	0%	-28%	72%	None
<b>Low Price</b>	21%	-27%	16%	58%	-14%	65%	-50%	-22%	16%	-24%	None
	<b>Bayfield In Town Homes</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 262,705	\$ 272,430	\$ 243,553	\$ 256,289	\$ 220,464	\$ 221,229	\$ 238,867	\$246,541	\$331,733	\$282,300	\$306,440
<b>Median Price</b>	\$ 265,000	\$ 282,000	\$ 252,500	\$ 265,000	\$ 223,800	\$ 244,000	\$ 245,000	\$242,573	\$320,000	\$260,700	\$306,000
<b>Total Volume</b>	\$ 4,465,999	\$ 8,172,900	\$ 3,409,750	\$ 4,869,500	\$ 3,086,500	\$ 2,654,750	\$ 2,627,539	\$3,698,128	\$4,976,000	\$2,258,400	\$3,064,400
<b>Number Sold</b>	17	30	14	19	14	12	11	15	15	8	10
<b>Avg. Days on Market</b>	78	75	90	111	133	97	143	157	108	115	139
<b>High Price</b>	\$ 332,700	\$ 420,000	\$ 295,000	\$ 382,500	\$ 310,000	\$ 290,000	\$ 305,000	\$295,900	\$465,000	\$396,000	\$380,000
<b>Low Price</b>	\$ 147,000	\$ 75,000	\$ 165,000	\$ 60,000	\$ 87,000	\$ 110,250	\$ 169,900	\$202,400	\$239,000	\$220,000	\$232,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-4%	11.86%	-4.97%	16.25%	-0.35%	-7.38%	-3.11%	-25.68%	17.51%	-7.88%	None
<b>Median Price</b>	-6%	11.68%	-4.72%	18.41%	-8.28%	-0.41%	1.00%	-24.20%	22.75%	-14.80%	None
<b>Total Volume</b>	-45%	139.69%	-29.98%	57.77%	16.26%	1.04%	-28.95%	-25.68%	120.33%	-26.30%	None
<b>Number Sold</b>	-43%	114.29%	-26.32%	35.71%	16.67%	9.09%	-26.67%	0.00%	87.50%	-20.00%	None
<b>Avg. Days on Market</b>	4%	-16.67%	-18.92%	-16.54%	37.11%	-32.17%	-8.92%	45.37%	-6.09%	-17.27%	None
<b>High Price</b>	-21%	42.37%	-22.88%	23.39%	6.90%	-4.92%	3.08%	-36.37%	17.42%	4.21%	None
<b>Low Price</b>	96%	-54.55%	175.00%	-31.03%	-21.09%	-35.11%	-16.06%	-15.31%	8.64%	-5.17%	None

### 3rd Quarter Trends -- 3rd Qtr Residential

	<b>Ignacio In Town Homes</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 197,333	\$ -	\$ 158,315
<b>Median Price</b>	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 210,000	\$ -	\$ 158,315
<b>Total Volume</b>	\$ -	\$ 324,000	\$ 454,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 592,000	\$ -	\$ 316,630
<b>Number Sold</b>	0	2	2	0	0	1	1	1	3	0	2
<b>Avg. Days on Market</b>	0	152	83	0	0	858	205	176	85	0	56
<b>High Price</b>	\$ -	\$ 192,000	\$ 299,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 215,000	\$ -	\$ 173,630
<b>Low Price</b>	\$ -	\$ 132,000	\$ 155,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 167,000	\$ -	\$ 143,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	-29%	None	None	-100%	-72%	29%	-24%	None	-100%	None
<b>Median Price</b>	-100%	-29%	None	None	-100%	-72%	29%	-29%	None	-100%	None
<b>Total Volume</b>	-100%	-29%	None	None	-100%	-72%	29%	-75%	None	-100%	None
<b>Number Sold</b>	-100%	0%	None	None	-100%	0%	0%	-67%	None	-100%	None
<b>Avg. Days on Market</b>	-100%	83%	None	None	-100%	319%	16%	107%	None	-100%	None
<b>High Price</b>	-100%	-36%	None	None	-100%	-72%	29%	-30%	None	-100%	None
<b>Low Price</b>	-100%	-15%	None	None	-100%	-72%	29%	-10%	None	-100%	None
	<b>Country Homes - La Plata County Combined</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 501,331	\$ 398,475	\$ 442,773	\$ 358,141	\$ 376,838	\$ 418,798	\$ 410,996	\$ 377,180	\$ 422,881	\$ 459,286	\$ 429,347
<b>Median Price</b>	\$ 365,000	\$ 356,000	\$ 353,750	\$ 315,000	\$ 339,000	\$ 344,950	\$ 352,500	\$ 300,000	\$ 367,800	\$ 379,450	\$ 341,500
<b>Total Volume</b>	\$ 93,749,025	\$ 67,342,310	\$ 65,530,550	\$ 52,646,842	\$ 46,351,130	\$ 37,691,603	\$ 28,769,750	\$ 27,907,663	\$ 33,407,615	\$ 56,033,000	\$ 54,527,149
<b>Number Sold</b>	\$ 187	169	148	147	123	90	70	74	79	122	127
<b>Avg. Days on Market</b>	\$ 131	123	137	152	153	164	186	192	164	150	130
<b>High Price</b>	\$ 11,000,000	\$ 1,999,875	\$ 2,970,000	\$ 1,426,210	\$ 1,750,000	\$ 2,450,000	\$ 1,350,000	\$ 1,825,000	\$ 1,375,000	\$ 2,425,000	\$ 2,100,000
<b>Low Price</b>	\$ 75,500	\$ 40,000	\$ 70,000	\$ 47,900	\$ 60,000	\$ 117,000	\$ 40,000	\$ 120,000	\$ 112,500	\$ 88,000	\$ 55,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	26%	-10%	24%	-5%	-10%	2%	9%	-11%	-8%	7%	None
<b>Median Price</b>	3%	1%	12%	-7%	-2%	-2%	18%	-18%	-3%	11%	None
<b>Total Volume</b>	39%	3%	24%	14%	23%	31%	3%	-16%	-40%	3%	None
<b>Number Sold</b>	11%	14%	1%	20%	37%	29%	-5%	-6%	-35%	-4%	None
<b>Avg. Days on Market</b>	7%	-10%	-10%	-1%	-7%	-12%	-3%	17%	9%	15%	None
<b>High Price</b>	450%	-33%	108%	-19%	-29%	81%	-26%	33%	-43%	15%	None
<b>Low Price</b>	89%	-43%	46%	-20%	-49%	193%	-67%	7%	28%	60%	None

### 3rd Quarter Trends -- 3rd Qtr Residential

	<b>Country Homes - Durango</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 583,940	\$454,652	\$487,338	\$406,840	\$418,606	\$464,580	\$451,733	\$453,563	\$495,402	\$532,361	\$502,008
<b>Median Price</b>	\$ 432,000	\$395,000	\$400,000	\$374,000	\$370,000	\$380,000	\$387,375	\$389,000	\$442,000	\$444,500	\$449,900
<b>Total Volume</b>	\$ 68,321,075	\$53,649,010	\$50,195,840	\$39,463,517	\$37,256,010	\$30,662,324	\$24,393,600	\$19,956,775	\$24,770,115	\$36,200,600	\$42,168,749
<b>Number Sold</b>	\$ 117	118	103	97	89	66	54	44	50	68	84
<b>Avg. Days on Market</b>	\$ 127	118	125	147	148	168	182	246	175	149	135
<b>High Price</b>	\$ 11,000,000	\$1,999,875	\$2,970,000	\$1,426,210	\$1,750,000	\$2,450,000	\$1,350,000	\$1,825,000	\$1,375,000	\$2,425,000	\$2,100,000
<b>Low Price</b>	\$ 95,000	\$105,000	\$48,550	\$47,900	\$115,000	\$130,000	\$40,000	\$130,000	\$220,000	\$146,000	\$122,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	28%	-6.71%	19.79%	-2.81%	-9.90%	2.84%	-0.40%	-8.45%	-6.94%	6.05%	None
<b>Median Price</b>	9%	-1.25%	6.95%	1.08%	-2.63%	-1.90%	-0.42%	-11.99%	-0.56%	-1.20%	None
<b>Total Volume</b>	27%	6.88%	27.20%	5.93%	21.50%	25.70%	22.23%	-19.43%	-31.58%	-14.15%	None
<b>Number Sold</b>	-1%	14.56%	6.19%	8.99%	34.85%	22.22%	22.73%	-12.00%	-26.47%	-19.05%	None
<b>Avg. Days on Market</b>	8%	-5.60%	-14.97%	-0.68%	-11.90%	-7.69%	-26.02%	40.57%	17.45%	10.37%	None
<b>High Price</b>	450%	-32.66%	108.24%	-18.50%	-28.57%	81.48%	-26.03%	32.73%	-43.30%	15.48%	None
<b>Low Price</b>	-10%	116.27%	1.36%	-58.35%	-11.54%	225.00%	-69.23%	-40.91%	50.68%	19.67%	None
	<b>Country Homes - Bayfield</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 381,462	\$260,319	\$376,592	\$277,843	\$240,081	\$252,348	\$322,377	\$243,725	\$317,973	\$369,628	\$307,060
<b>Median Price</b>	\$ 302,250	\$253,500	\$242,000	\$276,000	\$209,160	\$246,000	\$295,000	\$224,000	\$278,000	\$312,000	\$280,000
<b>Total Volume</b>	\$ 19,836,050	\$8,069,900	\$9,791,400	\$10,280,224	\$6,242,120	\$4,542,279	\$3,546,150	\$4,874,500	\$6,041,500	\$15,524,400	\$7,676,500
<b>Number Sold</b>	52	31	26	37	26	18	11	20	19	42	25
<b>Avg. Days on Market</b>	99	109	147	148	170	163	220	118	122	136	128
<b>High Price</b>	\$ 4,600,000	\$440,000	\$1,370,000	\$745,000	\$855,000	\$730,000	\$660,000	\$485,000	\$636,000	\$940,000	\$725,000
<b>Low Price</b>	\$ 85,000	\$147,500	\$120,000	\$91,000	\$60,000	\$117,000	\$138,000	\$120,000	\$112,500	\$189,000	\$155,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	47%	-30.88%	35.54%	15.73%	-4.86%	-21.72%	32.27%	-23.35%	-13.97%	20.38%	None
<b>Median Price</b>	19%	4.75%	-12.32%	31.96%	-14.98%	-16.61%	31.70%	-19.42%	-10.90%	11.43%	None
<b>Total Volume</b>	146%	-17.58%	-4.75%	64.69%	37.42%	28.09%	-27.25%	-19.32%	-61.08%	102.23%	None
<b>Number Sold</b>	68%	19.23%	-29.73%	42.31%	44.44%	63.64%	-45.00%	5.26%	-54.76%	68.00%	None
<b>Avg. Days on Market</b>	-9%	-25.85%	-0.68%	-12.94%	4.29%	-25.91%	86.44%	-3.28%	-10.29%	6.25%	None
<b>High Price</b>	945%	-67.88%	83.89%	-12.87%	17.12%	10.61%	36.08%	-23.74%	-32.34%	29.66%	None
<b>Low Price</b>	-42%	22.92%	31.87%	51.67%	-48.72%	-15.22%	15.00%	6.67%	-40.48%	21.94%	None

### 3rd Quarter Trends -- 3rd Qtr Residential

	<b>Country Homes - Ignacio</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 285,380	\$ 258,055	\$ 223,928	\$ 215,500	\$ -	\$ 315,000	\$ 212,000	\$348,177	\$266,000	\$ 88,000	\$269,937
<b>Median Price</b>	\$ 240,000	\$ 200,000	\$ 201,500	\$ 188,150	\$ -	\$ 315,000	\$ 242,000	\$297,000	\$270,000	\$ 88,000	\$212,750
<b>Total Volume</b>	\$ 1,426,900	\$ 2,322,500	\$ 1,567,500	\$ 1,293,301	\$ -	\$ 315,000	\$ 636,000	\$1,740,888	\$1,330,000	\$ 88,000	\$1,079,750
<b>Number Sold</b>	5	9	7	6	0	1	3	5	5	1	4
<b>Avg. Days on Market</b>	236	109	184	140	0	150	173	127	199	354	84
<b>High Price</b>	\$ 420,000	\$ 450,000	\$ 420,000	\$ 372,000	\$ -	\$ 315,000	\$ 255,000	\$525,000	\$320,000	\$ 88,000	\$456,750
<b>Low Price</b>	\$ 199,900	\$ 162,500	\$ 89,000	\$ 115,000	\$ -	\$ 315,000	\$ 139,000	\$220,000	\$182,000	\$ 88,000	\$197,500
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	11%	15%	4%	None	-100%	49%	-39%	31%	202%	-67%	None
<b>Median Price</b>	20%	-1%	7%	None	-100%	30%	-19%	10%	207%	-59%	None
<b>Total Volume</b>	-39%	48%	21%	None	-100%	-50%	-63%	31%	1411%	-92%	None
<b>Number Sold</b>	-44%	29%	17%	None	-100%	-67%	-40%	0%	400%	-75%	None
<b>Avg. Days on Market</b>	117%	-41%	31%	None	-100%	-13%	36%	-36%	-44%	321%	None
<b>High Price</b>	-7%	7%	13%	None	-100%	24%	-51%	64%	264%	-81%	None
<b>Low Price</b>	23%	83%	-23%	None	-100%	127%	-37%	21%	107%	-55%	None
	<b>Country Homes - Vallecito</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>		
<b>Average Price</b>	\$ 320,384	\$ 300,081	\$ 331,317	\$ 229,971	\$ 256,625	\$ 434,400	\$ 97,000	\$267,100	\$253,200		
<b>Median Price</b>	\$ 295,000	\$ 325,000	\$ 268,280	\$ 262,000	\$ 324,500	\$ 385,000	\$ 97,000	\$175,000	\$189,000		
<b>Total Volume</b>	\$ 4,165,000	\$ 3,300,900	\$ 3,975,810	\$ 1,609,800	\$ 2,853,000	\$ 2,172,000	\$ 194,000	\$1,335,500	\$1,266,000		
<b>Number Sold</b>	13	11	12	7	8	5	2	5	5		
<b>Avg. Days on Market</b>	253	230	188	255	154	110	117	79	169		
<b>High Price</b>	\$ 560,000	\$ 595,000	\$ 785,000	\$ 392,000	\$ 825,000	\$ 660,000	\$ 102,000	\$450,000	\$549,000		
<b>Low Price</b>	\$ 75,500	\$ 40,000	\$ 70,000	\$ 96,000	\$ 75,000	\$ 230,000	\$ 92,000	\$125,000	\$134,000		
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>		
<b>Average Price</b>	7%	-9%	44%	-10%	-41%	348%	-64%	5%	None		
<b>Median Price</b>	-9%	21%	2%	-19%	-16%	297%	-45%	-7%	None		
<b>Total Volume</b>	26%	-17%	147%	-44%	31%	1020%	-85%	5%	None		
<b>Number Sold</b>	18%	-8%	71%	-13%	60%	150%	-60%	0%	None		
<b>Avg. Days on Market</b>	10%	22%	-26%	66%	40%	-6%	48%	-53%	None		
<b>High Price</b>	-6%	-24%	100%	-52%	25%	547%	-77%	-18%	None		
<b>Low Price</b>	89%	-43%	-27%	28%	-67%	150%	-26%	-7%	None		



### 3rd Quarter Trends -- 3rd Qtr Residential

	<b>Country Homes - Durango Mountain Area</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 396,666	\$ 556,000	\$ 679,454	\$ 600,444	\$ 435,875	\$ 545,668	\$ 1,337,250	\$ 1,213,666	\$ 372,500	\$ 987,200	\$ 756,500
<b>Median Price</b>	\$ 367,500	\$ 600,000	\$ 629,000	\$ 575,000	\$ 469,000	\$ 445,450	\$ 1,337,250	\$ 1,036,000	\$ 372,500	\$ 578,000	\$ 756,500
<b>Total Volume</b>	\$ 2,380,000	\$ 3,892,000	\$ 7,474,000	\$ 5,404,000	\$ 1,743,500	\$ 4,365,348	\$ 2,674,500	\$ 3,641,000	\$ 372,500	\$ 4,936,000	\$ 1,513,000
<b>Number Sold</b>	6	7	11	9	4	8	2	3	1	5	2
<b>Avg. Days on Market</b>	174	171	192	258	201	405	170	202	580	354	292
<b>High Price</b>	\$ 725,000	\$ 970,000	\$ 1,660,000	\$ 950,000	\$ 690,000	\$ 1,100,000	\$ 2,450,000	\$ 1,650,000	\$ 372,500	\$ 2,500,000	\$ 1,000,000
<b>Low Price</b>	\$ 140,000	\$ 129,000	\$ 250,000	\$ 400,000	\$ 115,500	\$ 209,500	\$ 224,500	\$ 955,000	\$ 372,500	\$ 285,000	\$ 513,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-29%	-18%	13%	38%	-20%	-59%	10%	226%	-62%	30%	None
<b>Median Price</b>	-39%	-5%	9%	23%	5%	-67%	29%	178%	-36%	-24%	None
<b>Total Volume</b>	-39%	-48%	38%	210%	-60%	63%	-27%	877%	-92%	226%	None
<b>Number Sold</b>	-14%	-36%	22%	125%	-50%	300%	-33%	200%	-80%	150%	None
<b>Avg. Days on Market</b>	2%	-11%	-26%	28%	-50%	138%	-16%	-65%	64%	21%	None
<b>High Price</b>	-25%	-42%	75%	38%	-37%	-55%	48%	343%	-85%	150%	None
<b>Low Price</b>	9%	-48%	-38%	246%	-45%	-7%	-76%	156%	31%	-44%	None
	<b>Condo/Townhomes - Durango</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 303,723	\$ 309,488	\$ 283,114	\$ 246,632	\$ 277,976	\$ 240,887	\$ 293,294	\$ 254,703	\$ 261,320	\$ 276,397	\$ 285,881
<b>Median Price</b>	\$ 277,000	\$ 308,500	\$ 265,000	\$ 204,500	\$ 246,250	\$ 227,000	\$ 269,500	\$ 248,000	\$ 226,200	\$ 230,000	\$ 266,500
<b>Total Volume</b>	\$ 17,919,675	\$ 21,973,675	\$ 16,137,550	\$ 16,524,403	\$ 11,675,009	\$ 7,949,300	\$ 10,265,300	\$ 5,348,770	\$ 17,769,777	\$ 20,729,783	\$ 12,578,781
<b>Number Sold</b>	59	71	57	67	42	33	35	21	68	75	44
<b>Avg. Days on Market</b>	109	125	137	172	180	200	206	239	177	90	239
<b>High Price</b>	\$ 589,900	\$ 689,000	\$ 625,000	\$ 1,100,000	\$ 610,000	\$ 395,000	\$ 535,000	\$ 449,000	\$ 720,000	\$ 670,000	\$ 499,000
<b>Low Price</b>	\$ 96,500	\$ 109,000	\$ 83,500	\$ 97,500	\$ 94,500	\$ 77,500	\$ 132,500	\$ 115,000	\$ 110,000	\$ 104,500	\$ 105,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-2%	9.32%	14.79%	-11.28%	15.40%	-17.87%	15.15%	-2.53%	-5.45%	-3.32%	None
<b>Median Price</b>	-10%	16.42%	29.58%	-16.95%	8.48%	-15.77%	8.67%	9.64%	-1.65%	-13.70%	None
<b>Total Volume</b>	-18%	36.16%	-2.34%	41.54%	46.87%	-22.56%	91.92%	-69.90%	-14.28%	64.80%	None
<b>Number Sold</b>	-17%	24.56%	-14.93%	59.52%	27.27%	-5.71%	66.67%	-69.12%	-9.33%	70.45%	None
<b>Avg. Days on Market</b>	-13%	-8.76%	-20.35%	-4.44%	-10.00%	-2.91%	-13.81%	35.03%	96.67%	-62.34%	None
<b>High Price</b>	-14%	10.24%	-43.18%	80.33%	54.43%	-26.17%	19.15%	-37.64%	7.46%	34.27%	None
<b>Low Price</b>	-11%	30.54%	-14.36%	3.17%	21.94%	-41.51%	15.22%	4.55%	5.26%	-0.48%	None

### 3rd Quarter Trends -- 3rd Qtr Residential

Condo/Townhomes - Bayfield											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 216,633	\$ 204,500	\$ 203,975	\$ 177,740	\$ 149,750	\$ 168,002	\$ 150,875	\$ -	\$ 250,487	\$ 223,000	\$ -
<b>Median Price</b>	\$ 219,000	\$ 204,500	\$ 203,975	\$ 181,000	\$ 149,750	\$ 175,500	\$ 150,875	\$ -	\$ 250,487	\$ 223,000	\$ -
<b>Total Volume</b>	\$ 649,900	\$ 409,000	\$ 203,975	\$ 533,220	\$ 299,500	\$ 504,007	\$ 301,750	\$ -	\$ 500,975	\$ 223,000	\$ -
<b>Number Sold</b>	3	2	1	3	2	3	2	0	2	1	0
<b>Avg. Days on Market</b>	74	111	98	172	194	49	113	0	170	995	0
<b>High Price</b>	\$ 240,900	\$ 212,000	\$ 203,975	\$ 181,500	\$ 155,500	\$ 180,000	\$ 161,750	\$ -	\$ 255,975	\$ 223,000	\$ -
<b>Low Price</b>	\$ 190,000	\$ 197,000	\$ 203,975	\$ 170,720	\$ 144,000	\$ 148,507	\$ 140,000	\$ -	\$ 245,000	\$ 223,000	\$ -
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	6%	0%	15%	19%	-11%	11%	None	-100%	12%	None	
<b>Median Price</b>	7%	0%	13%	21%	-15%	16%	None	-100%	12%	None	
<b>Total Volume</b>	59%	101%	-62%	78%	-41%	67%	None	-100%	125%	None	
<b>Number Sold</b>	50%	100%	-67%	50%	-33%	50%	None	-100%	100%	None	
<b>Avg. Days on Market</b>	-33%	13%	-43%	-11%	296%	-57%	None	-100%	-83%	None	
<b>High Price</b>	14%	4%	12%	17%	-14%	11%	None	-100%	15%	None	
<b>Low Price</b>	-4%	-3%	19%	19%	-3%	6%	None	-100%	10%	None	
Condo/Townhomes - Durango Mountain Area											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 317,201	\$ 194,452	\$ 300,527	\$ 325,103	\$ 258,098	\$ 172,650	\$ 346,245	\$ 316,695	\$ 465,263	\$ 332,583	\$ 286,397
<b>Median Price</b>	\$ 162,000	\$ 149,900	\$ 246,875	\$ 150,000	\$ 152,500	\$ 92,250	\$ 205,000	\$ 208,000	\$ 285,000	\$ 177,750	\$ 252,500
<b>Total Volume</b>	\$ 8,564,450	\$ 4,472,400	\$ 7,813,725	\$ 10,728,400	\$ 7,226,750	\$ 3,453,000	\$ 4,847,440	\$ 7,284,000	\$ 5,117,900	\$ 6,984,249	\$ 5,155,150
<b>Number Sold</b>	27	23	26	33	28	20	14	23	11	21	18
<b>Avg. Days on Market</b>	241	228	209	243	399	330	464	194	195	283	153
<b>High Price</b>	\$ 1,650,000	\$ 521,000	\$ 1,327,500	\$ 1,534,000	\$ 1,575,000	\$ 799,000	\$ 1,150,000	\$ 1,300,000	\$ 1,370,500	\$ 1,800,000	\$ 760,000
<b>Low Price</b>	\$ 49,000	\$ 35,000	\$ 39,900	\$ 38,900	\$ 22,500	\$ 20,000	\$ 40,000	\$ 65,000	\$ 50,000	\$ 72,500	\$ 70,000
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	63%	-35.30%	-7.56%	25.96%	49.49%	-50.14%	9.33%	-31.93%	39.89%	16.13%	None
<b>Median Price</b>	8%	-39.28%	64.58%	-1.64%	65.31%	-55.00%	-1.44%	-27.02%	60.34%	-29.60%	None
<b>Total Volume</b>	91%	-42.76%	-27.17%	48.45%	109.29%	-28.77%	-33.45%	42.32%	-26.72%	35.48%	None
<b>Number Sold</b>	17%	-11.54%	-21.21%	17.86%	40.00%	42.86%	-39.13%	109.09%	-47.62%	16.67%	None
<b>Avg. Days on Market</b>	6%	9.09%	-13.99%	-39.10%	20.91%	-28.88%	139.18%	-0.51%	-31.10%	84.97%	None
<b>High Price</b>	217%	-60.75%	-13.46%	-2.60%	97.12%	-30.52%	-11.54%	-5.14%	-23.86%	136.84%	None
<b>Low Price</b>	40%	-12.28%	2.57%	72.89%	12.50%	-50.00%	-38.46%	30.00%	-31.03%	3.57%	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

<b>Farm/Ranch (La Plata County Combined)</b>											
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$1,498,750	\$ 822,500
<b>Median Price</b>	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 800,000	\$ 550,000
<b>Total Volume</b>	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 346,500	\$ 950,000	\$5,995,000	\$2,467,500
<b>Number Sold</b>	1	0	0	0	0	0	0	1	1	4	3
<b>Avg. Days on Market</b>	138	0	0	0	0	0	0	139	100	127	105
<b>High Price</b>	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$4,080,000	\$1,425,000
<b>Low Price</b>	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 315,000	\$ 492,500
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	
<b>Average Price</b>	None	None	None	None	None	None	-100%	614%	-37%	82%	
<b>Median Price</b>	None	None	None	None	None	None	-100%	614%	19%	45%	
<b>Total Volume</b>	None	None	None	None	None	None	-100%	-64%	-84%	143%	
<b>Number Sold</b>	None	None	None	None	None	None	-100%	0%	-75%	33%	
<b>Avg. Days on Market</b>	None	None	None	None	None	None	-100%	39%	-21%	21%	
<b>High Price</b>	None	None	None	None	None	None	-100%	614%	-77%	186%	
<b>Low Price</b>	None	None	None	None	None	None	-100%	614%	202%	-36%	
<b>Land (InTown) Durango</b>											
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 237,450	\$ -	\$ 247,500	\$ 158,000	\$ 265,891	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 256,975
<b>Median Price</b>	\$ 244,950	\$ -	\$ 212,500	\$ 129,000	\$ 215,000	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 251,500
<b>Total Volume</b>	\$ 949,800	\$ -	\$ 742,500	\$ 1,422,000	\$ 1,861,240	\$ -	\$ 567,000	\$ 95,000	\$ -	\$ 400,000	\$1,027,900
<b>Number Sold</b>	4	0	3	9	7	0	2	1	0	2	4
<b>Avg. Days on Market</b>	768	0	978	270	390	0	588	864	0	240000	256
<b>High Price</b>	\$ 290,000	\$ -	\$ 400,000	\$ 330,000	\$ 853,240	\$ -	\$ 400,000	\$ 95,000	\$ -	\$ 205,000	\$ 340,000
<b>Low Price</b>	\$ 169,900	\$ -	\$ 130,000	\$ 98,000	\$ 48,000	\$ -	\$ 167,000	\$ 95,000	\$ -	\$ 195,000	\$ 184,900
<b>Percent Change from Previous Year</b>											
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	None	-100%	57%	-41%	None	-100%	198%	None	-100%	-22%	None
<b>Median Price</b>	None	-100%	65%	-40%	None	-100%	198%	None	-100%	-20%	None
<b>Total Volume</b>	None	-100%	-48%	-24%	None	-100%	497%	None	-100%	-61%	None
<b>Number Sold</b>	None	-100%	-67%	29%	None	-100%	100%	None	-100%	-50%	None
<b>Avg. Days on Market</b>	None	-100%	262%	-31%	None	-100%	-32%	None	-100%	93650%	None
<b>High Price</b>	None	-100%	21%	-61%	None	-100%	321%	None	-100%	-40%	None
<b>Low Price</b>	None	-100%	33%	104%	None	-100%	76%	None	-100%	5%	None

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<b>Land (In Town) Bayfield</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 49,000	\$ 44,750	\$ 24,000	\$ 77,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 73,716
<b>Median Price</b>	\$ 50,750	\$ 44,750	\$ 24,000	\$ 57,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 69,900
<b>Total Volume</b>	\$ 294,000	\$ 89,500	\$ 24,000	\$ 232,500	\$ -	\$ -	\$ 96,000	\$ -	\$ -	\$ 246,200	\$ 884,600
<b>Number Sold</b>	6	2	1	3	0	0	2	0	0	2	12
<b>Avg. Days on Market</b>	158	208	126	423	0	0	242	0	0	698	429
<b>High Price</b>	\$ 85,000	\$ 52,500	\$ 24,000	\$ 130,000	\$ -	\$ -	\$ 56,000	\$ -	\$ -	\$ 190,000	\$ 127,500
<b>Low Price</b>	\$ 26,000	\$ 37,000	\$ 24,000	\$ 45,000	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ 56,200	\$ 65,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	9%	86%	-69%	None	None	-100%	None	None	-100%	67%	None
<b>Median Price</b>	13%	86%	-58%	None	None	-100%	None	None	-100%	76%	None
<b>Total Volume</b>	228%	273%	-90%	None	None	-100%	None	None	-100%	-72%	None
<b>Number Sold</b>	200%	100%	-67%	None	None	-100%	None	None	-100%	-83%	None
<b>Avg. Days on Market</b>	-24%	65%	-70%	None	None	-100%	None	None	-100%	63%	None
<b>High Price</b>	62%	119%	-82%	None	None	-100%	None	None	-100%	49%	None
<b>Low Price</b>	-30%	54%	-47%	None	None	-100%	None	None	-100%	-14%	None
	<b>Land (In Town) Ignacio</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Number Sold</b>	0	0	0	0	0	0	0	0	0	0	1
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0	0	0	46
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>High Price</b>	None	None	None	None	None	None	None	None	None	-100%	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	None	-100%	None

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<i>Land (La Plata County Combined) Lots Under 1 Acre</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
<b>Average Price</b>	\$ 104,454	\$ 98,308	\$ 103,985	\$ 97,764	\$ 132,000	\$ 145,500	\$ 68,950	\$ 204,960	\$ 87,180	\$ 86,142	\$ 91,923
<b>Median Price</b>	\$ 112,500	\$ 99,750	\$ 121,500	\$ 90,000	\$ 130,000	\$ 131,000	\$ 68,950	\$ 159,900	\$ 60,000	\$ 67,000	\$ 56,000
<b>Total Volume</b>	\$ 1,149,000	\$ 1,376,320	\$ 727,900	\$ 1,368,700	\$ 1,188,000	\$ 582,000	\$ 137,900	\$ 1,024,800	\$ 435,900	\$ 603,000	\$ 1,195,000
<b>Number Sold</b>	11	14	7	14	9	4	2	5	5	7	13
<b>Avg. Days on Market</b>	254	275	369	217	222	172	94	367	181	202	117
<b>High Price</b>	\$ 175,000	\$ 170,000	\$ 223,000	\$ 395,000	\$ 205,000	\$ 310,000	\$ 116,900	\$ 400,000	\$ 225,000	\$ 180,000	\$ 195,000
<b>Low Price</b>	\$ 8,000	\$ 20,000	\$ 16,900	\$ 16,000	\$ 94,000	\$ 10,000	\$ 21,000	\$ 78,900	\$ 23,000	\$ 51,000	\$ 22,000
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
<b>Average Price</b>	6%	-5%	6%	-26%	-9%	111%	-66%	135%	1%	-6%	None
<b>Median Price</b>	13%	-18%	35%	-31%	-1%	90%	-57%	167%	-10%	20%	None
<b>Total Volume</b>	-17%	89%	-47%	15%	104%	322%	-87%	135%	-28%	-50%	None
<b>Number Sold</b>	-21%	100%	-50%	56%	125%	100%	-60%	0%	-29%	-46%	None
<b>Avg. Days on Market</b>	-8%	-25%	70%	-2%	29%	83%	-74%	103%	-10%	73%	None
<b>High Price</b>	3%	-24%	-44%	93%	-34%	165%	-71%	78%	25%	-8%	None
<b>Low Price</b>	-60%	18%	6%	-83%	840%	-52%	-73%	243%	-55%	132%	None
	<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
<b>Average Price</b>	\$ 113,045	\$ 95,229	\$ 126,616	\$ 100,122	\$ 147,800	\$ 154,275	\$ 142,942	\$ 245,200	\$ 231,000	\$ 156,932	\$ 188,799
<b>Median Price</b>	\$ 101,000	\$ 77,000	\$ 104,500	\$ 80,000	\$ 146,250	\$ 98,000	\$ 70,000	\$ 265,000	\$ 197,500	\$ 111,500	\$ 158,500
<b>Total Volume</b>	\$ 2,260,900	\$ 1,618,900	\$ 1,519,400	\$ 700,860	\$ 1,478,000	\$ 1,851,300	\$ 1,000,600	\$ 1,961,600	\$ 2,130,000	\$ 4,080,250	\$ 6,041,599
<b>Number Sold</b>	20	17	12	7	10	12	7	8	10	26	32
<b>Avg. Days on Market</b>	182	296	232	203	247	227	174	221	306	102	190
<b>High Price</b>	\$ 330,000	\$ 250,000	\$ 380,000	\$ 345,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 439,000	\$ 700,000
<b>Low Price</b>	\$ 5,500	\$ 19,900	\$ 10,500	\$ 3,500	\$ 27,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 50,000	\$ 35,000
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
<b>Average Price</b>	19%	-25%	26%	-32%	-4%	8%	-42%	6%	47%	-17%	None
<b>Median Price</b>	31%	-26%	31%	-45%	49%	40%	-74%	34%	77%	-30%	None
<b>Total Volume</b>	40%	7%	117%	-53%	-20%	85%	-49%	-8%	-48%	-32%	None
<b>Number Sold</b>	18%	42%	71%	-30%	-17%	71%	-13%	-20%	-62%	-19%	None
<b>Avg. Days on Market</b>	-39%	28%	14%	-18%	9%	30%	-21%	-28%	200%	-46%	None
<b>High Price</b>	32%	-34%	10%	11%	-59%	90%	-33%	13%	18%	-37%	None
<b>Low Price</b>	-72%	90%	200%	-87%	238%	-56%	-32%	-24%	-30%	43%	None

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<b>Land (La Plata County Combined) 10 to 34.99 Acres</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 184,191	\$ 211,166	\$ 225,600	\$ 220,000	\$ 293,714	\$ 232,500	\$ 40,000	\$ -	\$ 196,500	\$ 167,878	\$ 174,000
<b>Median Price</b>	\$ 174,250	\$ 190,500	\$ 174,000	\$ 220,000	\$ 215,000	\$ 145,000	\$ 40,000	\$ -	\$ 40,000	\$ 475,000	\$ 202,000
<b>Total Volume</b>	\$ 1,105,150	\$ 1,267,000	\$ 1,128,000	\$ 220,000	\$ 2,056,000	\$ 1,162,500	\$ 40,000	\$ -	\$ 589,500	\$ 1,175,150	\$ 870,000
<b>Number Sold</b>	6	6	5	1	7	5	1	0	3	7	5
<b>Avg. Days on Market</b>	241	376	170	1189	310	127	69	0	160	268	93
<b>High Price</b>	\$ 250,000	\$ 386,000	\$ 535,000	\$ 220,000	\$ 717,500	\$ 650,000	\$ 40,000	\$ -	\$ 526,500	\$ 250,000	\$ 260,000
<b>Low Price</b>	\$ 120,000	\$ 45,000	\$ 80,000	\$ 220,000	\$ 130,000	\$ 22,500	\$ 40,000	\$ -	\$ 23,000	\$ 76,900	\$ 25,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-13%	-6%	3%	-25%	26%	481%	None	-100%	17%	-4%	None
<b>Median Price</b>	-9%	9%	-21%	2%	48%	263%	None	-100%	-92%	135%	None
<b>Total Volume</b>	-13%	12%	413%	-89%	77%	2806%	None	-100%	-50%	35%	None
<b>Number Sold</b>	0%	20%	400%	-86%	40%	400%	None	-100%	-57%	40%	None
<b>Avg. Days on Market</b>	-36%	121%	-86%	284%	144%	84%	None	-100%	-40%	188%	None
<b>High Price</b>	-35%	-28%	143%	-69%	10%	1525%	None	-100%	111%	-4%	None
<b>Low Price</b>	167%	-44%	-64%	69%	478%	-44%	None	-100%	-70%	208%	None
	<b>Land (La Plata County Combined) 35 Acres +</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 198,937	\$ 209,645	\$ 428,166	\$ 139,071	\$ 185,800	\$ 239,062	\$ 133,765	\$ 227,333	\$ 263,500	\$ 399,250	\$ 338,431
<b>Median Price</b>	\$ 184,500	\$ 211,250	\$ 115,000	\$ 140,000	\$ 134,000	\$ 100,000	\$ 70,545	\$ 225,000	\$ 157,500	\$ 405,000	\$ 276,840
<b>Total Volume</b>	\$ 1,591,500	\$ 2,096,450	\$ 3,853,500	\$ 695,358	\$ 929,000	\$ 1,912,500	\$ 401,295	\$ 682,000	\$ 1,317,500	\$ 4,791,000	\$ 5,753,340
<b>Number Sold</b>	8	10	9	5	5	8	3	3	5	12	17
<b>Avg. Days on Market</b>	380	225	151	645	217	273	113	144	287	471	229
<b>High Price</b>	\$ 390,000	\$ 445,000	\$ 1,400,000	\$ 245,000	\$ 350,000	\$ 800,000	\$ 278,250	\$ 245,000	\$ 615,000	\$ 950,000	\$ 800,000
<b>Low Price</b>	\$ 30,000	\$ 45,000	\$ 22,000	\$ 20,000	\$ 90,000	\$ 45,000	\$ 52,500	\$ 212,000	\$ 105,000	\$ 67,000	\$ 83,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-5%	-51%	208%	-25%	-22%	79%	-41%	-14%	-34%	18%	None
<b>Median Price</b>	-13%	84%	-18%	4%	34%	42%	-69%	43%	-61%	46%	None
<b>Total Volume</b>	-24%	-46%	454%	-25%	-51%	377%	-41%	-48%	-73%	-17%	None
<b>Number Sold</b>	-20%	11%	80%	0%	-38%	167%	0%	-40%	-58%	-29%	None
<b>Avg. Days on Market</b>	69%	49%	-77%	197%	-21%	142%	-22%	-50%	-39%	106%	None
<b>High Price</b>	-12%	-68%	471%	-30%	-56%	188%	14%	-60%	-35%	19%	None
<b>Low Price</b>	-33%	105%	10%	-78%	100%	-14%	-75%	102%	57%	-19%	None

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<b>Land (La Plata County Combined) Durango Mountain Area</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 223,125	\$ 193,125	\$ 203,555	\$ 42,450	\$ 182,458	\$ 431,000	\$ 85,625	\$ 339,000	\$ 311,750	\$ 383,842	\$ 387,333
<b>Median Price</b>	\$ 151,000	\$ 202,500	\$ 160,000	\$ 42,450	\$ 178,875	\$ 192,500	\$ 85,625	\$ 339,000	\$ 298,500	\$ 422,000	\$ 412,500
<b>Total Volume</b>	\$ 1,785,000	\$ 772,500	\$ 1,832,000	\$ 84,900	\$ 1,094,750	\$ 2,155,000	\$ 171,250	\$ 339,000	\$ 1,247,000	\$ 2,686,900	\$ 4,648,000
<b>Number Sold</b>	8	4	9	2	6	5	2	1	4	7	12
<b>Avg. Days on Market</b>	189	262	256	148	524	100	213	1187	584	592	385
<b>High Price</b>	\$ 605,000	\$ 250,000	\$ 490,000	\$ 58,000	\$ 280,000	\$ 1,550,000	\$ 92,750	\$ 339,000	\$ 465,000	\$ 492,000	\$ 555,000
<b>Low Price</b>	\$ 100,000	\$ 117,500	\$ 91,800	\$ 26,900	\$ 90,000	\$ 80,000	\$ 78,500	\$ 339,000	\$ 185,000	\$ 230,000	\$ 180,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	16%	-5%	380%	-77%	-58%	403%	-75%	9%	-19%	-1%	None
<b>Median Price</b>	-25%	27%	277%	-76%	-7%	125%	-75%	14%	-29%	2%	None
<b>Total Volume</b>	131%	-58%	2058%	-92%	-49%	1158%	-49%	-73%	-54%	-42%	None
<b>Number Sold</b>	100%	-56%	350%	-67%	20%	150%	100%	-75%	-43%	-42%	None
<b>Avg. Days on Market</b>	-28%	2%	73%	-72%	424%	-53%	-82%	103%	-1%	54%	None
<b>High Price</b>	142%	-49%	745%	-79%	-82%	1571%	-73%	-27%	-5%	-11%	None
<b>Low Price</b>	-15%	28%	241%	-70%	13%	2%	-77%	83%	-20%	28%	None
	<b>Business &amp; Income (La Plata County Combined) Business Opportunities</b>										
	<b>2016 Q3</b>	<b>2015 Q3</b>	<b>2014 Q3</b>	<b>2013 Q3</b>	<b>2012 Q3</b>	<b>2011 Q3</b>	<b>2010 Q3</b>	<b>2009 Q3</b>	<b>2008 Q3</b>	<b>2007 Q3</b>	<b>2006 Q3</b>
<b>Average Price</b>	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 45,980
<b>Median Price</b>	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 42,000
<b>Total Volume</b>	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 493,000	\$ 28,000	\$ 739,466	\$ 260,000	\$ 90,000	\$ 229,900
<b>Number Sold</b>	1	1	0	1	0	2	1	2	1	2	5
<b>Avg. Days on Market</b>	82	490	0	90	0	138	119	441	44	144	115
<b>High Price</b>	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 383,000	\$ 28,000	\$ 475,000	\$ 260,000	\$ 55,000	\$ 60,000
<b>Low Price</b>	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 110,000	\$ 28,000	\$ 294,466	\$ 260,000	\$ 35,000	\$ 33,000
	<b>Percent Change from Previous Year</b>										
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	840%	None	-100%	None	-100%	780%	-93%	48%	478%	-2%	None
<b>Median Price</b>	840%	None	-100%	None	-100%	780%	-93%	48%	478%	7%	None
<b>Total Volume</b>	840%	None	-100%	None	-100%	1661%	-96%	184%	189%	-61%	None
<b>Number Sold</b>	0%	None	-100%	None	-100%	100%	-50%	100%	-50%	-60%	None
<b>Avg. Days on Market</b>	-83%	None	-100%	None	-100%	16%	-73%	902%	-69%	25%	None
<b>High Price</b>	840%	None	-100%	None	-100%	1268%	-94%	83%	373%	-8%	None
<b>Low Price</b>	840%	None	-100%	None	-100%	293%	-90%	13%	643%	6%	None

### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<i>Business &amp; Income (La Plata County Combined) Commercial Land</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
<b>Average Price</b>	\$ -	\$ 338,530	\$ 405,345	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,139,333	\$ 217,312
<b>Median Price</b>	\$ -	\$ 338,530	\$ 127,630	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,375,000	\$ 225,500
<b>Total Volume</b>	\$ -	\$ 338,530	\$ 3,242,760	\$ 1,125,000	\$ 137,500	\$ -	\$ 609,000	\$ -	\$2,613,000	\$3,418,000	\$ 869,250
<b>Number Sold</b>	0	1	8	1	1	0	2	0	1	3	4
<b>Avg. Days on Market</b>	0	86	135	1135	160	0	1061	0	100	254	1052
<b>High Price</b>	\$ -	\$ 338,530	\$ 1,350,000	\$ 1,125,000	\$ 137,500	\$ -	\$ 350,000	\$ -	\$2,613,000	\$1,750,000	\$ 255,000
<b>Low Price</b>	\$ -	\$ 338,530	\$ 17,500	\$ 1,125,000	\$ 137,500	\$ -	\$ 259,000	\$ -	\$2,615,000	\$ 293,000	\$ 163,250
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
<b>Average Price</b>	-100%	-16%	-64%	718%	None	-100%	None	-100%	129%	424%	None
<b>Median Price</b>	-100%	165%	-89%	718%	None	-100%	None	-100%	90%	510%	None
<b>Total Volume</b>	-100%	-90%	188%	718%	None	-100%	None	-100%	-24%	293%	None
<b>Number Sold</b>	-100%	-88%	700%	0%	None	-100%	None	-100%	-67%	-25%	None
<b>Avg. Days on Market</b>	-100%	-36%	-88%	609%	None	-100%	None	-100%	-61%	-76%	None
<b>High Price</b>	-100%	-75%	20%	718%	None	-100%	None	-100%	49%	586%	None
<b>Low Price</b>	-100%	1834%	-98%	718%	None	-100%	None	-100%	792%	79%	None



### 3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 47,450	\$ 45,466	\$ 16,500	\$ 22,300	\$ -	\$ -	\$ 28,933	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Median Price</b>	\$ 47,450	\$ 40,000	\$ 16,500	\$ 20,500	\$ -	\$ -	\$ 29,900	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Total Volume</b>	\$ 94,900	\$ 136,400	\$ 16,500	\$ 111,500	\$ -	\$ -	\$ 86,800	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Number Sold</b>	2	3	1	5	0	0	3	0	1	1	0
<b>Avg. Days on Market</b>	24	24	108	107	0	0	328	0	417	57	0
<b>High Price</b>	\$ 53,000	\$ 45,466	\$ 16,500	\$ 34,000	\$ -	\$ -	\$ 39,900	\$ -	\$ 17,000	\$ 40,500	\$ -
<b>Low Price</b>	\$ 41,900	\$ 136,400	\$ 16,500	\$ 16,000	\$ -	\$ -	\$ 17,000	\$ -	\$ 17,000	\$ 40,500	\$ -
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	4%	176%	-26%	None	None	-100%	None	-100%	-58%	None	None
<b>Median Price</b>	19%	142%	-20%	None	None	-100%	None	-100%	-58%	None	None
<b>Total Volume</b>	-30%	727%	-85%	None	None	-100%	None	-100%	-58%	None	None
<b>Number Sold</b>	-33%	200%	-80%	None	None	-100%	None	-100%	0%	None	None
<b>Avg. Days on Market</b>	0%	-78%	1%	None	None	-100%	None	-100%	632%	None	None
<b>High Price</b>	17%	176%	-51%	None	None	-100%	None	-100%	-58%	None	None
<b>Low Price</b>	-69%	727%	3%	None	None	-100%	None	-100%	-58%	None	None
	<b>Business &amp; Income (La Plata County Combined) Multi-Family</b>										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
<b>Average Price</b>	\$ 294,500	\$ 604,300	\$ 627,000	\$ 450,000	\$ 340,466	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
<b>Median Price</b>	\$ 294,500	\$ 597,900	\$ 627,000	\$ 450,000	\$ 329,000	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
<b>Total Volume</b>	\$ 589,000	\$ 1,812,900	\$ 627,000	\$ 450,000	\$ 1,021,400	\$ 295,000	\$ -	\$ -	\$ 935,000	\$ 1,357,900	\$ 460,000
<b>Number Sold</b>	2	3	1	1	3	1	0	0	2	2	1
<b>Avg. Days on Market</b>	49	32	25	189	75	695	0	0	208	75	106
<b>High Price</b>	\$ 535,000	\$ 750,000	\$ 627,000	\$ 450,000	\$ 424,000	\$ 295,000	\$ -	\$ -	\$ 470,000	\$ 1,022,900	\$ 460,000
<b>Low Price</b>	\$ 54,000	\$ 465,000	\$ 627,000	\$ 450,000	\$ 268,000	\$ 295,000	\$ -	\$ -	\$ 465,000	\$ 335,000	\$ 460,000
	<b>Percent Change from Previous Year</b>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-51%	-4%	39%	32%	15%	None	None	-100%	-31%	48%	None
<b>Median Price</b>	-51%	-5%	39%	37%	12%	None	None	-100%	-31%	48%	None
<b>Total Volume</b>	-68%	189%	39%	-56%	246%	None	None	-100%	-31%	195%	None
<b>Number Sold</b>	-33%	200%	0%	-67%	200%	None	None	-100%	0%	100%	None
<b>Avg. Days on Market</b>	53%	28%	-87%	152%	-89%	None	None	-100%	177%	-29%	None
<b>High Price</b>	-29%	20%	39%	6%	44%	None	None	-100%	-54%	122%	None
<b>Low Price</b>	-88%	-26%	39%	68%	-9%	None	None	-100%	39%	-27%	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

### 3rd Quarter Trends -- 3rd Qtr Timeshares

	<b>1/8 Share Fractional - Durango Mountain Area</b>									
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	
<b>Average Price</b>	\$ 98,750		\$ 85,316	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 151,718	
<b>Median Price</b>	\$ 98,750	\$ 98,750	\$ 73,000	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 346,500	\$ 149,900	
<b>Total Volume</b>	\$ 197,500	\$ 197,500	\$ 255,950	\$ 280,000	\$ 95,950	\$ -	\$ 191,900	\$ 279,900	\$1,668,900	
<b>Number Sold</b>	2	2	3	2	1	0	2	1	11	
<b>Avg. Days on Market</b>	141	141	782	24	1583	0	844	484	152	
<b>High Price</b>	\$ 120,000	\$ 120,000	\$ 109,950	\$ 175,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 199,900	
<b>Low Price</b>	\$ 77,500	\$ 77,500	\$ 73,000	\$ 105,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 119,900	
	<b>Percent Change from Previous Year</b>									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	
<b>Average Price</b>	None	-100%	-39%	46%	None	-100%	-66%	84%	None	
<b>Median Price</b>	0%	35%	-48%	46%	None	-100%	-72%	131%	None	
<b>Total Volume</b>	0%	-23%	-9%	192%	None	-100%	-31%	-83%	None	
<b>Number Sold</b>	0%	-33%	50%	100%	None	-100%	100%	-91%	None	
<b>Avg. Days on Market</b>	0%	-82%	3158%	-98%	None	-100%	74%	218%	None	
<b>High Price</b>	0%	9%	-37%	82%	None	-100%	-66%	40%	None	
<b>Low Price</b>	0%	6%	-30%	9%	None	-100%	-66%	133%	None	
	<b>1/4 Share Fractional - Durango Mountain Area</b>									
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Number Sold</b>	0	0	0	0	0	0	0	0	0	
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0	0	
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>Percent Change from Previous Year</b>									
	2016	2015	2014	2013	2012	2011	2010	#VALUE!	2008	
<b>Average Price</b>	None	None	None	None	None	None	None	None	None	
<b>Median Price</b>	None	None	None	None	None	None	None	None	None	
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None	
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None	
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	
<b>High Price</b>	None	None	None	None	None	None	None	None	None	
<b>Low Price</b>	None	None	None	None	None	None	None	None	None	

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vail. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2016 4th Quarter Trends -- Residential

	<i>Durango In Town Homes</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 511,038	\$ 421,379	\$ 495,955	\$ 400,646	\$ 419,735	\$ 357,035	\$ 418,392	\$ 458,157	\$ 428,528	\$ 429,542	\$ 455,343
<b>Median Price</b>	\$ 493,500	\$ 406,625	\$ 410,000	\$ 364,500	\$ 348,642	\$ 317,500	\$ 374,650	\$ 346,500	\$ 382,900	\$ 374,950	\$ 413,875
<b>Total Volume</b>	\$ 22,485,695	\$ 10,955,875	\$ 25,293,755	\$ 18,429,746	\$ 20,147,290	\$ 8,925,894	\$ 11,715,000	\$ 15,577,355	\$ 8,999,100	\$ 11,168,100	\$ 15,937,009
<b>Number Sold</b>	\$ 44	26	51	46	48	25	28	34	21	26	35
<b>Avg. Days on Market</b>	\$ 149	119	111	125	138	197	219	190	182	141	132
<b>High Price</b>	\$ 995,000	\$ 665,000	\$ 1,375,000	\$ 950,000	\$ 1,225,000	\$ 925,000	\$ 949,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,137,500
<b>Low Price</b>	\$ 250,000	\$ 310,000	\$ 293,000	\$ 252,500	\$ 167,240	\$ 200,000	\$ 242,500	\$ 150,000	\$ 223,000	\$ 239,000	\$ 220,000
	<i>Percent Change from Previous Year</i>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	21%	-15%	24%	-5%	18%	-15%	-9%	7%	0%	-6%	19%
<b>Median Price</b>	21%	-1%	12%	5%	10%	-15%	8%	-10%	2%	-9%	18%
<b>Total Volume</b>	105%	-57%	37%	-9%	126%	-24%	-25%	73%	-19%	-30%	2%
<b>Number Sold</b>	69%	-49%	11%	-4%	92%	-11%	-18%	62%	-19%	-26%	-15%
<b>Avg. Days on Market</b>	25%	7%	-11%	-9%	-30%	-10%	15%	4%	29%	7%	40%
<b>High Price</b>	50%	-52%	45%	-22%	32%	-3%	-25%	32%	-9%	-7%	52%
<b>Low Price</b>	-19%	6%	16%	51%	-16%	-18%	62%	-33%	-7%	9%	16%
	<i>Bayfield In Town Homes</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 291,668	\$ 256,488	\$ 268,163	\$ 242,245	\$ 227,866	\$ 206,230	\$ 240,980	\$ 255,510	\$ 288,983	\$ 331,364	\$ 289,981
<b>Median Price</b>	\$ 293,260	\$ 244,500	\$ 265,000	\$ 244,750	\$ 220,317	\$ 210,000	\$ 235,000	\$ 252,772	\$ 307,000	\$ 306,500	\$ 282,495
<b>Total Volume</b>	\$ 3,500,020	\$ 2,308,400	\$ 2,949,800	\$ 2,906,950	\$ 3,190,135	\$ 2,680,995	\$ 1,204,900	\$ 3,577,149	\$ 1,733,900	\$ 2,982,277	\$ 5,129,675
<b>Number Sold</b>	12	9	11	12	14	13	5	14	6	9	18
<b>Avg. Days on Market</b>	96	112	91	83	117	175	113	224	212	198	192
<b>High Price</b>	\$ 410,000	\$ 315,000	\$ 361,900	\$ 299,950	\$ 359,000	\$ 269,300	\$ 319,000	\$ 300,000	\$ 325,000	\$ 473,000	\$ 379,000
<b>Low Price</b>	\$ 124,000	\$ 217,400	\$ 188,900	\$ 128,000	\$ 119,000	\$ 84,000	\$ 186,900	\$ 209,500	\$ 230,000	\$ 280,000	\$ 219,000
	<i>Percent Change from Previous Year</i>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	14%	-4%	11%	6%	10%	-14%	-6%	-12%	-13%	14%	4%
<b>Median Price</b>	20%	-8%	8%	11%	5%	-11%	-7%	-18%	0%	8%	-6%
<b>Total Volume</b>	52%	-22%	1%	-9%	19%	123%	-66%	106%	-42%	-42%	68%
<b>Number Sold</b>	33%	-18%	-8%	-14%	8%	160%	-64%	133%	-33%	-50%	64%
<b>Avg. Days on Market</b>	-14%	23%	10%	-29%	-33%	55%	-50%	6%	7%	3%	159%
<b>High Price</b>	30%	-13%	21%	-16%	33%	-16%	6%	-8%	-31%	25%	7%
<b>Low Price</b>	-43%	15%	48%	8%	42%	-55%	-11%	-9%	-18%	28%	22%

## 2016 4th Quarter Trends -- Residential

<b>Ignacio In Town Homes</b>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 142,000	\$ 160,700	\$ 127,750	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -
<b>Median Price</b>	\$ 142,000	\$ 194,500	\$ 120,500	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -
<b>Total Volume</b>	\$ 284,000	\$ 803,500	\$ 511,000	\$ -	\$ 60,000	\$ 270,000	\$ -	\$ 65,000	\$ -	\$ 233,500	\$ -
<b>Number Sold</b>	2	5	4	0	1	2	0	1	0	2	0
<b>Avg. Days on Market</b>	117	202	225	0	239	334	0	77	0	135	0
<b>High Price</b>	\$ 160,000	\$ 220,000	\$ 170,000	\$ -	\$ 60,000	\$ 205,000	\$ -	\$ 65,000	\$ -	\$ 123,500	\$ -
<b>Low Price</b>	\$ 124,000	\$ 82,500	\$ 100,000	\$ -	\$ 60,000	\$ 65,758	\$ -	\$ 65,000	\$ -	\$ 110,000	\$ -
<b>Percent Change from Previous Year</b>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-12%	26%	None	-100%	-56%	None	-100%	None	-100%	None	None
<b>Median Price</b>	-27%	61%	None	-100%	-56%	None	-100%	None	-100%	None	None
<b>Total Volume</b>	-65%	57%	None	-100%	-78%	None	-100%	None	-100%	None	None
<b>Number Sold</b>	-60%	25%	None	-100%	-50%	None	-100%	None	-100%	None	None
<b>Avg. Days on Market</b>	-42%	-10%	None	-100%	-28%	None	-100%	None	-100%	None	None
<b>High Price</b>	-27%	29%	None	-100%	-71%	None	-100%	None	-100%	None	None
<b>Low Price</b>	50%	-18%	None	-100%	-9%	None	-100%	None	-100%	None	None
<b>Country Homes - La Plata County Combined</b>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 478,751	\$ 464,717	\$ 398,123	\$ 513,329	\$ 357,358	\$ 418,781	\$ 383,950	\$ 487,158	\$ 399,798	\$ 446,287	\$ 522,158
<b>Median Price</b>	\$ 415,500	\$ 361,500	\$ 339,000	\$ 320,000	\$ 322,500	\$ 295,000	\$ 330,000	\$ 344,500	\$ 342,250	\$ 375,000	\$ 363,000
<b>Total Volume</b>	\$ 69,897,765	\$ 49,260,091	\$ 48,969,227	\$ 53,899,549	\$ 32,162,292	\$ 38,946,684	\$ 23,804,960	\$ 38,972,710	\$ 26,386,692	\$ 40,165,900	\$ 66,314,157
<b>Number Sold</b>	146	106	123	105	90	93	62	80	66	90	127
<b>Avg. Days on Market</b>	147	154	171	162	207	218	174	202	162	178	181
<b>High Price</b>	\$ 2,700,000	\$ 2,200,000	\$ 1,900,000	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000
<b>Low Price</b>	\$ 42,531	\$ 60,000	\$ 46,500	\$ 58,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 48,500	\$ 111,000	\$ 150,000	\$ 10,000
<b>Percent Change from Previous Year</b>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	3%	17%	-22%	44%	-15%	9%	-21%	22%	-10%	-15%	12%
<b>Median Price</b>	15%	7%	6%	-1%	9%	-11%	-4%	1%	-9%	3%	4%
<b>Total Volume</b>	42%	1%	-9%	68%	-17%	64%	-39%	48%	-34%	-39%	13%
<b>Number Sold</b>	38%	-14%	17%	17%	-3%	50%	-23%	21%	-27%	-29%	1%
<b>Avg. Days on Market</b>	-5%	-10%	6%	-22%	-5%	25%	-14%	25%	-9%	-2%	8%
<b>High Price</b>	23%	16%	-87%	702%	-68%	299%	-46%	50%	41%	-58%	-54%
<b>Low Price</b>	-29%	29%	-20%	12%	-39%	-32%	158%	-56%	-26%	1400%	-89%

## 2016 4th Quarter Trends -- Residential

	<b>Country Homes - Durango</b>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 544,134	\$ 545,551	\$ 475,980	\$ 410,433	\$ 415,310	\$ 524,630	\$ 439,297	\$ 568,166	\$ 443,961	\$ 501,530	\$ 651,582
<b>Median Price</b>	\$ 499,900	\$ 465,000	\$ 428,450	\$ 375,000	\$ 350,000	\$ 363,250	\$ 374,405	\$ 400,486	\$ 399,750	\$ 447,000	\$ 470,000
<b>Total Volume</b>	\$ 54,957,615	\$ 42,007,475	\$ 34,270,607	\$ 30,785,499	\$ 25,333,941	\$ 31,477,849	\$ 17,571,910	\$ 34,089,990	\$ 16,870,542	\$ 28,085,700	\$ 48,868,707
<b>Number Sold</b>	101	77	72	75	61	60	40	60	38	56	75
<b>Avg. Days on Market</b>	151	149	151	166	193	229	173	211	172	194	193
<b>High Price</b>	\$ 2,700,000	\$ 2,200,000	\$ 1,900,000	\$ 1,950,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000
<b>Low Price</b>	\$ 42,531	\$ 145,000	\$ 46,500	\$ 72,500	\$ 175,000	\$ 85,000	\$ 145,500	\$ 90,000	\$ 111,000	\$ 225,000	\$ 110,000
	<b>Percent Change from Previous Year</b>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	0%	15%	16%	-1%	-21%	19%	-23%	28%	-11%	-23%	15%
<b>Median Price</b>	8%	9%	14%	7%	-4%	-3%	-7%	0%	-11%	-5%	22%
<b>Total Volume</b>	31%	23%	11%	22%	-20%	79%	-48%	102%	-40%	-43%	7%
<b>Number Sold</b>	31%	7%	-4%	23%	2%	50%	-33%	58%	-32%	-25%	-6%
<b>Avg. Days on Market</b>	1%	-1%	-9%	-14%	-16%	32%	-18%	23%	-11%	1%	14%
<b>High Price</b>	23%	16%	-3%	4%	-68%	299%	-46%	50%	41%	-58%	-54%
<b>Low Price</b>	-71%	212%	-36%	-59%	106%	-42%	62%	-19%	-51%	105%	15%
	<b>Country Homes - Bayfield</b>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 373,174	\$ 262,443	\$ 308,891	\$ 318,145	\$ 223,552	\$ 233,080	\$ 280,488	\$ 239,226	\$ 374,963	\$ 339,269	\$ 351,986
<b>Median Price</b>	\$ 285,500	\$ 265,000	\$ 276,000	\$ 260,500	\$ 200,625	\$ 210,000	\$ 225,000	\$ 248,200	\$ 253,725	\$ 280,000	\$ 331,500
<b>Total Volume</b>	\$ 10,822,050	\$ 3,936,650	\$ 10,811,200	\$ 6,362,900	\$ 4,918,151	\$ 5,360,850	\$ 4,768,300	\$ 2,870,720	\$ 6,749,350	\$ 7,124,650	\$ 11,967,550
<b>Number Sold</b>	29	15	35	20	22	23	17	12	18	21	34
<b>Avg. Days on Market</b>	148	152	187	150	208	183	180	170	144	144	179
<b>High Price</b>	\$ 1,800,000	\$ 375,000	\$ 665,000	\$ 1,375,000	\$ 395,000	\$ 575,000	\$ 635,000	\$ 385,000	\$ 1,450,000	\$ 899,900	\$ 1,160,000
<b>Low Price</b>	\$ 192,000	\$ 140,000	\$ 128,625	\$ 138,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 105,000	\$ 140,000	\$ 177,500	\$ 10,000
	<b>Percent Change from Previous Year</b>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	42%	-15%	-3%	42%	-4%	-17%	17%	-36%	11%	-4%	9%
<b>Median Price</b>	8%	-4%	6%	30%	-4%	-7%	-9%	-2%	-9%	-16%	5%
<b>Total Volume</b>	175%	-64%	70%	29%	-8%	12%	66%	-57%	-5%	-40%	27%
<b>Number Sold</b>	93%	-57%	75%	-9%	-4%	35%	42%	-33%	-14%	-38%	17%
<b>Avg. Days on Market</b>	-3%	-19%	25%	-28%	14%	2%	6%	18%	0%	-20%	10%
<b>High Price</b>	380%	-44%	-52%	248%	-31%	-9%	65%	-73%	61%	-22%	115%
<b>Low Price</b>	37%	9%	-7%	165%	-39%	-32%	19%	-25%	-21%	1675%	-95%

## 2016 4th Quarter Trends -- Residential

	<b>Country Homes - Ignacio</b>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 242,950	\$ 336,600	\$ 247,646	\$ 272,000	\$ 115,100	\$ 218,946	\$ 340,000	\$ 48,500	\$ 273,333	\$ 264,662	\$ 242,987
<b>Median Price</b>	\$ 227,400	\$ 297,000	\$ 221,500	\$ 272,000	\$ 115,100	\$ 165,250	\$ 340,000	\$ 48,500	\$ 305,000	\$ 204,325	\$ 236,000
<b>Total Volume</b>	\$ 1,943,600	\$ 1,683,000	\$ 1,981,170	\$ 544,000	\$ 230,200	\$ 875,785	\$ 680,000	\$ 48,500	\$ 820,000	\$ 1,058,650	\$ 1,943,900
<b>Number Sold</b>	8	5	8	2	2	4	2	1	3	4	8
<b>Avg. Days on Market</b>	107	143	167	124	191	241	130	109	205	110	165
<b>High Price</b>	\$ 425,000	\$ 620,000	\$ 445,000	\$ 312,000	\$ 175,000	\$ 451,825	\$ 450,000	\$ 48,500	\$ 320,000	\$ 500,000	\$ 379,000
<b>Low Price</b>	\$ 140,800	\$ 193,000	\$ 97,000	\$ 232,000	\$ 55,200	\$ 93,460	\$ 230,000	\$ 48,500	\$ 195,000	\$ 150,000	\$ 160,000
	<b>Percent Change from Previous Year</b>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-28%	36%	-9%	136%	-47%	-36%	601%	-82%	3%	9%	37%
<b>Median Price</b>	-23%	34%	-19%	136%	-30%	-51%	601%	-84%	49%	-13%	27%
<b>Total Volume</b>	15%	-15%	264%	136%	-74%	29%	1302%	-94%	-23%	-46%	174%
<b>Number Sold</b>	60%	-38%	300%	0%	-50%	100%	100%	-67%	-25%	-50%	100%
<b>Avg. Days on Market</b>	-25%	-14%	35%	-35%	-21%	85%	19%	-47%	86%	-33%	-24%
<b>High Price</b>	-31%	39%	43%	78%	-61%	0%	828%	-85%	-36%	32%	56%
<b>Low Price</b>	-27%	99%	-58%	320%	-41%	-59%	374%	-75%	30%	-6%	68%
	<b>Country Homes - Vallecito</b>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4		
<b>Average Price</b>	\$ 271,812	\$ 181,840	\$ 238,281	\$ 2,026,268	\$ 336,000	\$ 205,366	\$ 261,583	\$ 280,500	\$ 278,114		
<b>Median Price</b>	\$ 319,500	\$ 200,000	\$ 194,500	\$ 212,500	\$ 275,000	\$ 196,600	\$ 257,000	\$ 240,000	\$ 280,000		
<b>Total Volume</b>	\$ 2,174,500	\$ 1,632,966	\$ 1,906,250	\$ 16,210,150	\$ 1,680,000	\$ 1,232,200	\$ 784,750	\$ 1,963,500	\$ 1,946,800		
<b>Number Sold</b>	8	9	8	8	5	6	3	7	7		
<b>Avg. Days on Market</b>	130	208	291	170	396	216	191	194	131		
<b>High Price</b>	\$ 400,000	\$ 357,000	\$ 675,000	\$ 15,000,000	\$ 530,000	\$ 265,000	\$ 330,000	\$ 520,000	\$ 427,000		
<b>Low Price</b>	\$ 97,500	\$ 60,000	\$ 90,000	\$ 58,000	\$ 185,000	\$ 150,000	\$ 197,750	\$ 78,500	\$ 112,900		
	<b>Percent Change from Previous Year</b>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008		
<b>Average Price</b>	49%	-24%	-88%	503%	64%	-21%	-7%	1%	None	None	None
<b>Median Price</b>	60%	3%	-8%	-23%	40%	-24%	7%	-14%	None	None	None
<b>Total Volume</b>	33%	-14%	-88%	865%	36%	57%	-60%	1%	None	None	None
<b>Number Sold</b>	-11%	13%	0%	60%	-17%	100%	-57%	0%	None	None	None
<b>Avg. Days on Market</b>	-38%	-29%	71%	-57%	83%	13%	-2%	48%	None	None	None
<b>High Price</b>	12%	-47%	-96%	2730%	100%	-20%	-37%	22%	None	None	None
<b>Low Price</b>	63%	-33%	55%	-69%	23%	-24%	152%	-30%	None	None	None

## 2016 4th Quarter Trends -- Residential

<b>Country Homes - Durango Mountain Area</b>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 876,500	\$ 518,388	\$ 1,118,600	\$ 1,417,833	\$ 2,026,750	\$ 1,421,818	\$ 568,928	\$ 695,375	\$ 1,225,000	\$ 812,875	\$ 1,042,500
<b>Median Price</b>	\$ 667,500	\$ 430,000	\$ 929,000	\$ 902,500	\$ 1,053,500	\$ 995,000	\$ 537,500	\$ 739,500	\$ 1,225,000	\$ 840,625	\$ 1,042,500
<b>Total Volume</b>	\$ 8,765,000	\$ 4,665,500	\$ 5,593,000	\$ 8,507,000	\$ 8,107,000	\$ 15,640,000	\$ 9,382,500	\$ 2,781,500	\$ 2,450,000	\$ 4,877,250	\$ 2,085,000
<b>Number Sold</b>	10	9	5	6	4	11	7	4	2	6	2
<b>Avg. Days on Market</b>	237	195	280	182	332	448	308	422	491	296	38
<b>High Price</b>	\$ 2,500,000	\$ 1,100,000	\$ 2,160,000	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 1,225,000	\$ 855,000	\$ 1,975,000	\$ 899,000	\$ 1,390,000
<b>Low Price</b>	\$ 265,000	\$ 222,500	\$ 450,000	\$ 545,000	\$ 600,000	\$ 185,000	\$ 285,000	\$ 447,500	\$ 475,000	\$ 607,000	\$ 695,000
<b>Percent Change from Previous Year</b>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	69%	-54%	-21%	-30%	43%	150%	-18%	-43%	51%	-22%	21%
<b>Median Price</b>	55%	-54%	3%	-14%	6%	85%	-27%	-40%	46%	-19%	16%
<b>Total Volume</b>	88%	-17%	-34%	5%	-48%	67%	237%	14%	-50%	134%	-19%
<b>Number Sold</b>	11%	80%	-17%	50%	-64%	57%	75%	100%	-67%	200%	-33%
<b>Avg. Days on Market</b>	22%	-30%	54%	-45%	-26%	45%	-27%	-14%	66%	679%	-89%
<b>High Price</b>	127%	-49%	-34%	-39%	35%	227%	43%	-57%	120%	-35%	51%
<b>Low Price</b>	19%	-51%	-17%	-9%	224%	-35%	-36%	-6%	-22%	-13%	-9%
<b>Condo/Townhomes - Durango</b>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 336,611	\$ 311,329	\$ 287,147	\$ 289,531	\$ 276,921	\$ 290,027	\$ 337,480	\$ 329,707	\$ 334,907	\$ 264,586	\$ 362,121
<b>Median Price</b>	\$ 315,000	\$ 277,000	\$ 269,950	\$ 263,242	\$ 250,000	\$ 267,500	\$ 278,000	\$ 265,000	\$ 241,000	\$ 217,110	\$ 367,750
<b>Total Volume</b>	\$ 17,503,800	\$ 14,632,500	\$ 16,654,583	\$ 13,318,440	\$ 12,184,530	\$ 9,860,950	\$ 11,811,800	\$ 8,902,100	\$ 11,721,770	\$ 10,848,031	\$ 11,587,894
<b>Number Sold</b>	52	47	58	46	44	34	35	27	35	41	32
<b>Avg. Days on Market</b>	138	155	138	190	201	404	314	235	207	197	151
<b>High Price</b>	\$ 667,500	\$ 1,237,500	\$ 625,000	\$ 650,000	\$ 1,150,000	\$ 505,000	\$ 1,250,000	\$ 1,050,000	\$ 1,500,000	\$ 575,000	\$ 590,000
<b>Low Price</b>	\$ 114,000	\$ 78,000	\$ 102,500	\$ 88,500	\$ 60,000	\$ 70,500	\$ 135,000	\$ 161,000	\$ 90,000	\$ 115,750	\$ 119,900
<b>Percent Change from Previous Year</b>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	8%	8%	-1%	5%	-5%	-14%	2%	-2%	27%	-27%	30%
<b>Median Price</b>	14%	3%	3%	5%	-7%	-4%	5%	10%	11%	-41%	51%
<b>Total Volume</b>	20%	-12%	25%	9%	24%	-17%	33%	-24%	8%	-6%	-15%
<b>Number Sold</b>	11%	-19%	26%	5%	29%	-3%	30%	-23%	-15%	28%	-35%
<b>Avg. Days on Market</b>	-11%	12%	-27%	-5%	-50%	29%	34%	14%	5%	30%	-43%
<b>High Price</b>	-46%	98%	-4%	-43%	128%	-60%	19%	-30%	161%	-3%	-26%
<b>Low Price</b>	46%	-24%	16%	48%	-15%	-48%	-16%	79%	-22%	-3%	43%

## 2016 4th Quarter Trends -- Residential

Condo/Townhomes - Bayfield											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 216,933	\$ -
<b>Median Price</b>	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 212,500	\$ -
<b>Total Volume</b>	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 650,800	\$ -
<b>Number Sold</b>	0	1	0	0	0	1	0	0	0	3	0
<b>Avg. Days on Market</b>	0	79	0	0	0	100	0	0	0	283	0
<b>High Price</b>	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 227,500	\$ -
<b>Low Price</b>	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 210,800	\$ -
Percent Change from Previous Year											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Median Price</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Total Volume</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Number Sold</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Avg. Days on Market</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>High Price</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Low Price</b>	-100%	None	None	None	-100%	None	None	None	-100%	None	None
Condo/Townhomes - Durango Mountain Area											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 194,376	\$ 518,388	\$ 333,952	\$ 285,742	\$ 207,545	\$ 280,286	\$ 301,677	\$ 372,450	\$ 493,436	\$ 588,118	\$ 241,321
<b>Median Price</b>	\$ 156,000	\$ 430,000	\$ 201,250	\$ 138,500	\$ 111,250	\$ 220,000	\$ 191,000	\$ 373,500	\$ 540,000	\$ 639,900	\$ 219,500
<b>Total Volume</b>	\$ 5,831,300	\$ 4,665,500	\$ 7,346,950	\$ 5,429,100	\$ 4,150,900	\$ 3,083,150	\$ 5,430,200	\$ 4,469,400	\$ 5,427,800	\$ 8,233,658	\$ 5,550,400
<b>Number Sold</b>	30	9	22	19	20	11	18	12	11	14	23
<b>Avg. Days on Market</b>	181	195	207	304	306	315	399	318	239	308	189
<b>High Price</b>	\$ 540,000	\$ 1,100,000	\$ 1,215,550	\$ 1,285,000	\$ 995,000	\$ 785,400	\$ 840,000	\$ 650,000	\$ 1,299,900	\$ 1,610,591	\$ 435,000
<b>Low Price</b>	\$ 59,000	\$ 22,500	\$ 42,000	\$ 37,500	\$ 22,000	\$ 90,000	\$ 48,200	\$ 120,000	\$ 55,000	\$ 45,000	\$ 45,000
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-63%	55%	17%	38%	-26%	-7%	-19%	-25%	-16%	144%	-9%
<b>Median Price</b>	-64%	114%	45%	24%	-49%	15%	-49%	-31%	-16%	192%	4%
<b>Total Volume</b>	25%	-36%	35%	31%	35%	-43%	21%	-18%	-34%	48%	-40%
<b>Number Sold</b>	233%	-59%	16%	-5%	82%	-39%	50%	9%	-21%	-39%	-34%
<b>Avg. Days on Market</b>	-7%	-6%	-32%	-1%	-3%	-21%	25%	33%	-22%	63%	47%
<b>High Price</b>	-51%	-10%	-5%	29%	27%	-7%	29%	-50%	-19%	270%	-59%
<b>Low Price</b>	162%	-46%	12%	70%	-76%	87%	-60%	118%	22%	0%	-22%

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vail. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.



## 2016 4th Quarter Trends -- Farm/Land/Business

	<i>Farm/Ranch (La Plata County Combined)</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ -	\$ 710,000	\$ 665,500	\$ 1,390,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500
<b>Median Price</b>	\$ -	\$ 515,000	\$ 665,500	\$ 1,150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500
<b>Total Volume</b>	\$ -	\$ 2,130,000	\$ 1,331,000	\$ 4,170,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,275,000	\$ 3,625,000
<b>Number Sold</b>	0	3	2	3	0	0	0	0	0	2	2
<b>Avg. Days on Market</b>	0	270	116	324	0	0	0	0	0	283	163
<b>High Price</b>	\$ -	\$ 1,200,000	\$ 730,000	\$ 2,675,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 875,000	\$ 1,975,000
<b>Low Price</b>	\$ -	\$ 415,000	\$ 601,000	\$ 345,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ 1,650,000
	<i>Farm/Ranch (La Plata County Combined)</i>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	-100%	7%	-52%	None	None	None	None	None	-100%	-65%	None
<b>Median Price</b>	-100%	-23%	-42%	None	None	None	None	None	-100%	-65%	None
<b>Total Volume</b>	-100%	60%	-68%	None	None	None	None	None	-100%	-65%	None
<b>Number Sold</b>	-100%	50%	-33%	None	None	None	None	None	-100%	0%	None
<b>Avg. Days on Market</b>	-100%	133%	-64%	None	None	None	None	None	-100%	74%	None
<b>High Price</b>	-100%	64%	-73%	None	None	None	None	None	-100%	-56%	None
<b>Low Price</b>	-100%	-31%	74%	None	None	None	None	None	-100%	-76%	None
	<i>Land (InTown) Durango</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 168,675	\$ 204,275	\$ 200,395	\$ 199,791	\$ 131,555	\$ 205,700	\$ 224,875	\$ 147,500	\$ 321,215	\$ -	\$ 270,000
<b>Median Price</b>	\$ 169,900	\$ 108,000	\$ 154,937	\$ 171,250	\$ 139,000	\$ 205,700	\$ 250,000	\$ 147,500	\$ 321,215	\$ -	\$ 300,000
<b>Total Volume</b>	\$ 674,700	\$ 1,021,375	\$ 1,202,375	\$ 1,198,750	\$ 1,184,000	\$ 411,400	\$ 1,799,000	\$ 295,000	\$ 642,430	\$ -	\$ 810,000
<b>Number Sold</b>	4	5	6	6	9	2	8	2	2	0	3
<b>Avg. Days on Market</b>	97	185	180	284	50	137	960	598	284	0	293
<b>High Price</b>	\$ 189,900	\$ 272,500	\$ 460,000	\$ 299,000	\$ 187,000	\$ 244,900	\$ 325,000	\$ 195,000	\$ 415,000	\$ -	\$ 300,000
<b>Low Price</b>	\$ 145,000	\$ 149,000	\$ 112,500	\$ 129,875	\$ 76,000	\$ 166,500	\$ 109,000	\$ 100,000	\$ 227,430	\$ -	\$ 210,000
	<i>Percent Change from Previous Year</i>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-17%	2%	0%	52%	-36%	-9%	52%	-54%	None	-100%	78%
<b>Median Price</b>	57%	-30%	-10%	23%	-32%	-18%	69%	-54%	None	-100%	97%
<b>Total Volume</b>	-34%	-15%	0%	1%	188%	-77%	510%	-54%	None	-100%	166%
<b>Number Sold</b>	-20%	-17%	0%	-33%	350%	-75%	300%	0%	None	-100%	50%
<b>Avg. Days on Market</b>	-48%	3%	-37%	468%	-64%	-86%	61%	111%	None	-100%	253%
<b>High Price</b>	-30%	-41%	54%	60%	-24%	-25%	67%	-53%	None	-100%	68%
<b>Low Price</b>	-3%	32%	-13%	71%	-54%	53%	9%	-56%	None	-100%	68%

## 2016 4th Quarter Trends -- Farm/Land/Business

	<i>Land (In Town) Bayfield</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 41,333	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 51,296	\$ 61,457
<b>Median Price</b>	\$ 45,000	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 65,900
<b>Total Volume</b>	\$ 124,000	\$ 28,900	\$ 247,000	\$ -	\$ -	\$ 42,500	\$ 102,000	\$ 70,000	\$ 113,400	\$ 820,750	\$ 430,200
<b>Number Sold</b>	3	1	2	0	0	1	2	1	2	16	7
<b>Avg. Days on Market</b>	87	211	402	0	0	306	296	927	526	516	384
<b>High Price</b>	\$ 50,000	\$ 28,900	\$ 225,000	\$ -	\$ -	\$ 42,500	\$ 60,000	\$ 70,000	\$ 56,700	\$ 56,750	\$ 71,900
<b>Low Price</b>	\$ 29,000	\$ 28,900	\$ 22,000	\$ -	\$ -	\$ 42,500	\$ 42,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 49,900
	<i>Percent Change from Previous Year</i>										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	43%	-77%	None	None	-100%	-17%	-27%	23%	11%	-17%	-4%
<b>Median Price</b>	56%	-77%	None	None	-100%	-17%	-27%	23%	14%	-24%	6%
<b>Total Volume</b>	329%	-88%	None	None	-100%	-58%	46%	-38%	-86%	91%	-39%
<b>Number Sold</b>	200%	-50%	None	None	-100%	-50%	100%	-50%	-88%	129%	-36%
<b>Avg. Days on Market</b>	-59%	-48%	None	None	-100%	3%	-68%	76%	2%	34%	392%
<b>High Price</b>	73%	-87%	None	None	-100%	-29%	-14%	23%	0%	-21%	0%
<b>Low Price</b>	0%	31%	None	None	-100%	1%	-40%	23%	14%	0%	-12%
	<i>Land (In Town) Ignacio</i>										
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	0	0	1	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0	52	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
	<i>Percent Change from Previous Year</i>										
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>Median Price</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>Total Volume</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>Number Sold</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>High Price</b>	None	None	None	None	None	None	None	-100%	None	None	None
<b>Low Price</b>	None	None	None	None	None	None	None	-100%	None	None	None

## 2016 4th Quarter Trends -- Farm/Land/Business

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 143,019	\$ 138,840	\$ 135,205	\$ 183,500	\$ 141,487	\$ 93,500	\$ 90,000	\$ 71,133	\$ 108,483	\$ 148,757	\$ 134,875
<b>Median Price</b>	\$ 145,000	\$ 155,000	\$ 147,050	\$ 129,000	\$ 116,250	\$ 104,250	\$ 90,000	\$ 75,000	\$ 125,000	\$ 132,300	\$ 140,000
<b>Total Volume</b>	\$ 1,859,250	\$ 1,388,400	\$ 2,704,100	\$ 1,284,500	\$ 1,131,900	\$ 561,000	\$ 18,000	\$ 213,400	\$ 325,450	\$ 1,041,300	\$ 1,079,000
<b>Number Sold</b>	13	10	20	7	8	6	2	3	3	7	8
<b>Avg. Days on Market</b>	359	170	167	172	184	257	73	248	68	185	254
<b>High Price</b>	\$ 305,000	\$ 215,000	\$ 190,000	\$ 355,000	\$ 300,000	\$ 162,500	\$ 95,000	\$ 99,900	\$ 175,000	\$ 315,000	\$ 219,000
<b>Low Price</b>	\$ 72,000	\$ 28,900	\$ 8,000	\$ 105,500	\$ 96,000	\$ 15,000	\$ 85,000	\$ 38,500	\$ 25,450	\$ 4,000	\$ 38,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	3%	3%	-26%	30%	51%	4%	27%	-34%	-27%	10%	-5%
<b>Median Price</b>	-6%	5%	14%	11%	12%	16%	20%	-40%	-6%	-6%	7%
<b>Total Volume</b>	34%	-49%	111%	13%	102%	3017%	-92%	-34%	-69%	-3%	-5%
<b>Number Sold</b>	30%	-50%	186%	-13%	33%	200%	-33%	0%	-57%	-13%	0%
<b>Avg. Days on Market</b>	111%	2%	-3%	-7%	-28%	252%	-71%	265%	-63%	-27%	316%
<b>High Price</b>	42%	13%	-46%	18%	85%	71%	-5%	-43%	-44%	44%	1%
<b>Low Price</b>	149%	261%	-92%	10%	540%	-82%	121%	51%	536%	-89%	-55%
<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 124,846	\$ 186,231	\$ 151,294	\$ 178,370	\$ 91,833	\$ 111,166	\$ 181,013	\$ 147,222	\$ 272,300	\$ 174,472	\$ 181,940
<b>Median Price</b>	\$ 95,000	\$ 175,000	\$ 95,000	\$ 111,625	\$ 99,999	\$ 106,000	\$ 166,375	\$ 120,000	\$ 170,000	\$ 152,000	\$ 170,000
<b>Total Volume</b>	\$ 3,121,150	\$ 3,538,400	\$ 2,572,000	\$ 2,853,924	\$ 826,499	\$ 333,500	\$ 905,068	\$ 1,325,000	\$ 1,361,500	\$ 3,140,500	\$ 4,912,400
<b>Number Sold</b>	25	19	17	16	9	3	5	9	5	18	27
<b>Avg. Days on Market</b>	285	413	224	230	309	218	429	448	194	236	198
<b>High Price</b>	\$ 330,000	\$ 850,000	\$ 440,000	\$ 800,000	\$ 175,000	\$ 215,000	\$ 330,000	\$ 360,000	\$ 475,000	\$ 418,750	\$ 475,000
<b>Low Price</b>	\$ 36,000	\$ 38,000	\$ 20,750	\$ 21,500	\$ 19,500	\$ 12,500	\$ 39,000	\$ 43,500	\$ 122,500	\$ 42,500	\$ 44,900
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-33%	23%	-15%	94%	-17%	-39%	23%	-46%	56%	-4%	50%
<b>Median Price</b>	-46%	84%	-15%	12%	-6%	-36%	39%	-29%	12%	-11%	46%
<b>Total Volume</b>	-12%	38%	-10%	245%	148%	-63%	-32%	-3%	-57%	-36%	189%
<b>Number Sold</b>	32%	12%	6%	78%	200%	-40%	-44%	80%	-72%	-33%	93%
<b>Avg. Days on Market</b>	-31%	84%	-3%	-26%	42%	-49%	-4%	131%	-18%	19%	120%
<b>High Price</b>	-61%	93%	-45%	357%	-19%	-35%	-8%	-24%	13%	-12%	90%
<b>Low Price</b>	-5%	83%	-3%	10%	56%	-68%	-10%	-64%	188%	-5%	-23%

## 2016 4th Quarter Trends -- Farm/Land/Business

<i>Land (La Plata County Combined) 10 to 34.99 Acres</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 185,000	\$ 205,000	\$ 493,500	\$ 482,500	\$ 324,269	\$ -	\$ 21,000	\$ 457,000	\$ 322,000	\$ 1,386,666	\$ 260,000
<b>Median Price</b>	\$ 195,000	\$ 180,000	\$ 447,500	\$ 482,500	\$ 383,904	\$ -	\$ 21,000	\$ 450,000	\$ 322,000	\$ 650,000	\$ 260,000
<b>Total Volume</b>	\$ 740,000	\$ 1,435,000	\$ 2,961,000	\$ 965,000	\$ 972,808	\$ -	\$ 21,000	\$ 2,285,000	\$ 644,000	\$ 4,160,000	\$ 520,000
<b>Number Sold</b>	4	7	6	2	3	0	1	5	2	3	2
<b>Avg. Days on Market</b>	145	206	268	696	644	0	76	245	618	564	221
<b>High Price</b>	\$ 225,000	\$ 385,000	\$ 970,000	\$ 725,000	\$ 383,904	\$ -	\$ 21,000	\$ 700,000	\$ 394,000	\$ 2,895,000	\$ 270,000
<b>Low Price</b>	\$ 125,000	\$ 30,000	\$ 44,000	\$ 240,000	\$ 205,900	\$ -	\$ 21,000	\$ 97,000	\$ 250,000	\$ 615,000	\$ 250,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-10%	-58%	2%	49%	None	-100%	-95%	42%	-77%	433%	-5%
<b>Median Price</b>	8%	-60%	-7%	26%	None	-100%	-95%	40%	-50%	150%	8%
<b>Total Volume</b>	-48%	-52%	207%	-1%	None	-100%	-99%	255%	-85%	700%	-37%
<b>Number Sold</b>	-43%	17%	200%	-33%	None	-100%	-80%	150%	-33%	50%	-33%
<b>Avg. Days on Market</b>	-30%	-23%	-61%	8%	None	-100%	-69%	-60%	10%	155%	-47%
<b>High Price</b>	-42%	-60%	34%	89%	None	-100%	-97%	78%	-86%	972%	-40%
<b>Low Price</b>	317%	-32%	-82%	17%	None	-100%	-78%	-61%	-59%	146%	92%
<i>Land (La Plata County Combined) 35 Acres +</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 200,144	\$ 278,156	\$ 252,916	\$ 158,428	\$ 162,500	\$ 169,500	\$ 376,666	\$ 219,392	\$ 336,750	\$ 497,734	\$ 251,550
<b>Median Price</b>	\$ 173,500	\$ 192,500	\$ 256,500	\$ 144,000	\$ 175,000	\$ 150,000	\$ 425,000	\$ 179,000	\$ 296,000	\$ 288,000	\$ 107,750
<b>Total Volume</b>	\$ 4,002,899	\$ 2,225,250	\$ 1,517,500	\$ 2,217,999	\$ 487,500	\$ 678,000	\$ 1,130,000	\$ 1,535,750	\$ 1,347,000	\$ 5,475,074	\$ 2,515,500
<b>Number Sold</b>	20	8	6	14	3	4	3	7	4	11	10
<b>Avg. Days on Market</b>	215	243	122	822	210	854	697	297	337	186	269
<b>High Price</b>	\$ 1,000,000	\$ 890,000	\$ 539,500	\$ 265,000	\$ 240,000	\$ 293,000	\$ 500,000	\$ 540,000	\$ 500,000	\$ 1,850,000	\$ 925,000
<b>Low Price</b>	\$ 40,000	\$ 40,000	\$ 60,000	\$ 75,000	\$ 72,500	\$ 85,000	\$ 205,000	\$ 75,000	\$ 255,000	\$ 154,574	\$ 59,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-28%	10%	60%	-3%	-4%	-55%	72%	-35%	-32%	98%	-29%
<b>Median Price</b>	-10%	-25%	78%	-18%	17%	-65%	137%	-40%	3%	167%	-58%
<b>Total Volume</b>	80%	47%	-32%	355%	-28%	-40%	-26%	14%	-75%	118%	-52%
<b>Number Sold</b>	150%	33%	-57%	367%	-25%	33%	-57%	75%	-64%	10%	-33%
<b>Avg. Days on Market</b>	-12%	99%	-85%	291%	-75%	23%	135%	-12%	81%	-31%	64%
<b>High Price</b>	12%	65%	104%	10%	-18%	-41%	-7%	8%	-73%	100%	988%
<b>Low Price</b>	0%	-33%	-20%	3%	-15%	-59%	173%	-71%	65%	162%	-22%



## 2016 4th Quarter Trends -- Farm/Land/Business

<i>Land (La Plata County Combined) Mountain Area</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 278,562	\$ 140,500	\$ 248,916	\$ 52,000	\$ 81,500	\$ 183,388	\$ 133,333	\$ 194,900	\$ 341,200	\$ 552,912	\$ 411,338
<b>Median Price</b>	\$ 246,250	\$ 108,500	\$ 218,850	\$ 52,000	\$ 90,000	\$ 120,000	\$ 80,000	\$ 194,900	\$ 381,000	\$ 477,500	\$ 360,000
<b>Total Volume</b>	\$ 2,228,500	\$ 562,000	\$ 2,987,000	\$ 104,000	\$ 489,000	\$ 1,650,500	\$ 400,000	\$ 194,900	\$ 1,706,000	\$ 5,529,127	\$ 5,347,400
<b>Number Sold</b>	8	4	12	2	6	9	3	1	5	10	13
<b>Avg. Days on Market</b>	246	113	281	298	466	819	151	1550	293	522	327
<b>High Price</b>	\$ 500,000	\$ 300,000	\$ 575,000	\$ 66,500	\$ 100,000	\$ 514,000	\$ 260,000	\$ 194,900	\$ 500,000	\$ 895,127	\$ 1,100,000
<b>Low Price</b>	\$ 127,000	\$ 45,000	\$ 50,000	\$ 37,500	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 305,000	\$ 100,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	98%	-44%	379%	-36%	-56%	38%	-32%	-43%	-38%	34%	58%
<b>Median Price</b>	127%	-50%	321%	-42%	-25%	50%	-59%	-49%	-20%	33%	57%
<b>Total Volume</b>	297%	-81%	2772%	-79%	-70%	313%	105%	-89%	-69%	3%	28%
<b>Number Sold</b>	100%	-67%	500%	-67%	-33%	200%	200%	-80%	-50%	-23%	-19%
<b>Avg. Days on Market</b>	118%	-60%	-6%	-36%	-43%	442%	-90%	429%	-44%	60%	86%
<b>High Price</b>	67%	-48%	765%	-34%	-81%	98%	33%	-61%	-44%	-19%	29%
<b>Low Price</b>	182%	-10%	33%	7%	-30%	-17%	-69%	62%	-61%	205%	-24%
<i>Business &amp; Income (La Plata County Combined) Business Opportunities</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 316,500	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 456,000	\$ -	\$ 211,250	\$ 273,041	\$ 445,000
<b>Median Price</b>	\$ 316,500	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 80,000	\$ -	\$ 211,250	\$ 273,041	\$ 75,000
<b>Total Volume</b>	\$ 633,000	\$ -	\$ 565,000	\$ 550,000	\$ 1,300,000	\$ 46,000	\$ 2,280,000	\$ -	\$ 422,500	\$ 273,041	\$ 1,335,000
<b>Number Sold</b>	2	0	2	1	1	2	5	0	2	1	3
<b>Avg. Days on Market</b>	252	0	144	5	145	388	445	0	597	88	194
<b>High Price</b>	\$ 495,000	\$ -	\$ 485,000	\$ 550,000	\$ 1,300,000	\$ 38,000	\$ 1,250,000	\$ -	\$ 272,500	\$ 273,041	\$ 1,200,000
<b>Low Price</b>	\$ 138,000	\$ -	\$ 80,000	\$ 550,000	\$ 1,300,000	\$ 8,000	\$ 50,000	\$ -	\$ 150,000	\$ 273,041	\$ 60,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	-100%	-49%	-58%	5552%	-95%	None	-100%	-23%	-39%	None
<b>Median Price</b>	None	-100%	-49%	-58%	5552%	-71%	None	-100%	-23%	264%	None
<b>Total Volume</b>	None	-100%	3%	-58%	2726%	-98%	None	-100%	55%	-80%	None
<b>Number Sold</b>	None	-100%	100%	0%	-50%	-60%	None	-100%	100%	-67%	None
<b>Avg. Days on Market</b>	None	-100%	2780%	-97%	-63%	-13%	None	-100%	578%	-55%	None
<b>High Price</b>	None	-100%	-12%	-58%	3321%	-97%	None	-100%	0%	-77%	None
<b>Low Price</b>	None	-100%	-85%	-58%	16150%	-84%	None	-100%	-45%	355%	None

**2016 4th Quarter Trends -- Farm/Land/Business**

<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>											
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>	<b>2007 Q4</b>	<b>2006 Q4</b>
<b>Average Price</b>	\$ 259,500	\$ 449,976	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 1,165,056	\$ 189,750
<b>Median Price</b>	\$ 259,500	\$ 409,929	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 800,000	\$ 189,750
<b>Total Volume</b>	\$ 519,000	\$ 2,699,858	\$ 392,000	\$ 825,000	\$ 400,000	\$ 680,000	\$ -	\$ 225,200	\$ 460,000	\$ 3,495,170	\$ 379,500
<b>Number Sold</b>	2	6	1	2	1	2	0	1	1	3	2
<b>Avg. Days on Market</b>	306	446	N/A	63	466	72	0	28	453	231	489
<b>High Price</b>	\$ 374,000	\$ 690,000	\$ 392,000	\$ 675,000	\$ 400,000	\$ 595,000	\$ -	\$ 225,200	\$ 460,000	\$ 2,345,170	\$ 292,000
<b>Low Price</b>	\$ 145,000	\$ 310,000	\$ 392,000	\$ 150,000	\$ 400,000	\$ 85,000	\$ -	\$ 225,200	\$ 460,000	\$ 350,000	\$ 87,500
<b>Percent Change from Previous Year</b>											
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	-42%	15%	-5%	3%	18%	None	-100%	-51%	-61%	514%	None
<b>Median Price</b>	-37%	5%	-5%	3%	18%	None	-100%	-51%	-43%	322%	None
<b>Total Volume</b>	-81%	589%	-52%	106%	-41%	None	-100%	-51%	-87%	821%	None
<b>Number Sold</b>	-67%	500%	-50%	100%	-50%	None	-100%	0%	-67%	50%	None
<b>Avg. Days on Market</b>	-31%	None	None	-86%	547%	None	-100%	-94%	96%	-53%	None
<b>High Price</b>	-46%	76%	-42%	69%	-33%	None	-100%	-51%	-80%	703%	None
<b>Low Price</b>	-53%	-21%	161%	-63%	371%	None	-100%	-51%	31%	300%	None
<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>											
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>	<b>2007 Q4</b>	<b>2006 Q4</b>
<b>Average Price</b>	\$ 79,000	\$ 31,566	\$ 34,250	\$ 35,000	\$ 27,166	\$ 27,166	\$ -	\$ 15,333	\$ 35,000	\$ 28,000	\$ 47,000
<b>Median Price</b>	\$ 79,000	\$ 33,450	\$ 34,250	\$ 35,000	\$ 24,000	\$ 24,000	\$ -	\$ 17,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Total Volume</b>	\$ 79,000	\$ 94,700	\$ 68,500	\$ 35,000	\$ 81,500	\$ 81,500	\$ -	\$ 46,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Number Sold</b>	1	3	2	1	3	3	0	3	1	1	1
<b>Avg. Days on Market</b>	43	77	66	104	98	98	0	531	459	125	126
<b>High Price</b>	\$ 79,000	\$ 42,000	\$ 46,000	\$ 35,000	\$ 41,500	\$ 41,500	\$ -	\$ 24,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Low Price</b>	\$ 79,000	\$ 19,250	\$ 22,500	\$ 35,000	\$ 16,000	\$ 16,000	\$ -	\$ 5,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Percent Change from Previous Year</b>											
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Average Price</b>	150%	-8%	-2%	29%	0%	None	-100%	-56%	25%	-40%	194%
<b>Median Price</b>	136%	-2%	-2%	46%	0%	None	-100%	-51%	25%	-40%	194%
<b>Total Volume</b>	-17%	38%	96%	-57%	0%	None	-100%	31%	25%	-40%	47%
<b>Number Sold</b>	-67%	50%	100%	-67%	0%	None	-100%	200%	0%	0%	-50%
<b>Avg. Days on Market</b>	-44%	17%	-37%	6%	0%	None	-100%	16%	267%	-1%	16%
<b>High Price</b>	88%	-9%	31%	-16%	0%	None	-100%	-31%	25%	-40%	96%
<b>Low Price</b>	310%	-14%	-36%	119%	0%	None	-100%	-86%	25%	-40%	488%

## 2016 4th Quarter Trends -- Farm/Land/Business

<i>Business &amp; Income (La Plata County Combined) Multi-Family</i>											
	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 547,375	\$ 490,568	\$ -	\$ 427,500	\$ 733,030	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 382,750
<b>Median Price</b>	\$ 547,375	\$ 428,250	\$ -	\$ 427,500	\$ 677,561	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 365,500
<b>Total Volume</b>	\$ 1,094,750	\$ 1,962,275	\$ -	\$ 855,000	\$ 2,932,123	\$ 450,000	\$ 1,375,000	\$ 413,000	\$ -	\$ 863,900	\$ 1,531,000
<b>Number Sold</b>	2	4	0	2	4	1	2	1	0	2	4
<b>Avg. Days on Market</b>	42	80	0	74	90	89	143	203	0	145	90
<b>High Price</b>	\$ 573,750	\$ 739,900	\$ -	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ -	\$ 455,400	\$ 515,000
<b>Low Price</b>	\$ 521,000	\$ 365,875	\$ -	\$ 320,000	\$ 327,000	\$ 450,000	\$ 600,000	\$ 413,000	\$ -	\$ 408,500	\$ 285,000
<i>Percent Change from Previous Year</i>											
	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	12%	None	-100%	-42%	63%	-35%	66%	None	-100%	13%	-9%
<b>Median Price</b>	28%	None	-100%	-37%	51%	-35%	66%	None	-100%	18%	-13%
<b>Total Volume</b>	-44%	None	-100%	-71%	552%	-67%	233%	None	-100%	-44%	82%
<b>Number Sold</b>	-50%	None	-100%	-50%	300%	-50%	100%	None	-100%	-50%	100%
<b>Avg. Days on Market</b>	-48%	None	-100%	-18%	1%	-38%	-30%	None	-100%	61%	43%
<b>High Price</b>	-22%	None	-100%	-57%	178%	-42%	88%	None	-100%	-12%	10%
<b>Low Price</b>	42%	None	-100%	-2%	-27%	-25%	45%	None	-100%	43%	-23%

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.



## 2016 4th Qtr Fractionals Sales Trends

<b>1/8 Share Fractional - Durango Mountain Area</b>									
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>
<b>Average Price</b>	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 229,567
<b>Median Price</b>	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 346,500	\$ 279,900
<b>Total Volume</b>	\$ -	\$ 125,000	\$ 91,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$5,509,620
<b>Number Sold</b>	0	1	1	1	1	1	0	1	24
<b>Avg. Days on Market</b>	0	32	49	101	1643	50	0	519	192
<b>High Price</b>	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 299,900
<b>Low Price</b>	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 119,900
<b>Percent Change from Previous Year</b>									
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	-100%	102%	-24%	8%	-16%	None	-100%	22%	None
<b>Median Price</b>	-100%	102%	-24%	8%	-16%	None	-100%	24%	None
<b>Total Volume</b>	-100%	36%	12%	8%	-16%	None	-100%	-95%	None
<b>Number Sold</b>	-100%	0%	0%	0%	0%	None	-100%	-96%	None
<b>Avg. Days on Market</b>	-100%	-35%	-51%	-94%	3186%	None	-100%	170%	None
<b>High Price</b>	-100%	102%	-24%	8%	-16%	None	-100%	-7%	None
<b>Low Price</b>	-100%	102%	-24%	8%	-16%	None	-100%	133%	None
<b>1/4 Share Fractional - Resort</b>									
	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>
<b>Average Price</b>	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	1	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	152	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Percent Change from Previous Year</b>									
	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	None	None	None	None	None	None	None	None	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None
<b>High Price</b>	None	None	None	None	None	None	None	None	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vail. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.